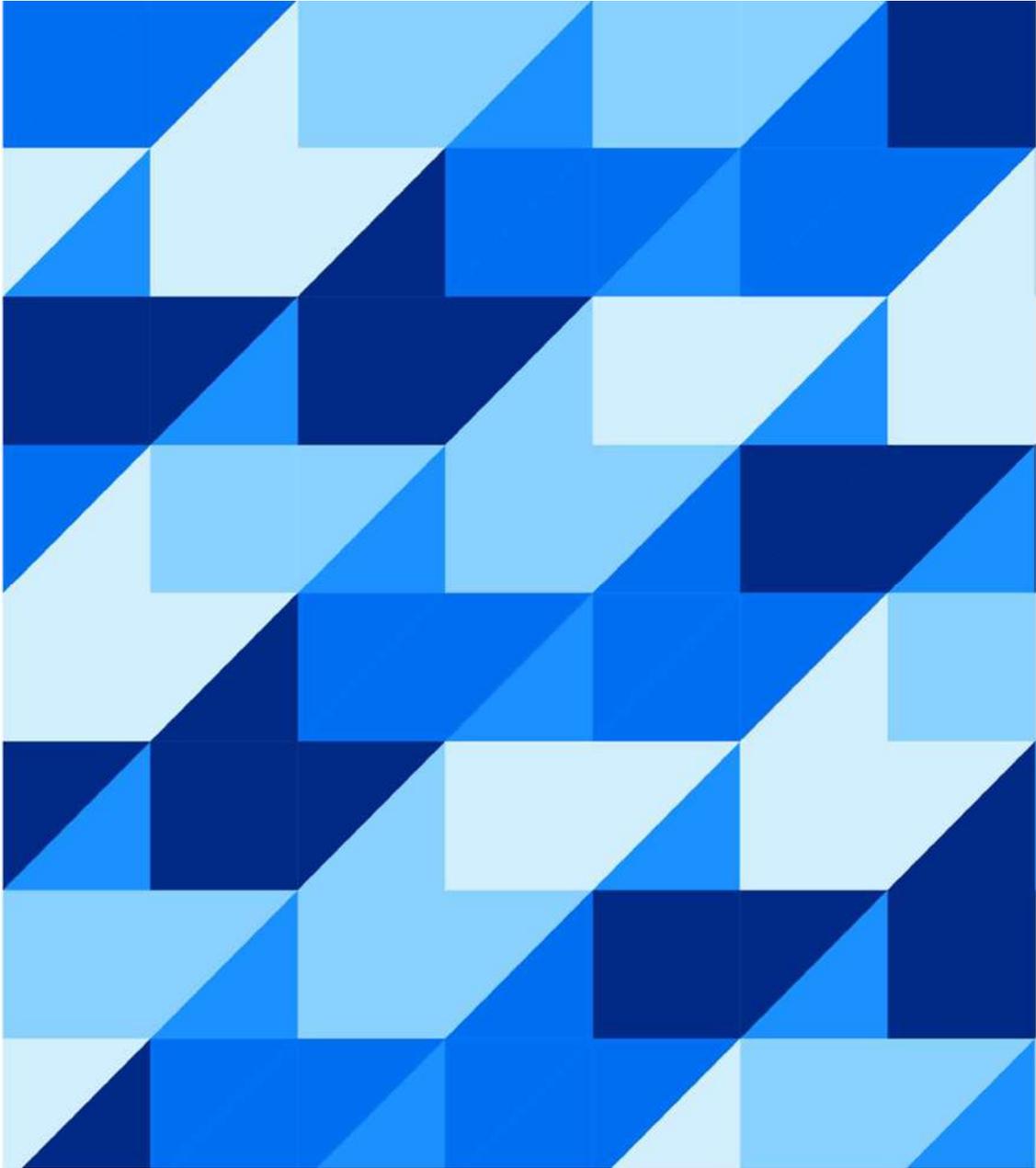


C B B
D C C
C

B
C

BC
B B

C	B	B
B	B	B



C B B BB
 B B B B
 B B B B
 B B B BB
 B B B B
 B B B
 B B B B B
 B B B
 B B
 B B B
 B B
 B B B B B
 B B B B B
 B

B BC BhB B BC B B BB S-O



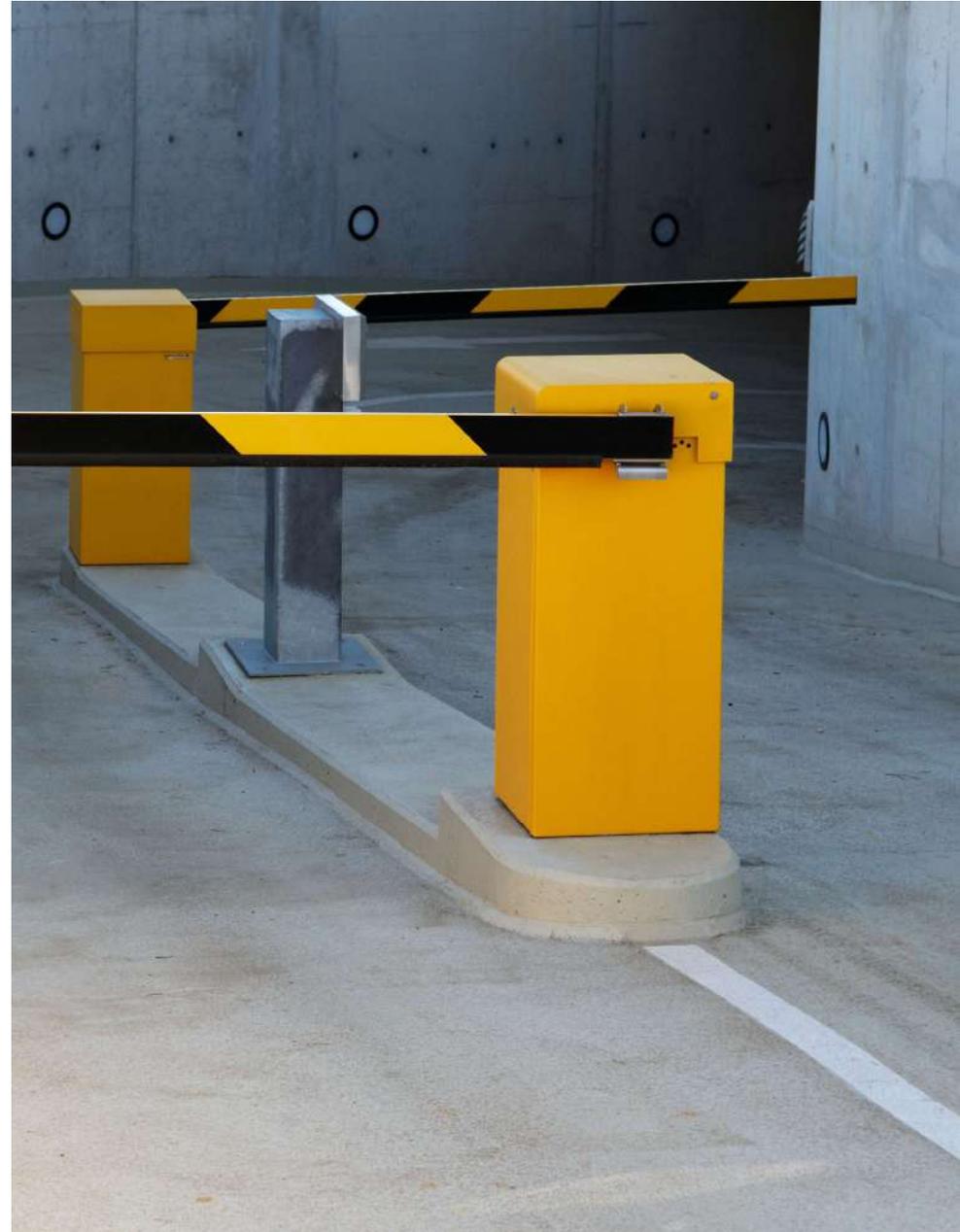
Sometimes there are challenges to overcome

X B B B B BC B B
B B B B

X B B B B BB B B
B B B

X B B B B B BB
B B

B BC B h B B C B B B B BB S-T



SAP Signavio Process Transformation Suite

Our offering

B

C

C

C

C

The diagram shows the SAP Signavio Value Accelerators ecosystem. At the center is the 'SAP Signavio Process Collaboration Hub'. Surrounding it are several tools: 'SAP Signavio Process Intelligence', 'SAP Signavio Process Insights', 'SAP Signavio Process Intelligence', 'SAP Signavio Process Governance', 'SAP Signavio Process Automation', 'SAP Signavio Process Manager', and 'SAP Signavio Journey Modeler'. The top section is labeled 'SAP Signavio Value Accelerators' and 'Process and Journey modeling'. The bottom section is labeled 'Process intelligence and automation' and 'Process governance and automation'. A note at the bottom says 'Ready to use content for business process transformation'.

Below the diagram, in a light blue area, are the letters 'D C' and 'C C' arranged in a 2x2 grid. Below this is a solid blue rectangular box.

The diagram shows a spiral structure with four horizontal ovals. A black dot is on the left of the middle oval, a blue dot is on the right of the top oval, a green dot is on the right of the bottom oval, and a blue dot is on the left of the bottom oval. Dotted lines connect the dots in a spiral pattern.

Below the diagram, in a light blue area, is the letter 'C'. Below this is a solid blue rectangular box.

The diagram shows a semi-circular gauge with a needle pointing to the right. The gauge is divided into three segments: a dark blue segment on the left, a light blue segment in the middle, and a white segment on the right. A green dot is at the end of the needle.

Below the diagram, in a light blue area, are the letters 'D' and 'C' arranged horizontally. Below this is a solid blue rectangular box.

C-



C B

C

C



C C C

C C C

C C C

C C C

C C



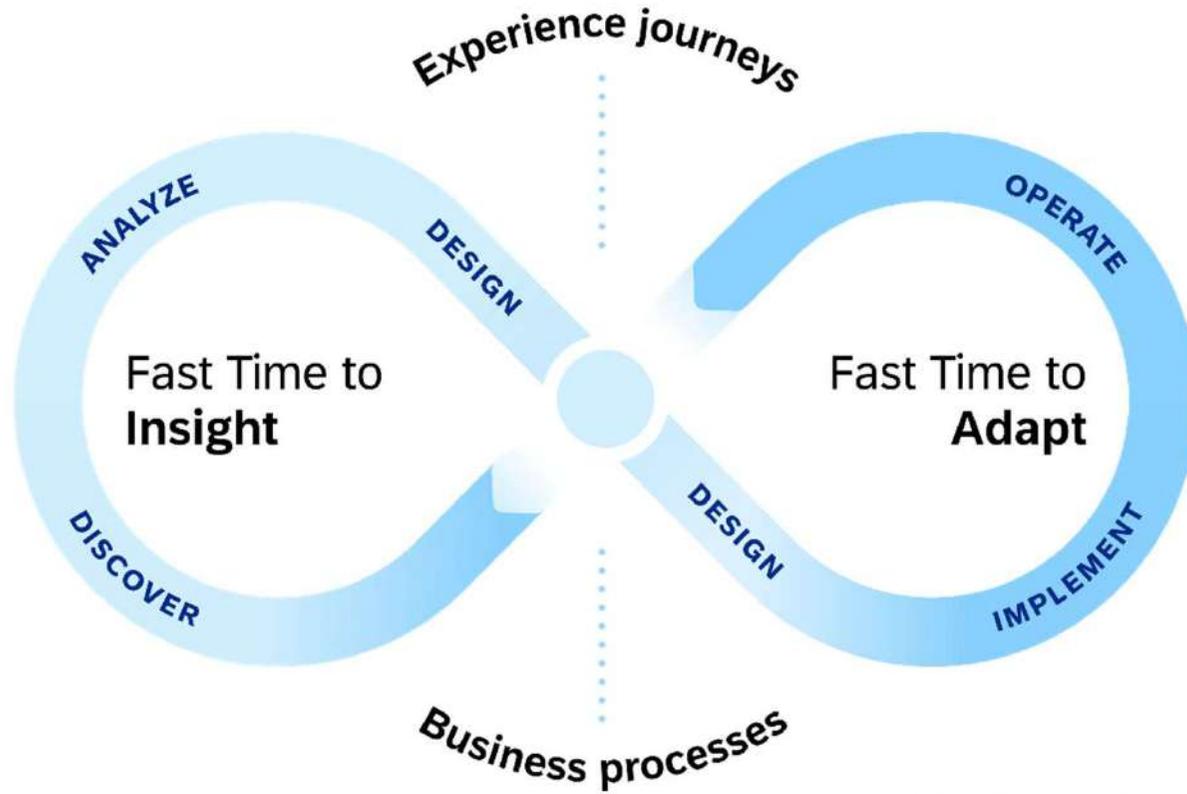
T B B B
B B B
B

B B B
B B

T B B
B B B
B B

B B B B
B B B B
B B B B
B B B B

C B



Z **C** **C** **C** **B**
 B B B B B |

0 B B B B B **C C** **C** **C** **C C** **C**
 | B B B B B B B B B B B B C

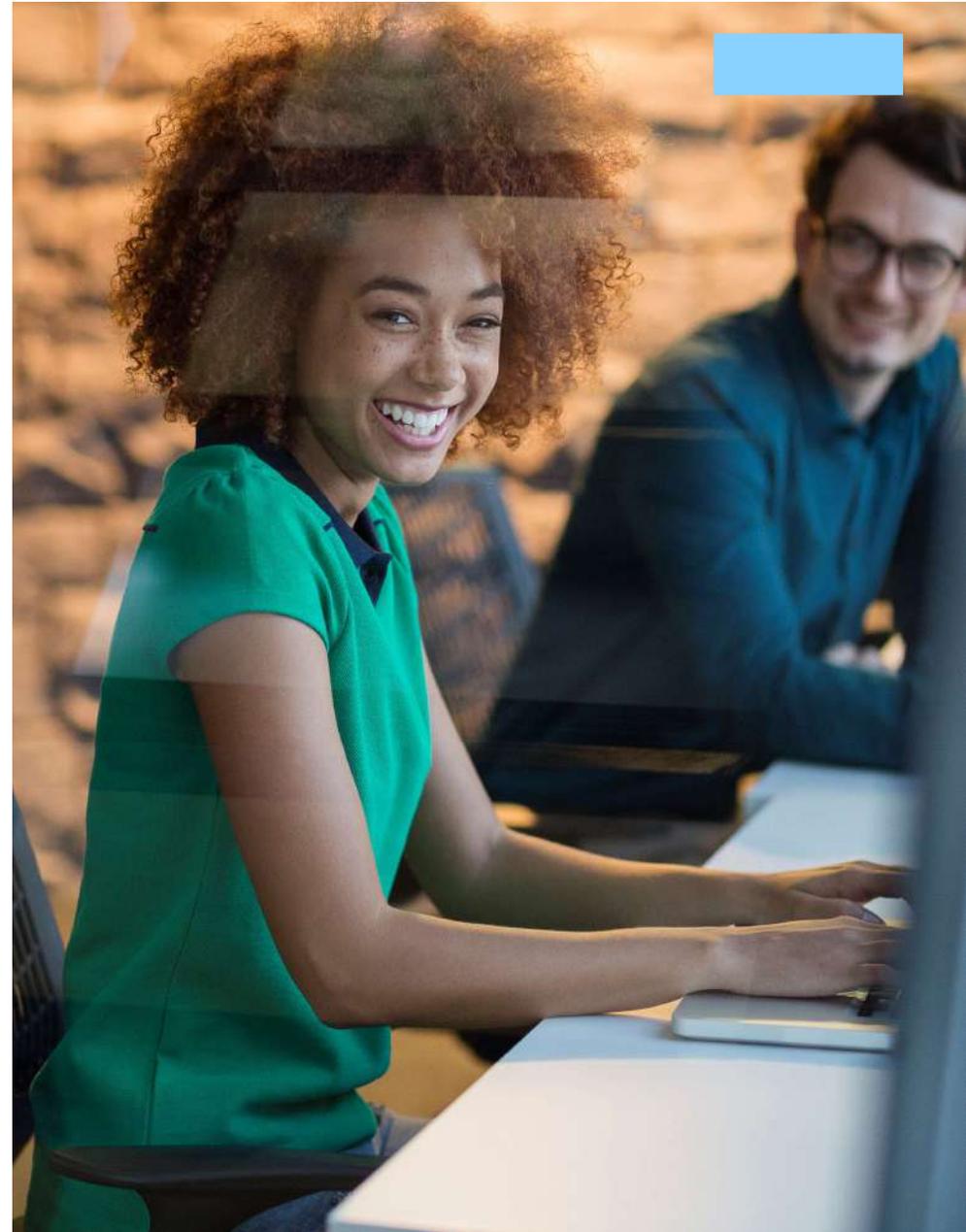
C B



SAP Signavio Value Accelerators are sets of content that are specific for a theme – such as a business objective, process, product, industry and can be consumed/integrated with SAP Signavio solutions

- T B B B B
- S B B
- B B B B B B B
- O B B
- S B B B B B B
 B BC B
- T B B B B B B

B BC B B BC B B B B B B S-O

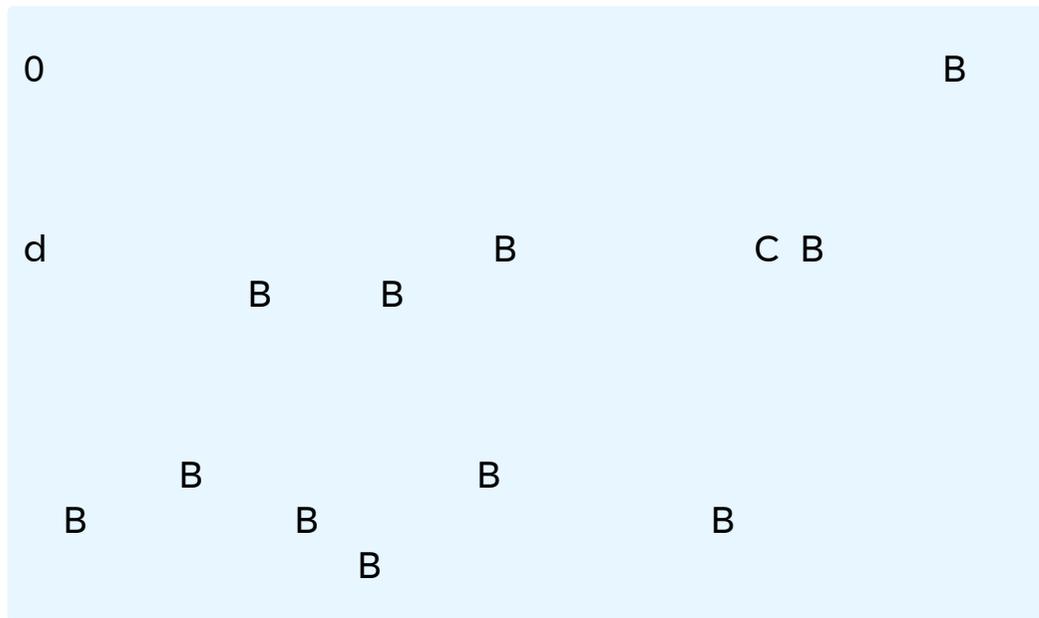


SAP Signavio Process Transformation Suite

How we can help to move your SAP ERP to the cloud

How does SAP Signavio help you make your transformation successful and fast as possible?

SAP Signavio accelerates transformations by:



How does SAP Signavio ensure that your transformation adds value?

SAP Signavio adds value for transformations by:

Providing a data-driven analysis determining the value potential accurately, based on evidence

Showing actionable insights, guidance, and recommendations

Ensuring that values and metrics are considered during process design and meticulously monitored for value realization throughout the run phase



How does SAP Signavio ensure that change is manageable for you?

SAP Signavio manages change during transformations by:

Securing management buy-in based on identified value potential

Ensuring strong support for the transformation process

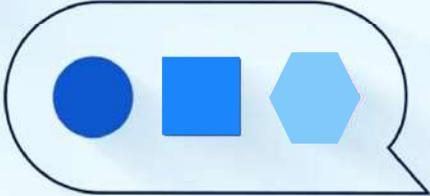
Involving all relevant parties and fostering collaboration

Mitigating risks of misalignment between business and IT leveraging strong integration of process and solution worlds while driving successful outcomes



SAP Signavio Process Transformation Suite

**Our approach radically changes the way how you transform
you SAP ERP**







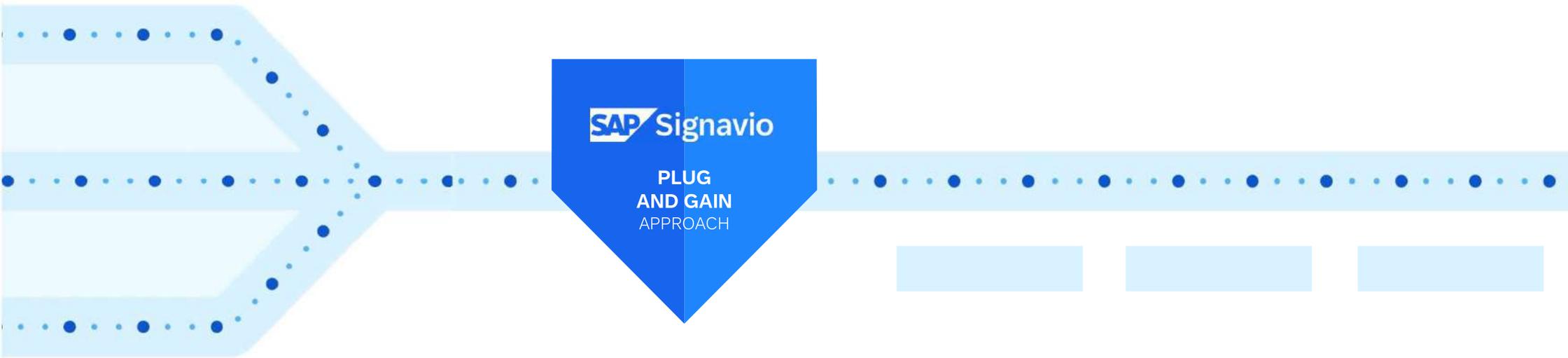
SAP Signavio

PLUG
AND GAIN
APPROACH

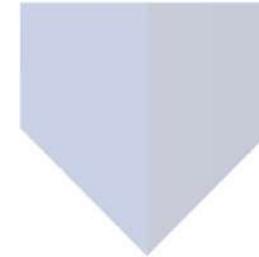
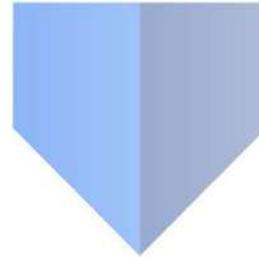
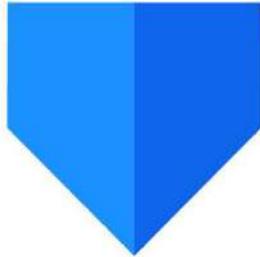




SAP ERP Central Component ECC, SAP S/4HANA Private Cloud and on-premise



SAP ERP Central Component ECC, SAP S/4HANA Private Cloud and on-premise



DISCOVER and ANALYZE
in hours, not months

DESIGN and IMPLEMENT
with confidence

OPERATE
towards continuous
improvements

Process analysis and mining

Process and journey modelling

Value acceleration and artificial intelligence

Process transformation management and collaboration

Process governance and
automated execution



f D C C C
C C C C C
C C C C C

B B B

d BC B B B

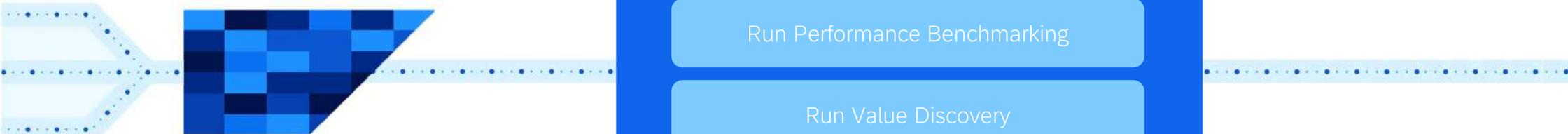
B B B B B B B

B B B B

B B

BB B B

BB B B



Discover your as-is

Visibility into true process execution

Get AI-powered recommendations

Run Performance Benchmarking

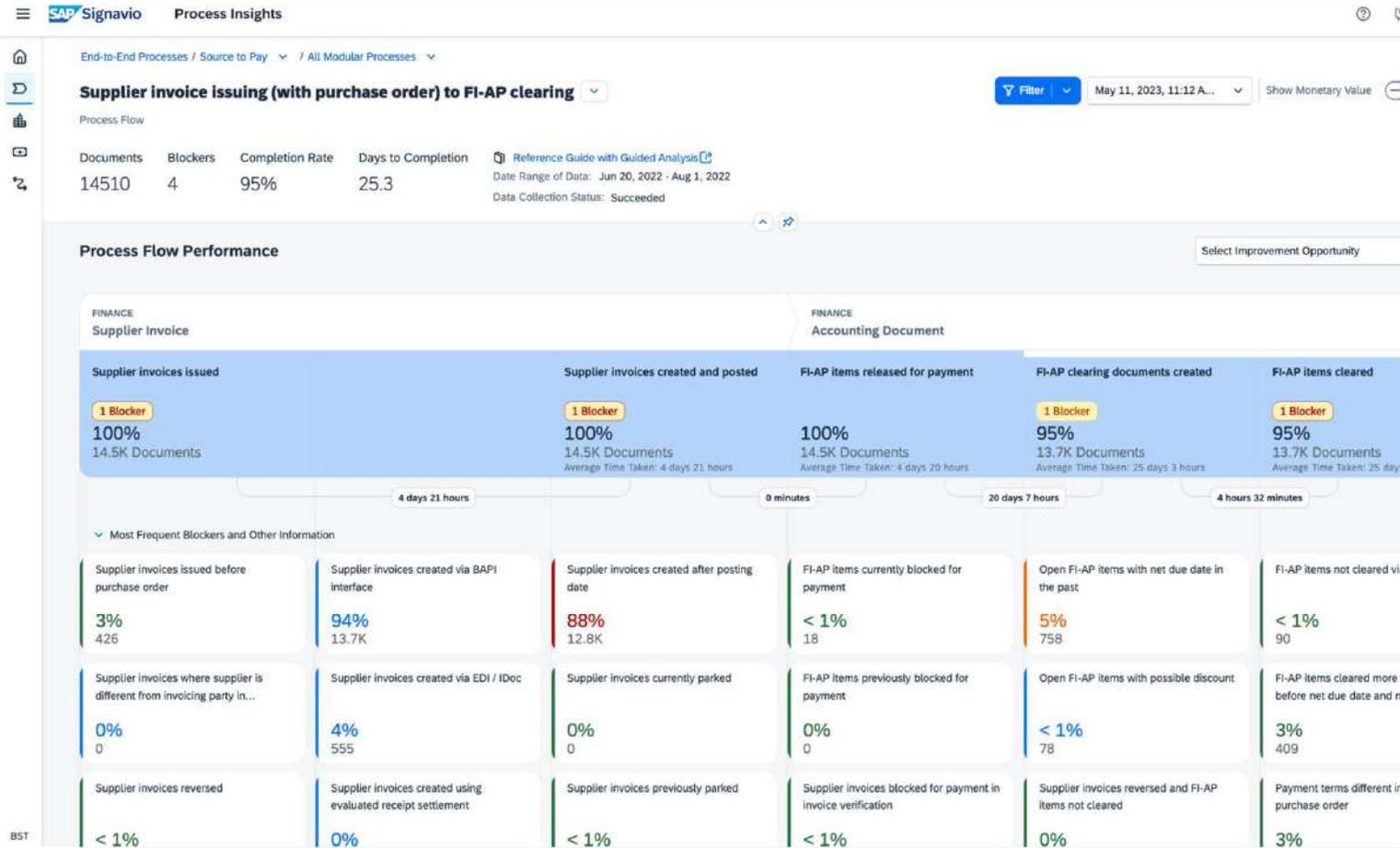
Run Value Discovery

Create digital Single source of truth

Benefit from our content

Understand current process performance

u B B B B
 B B B B



U K- B B B B B

SAP Signavio Process Insights

End-to-End Processes / Source to Pay / All Modular Processes

Source to Pay

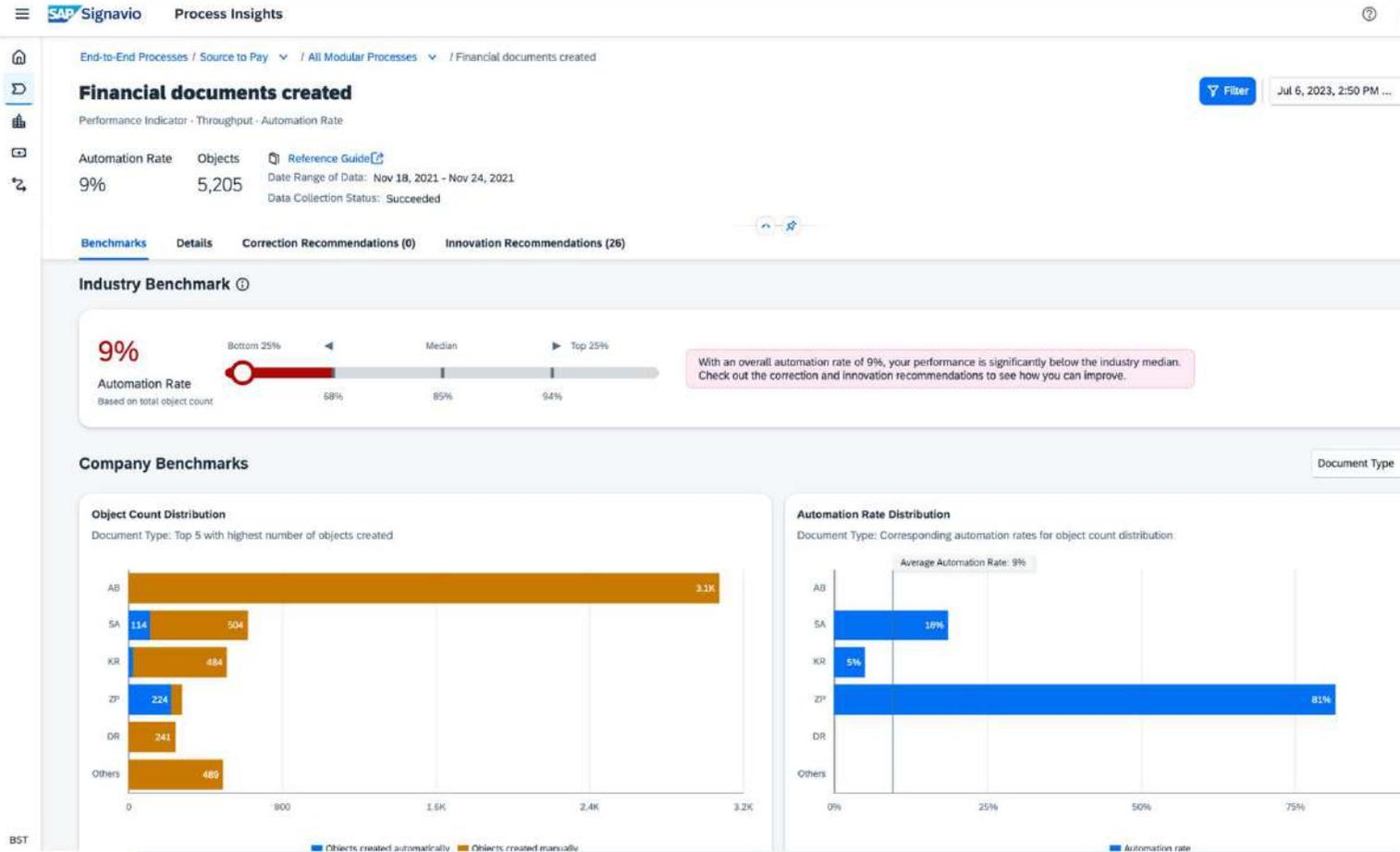
Process Flows Performance Indicators Correction Recommendations Innovation Recommendations

Innovation Recommendations (167) Filter by Categories

Recommendation	Relevance	Industry Popularity (Consumer Pro...	Type	Related Blockers	End-to-End Processes	Lines of Business
Create Sales Orders from Unstructured Data	4/5	-	AI Scenarios	63	Lead to Cash Source to Pay	S... Sourcing & Proc...
Contract is Ready as Source of Supply (Dat...	4/5	-	Situation Handling	5	Lead to Cash Source to Pay	Sales Sourcing & Procurement
Contract is Ready as Source of Supply	4/5	-	Situation Handling	-	Source to Pay	Sourcing & Procurement
Purchase Order Processing	4/5	4/5	SAP S/4HANA Capabilities	-	Plan to Fulfill Source to Pay	Sourcing & Procurement
SAP Ariba Supplier Lifecycle and Performa...	4/5	4/5	Intelligent Spend Management	-	Source to Pay	Sourcing & Procurement
SAP Ariba Catalog	4/5	4/5	Intelligent Spend Management	-	Source to Pay	Sourcing & Procurement
SAP Ariba Buying and Invoicing	4/5	4/5	Intelligent Spend Management	-	Finance Source to Pay	Sourcing & Procure... Sup
SAP Ariba Buying	4/5	4/5	Intelligent Spend Management	-	Source to Pay	Sourcing & Procurement
SAP Business Network Commerce Automat...	4/5	4/5	SAP Business Network	-	Finan... Lead to C... Source to ...	F... Sourcing... Sustainabl
SAP Fieldglass Contingent Workforce Man...	4/5	2/5	Intelligent Spend Management	-	Source to Pay	Sourcing & Procurement
SAP Fieldglass Services Procurement	4/5	2/5	Intelligent Spend Management	-	Source to Pay	Sourcing & Procurement
Taulia Dynamic Discounting	4/5	2/5	Finance Optimization	8	Finan... Governa... Source to ...	Finance Sourcing & Procure
Taulia Supply Chain Finance	4/5	2/5	Finance Optimization	8	Finan... Governa... Source to ...	Finance Sourcing & Procure
MRP Material Exceptions	3/5	-	Situation Handling	7	Lead to ... Plan to ... Source L...	Man... S... Sourcing ...
Manage Purchase Orders	3/5	4/5	SAP Fiori Apps	-	Source to Pay	Sourcing & Procurement

BST

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BST

B B B



Value Analysis

Line of Business

Recurring Value (EUR / Year)
 Total Realized / Total Potential
0 / 736.3K

One-Time Value (EUR / Year)
 Total Realized / Total Potential
0 / 900.6K ▲

Performance Indicators (75)

Value Driver	[P]	Performance Indicator	Baseline Date Range	Baseline	Current	Target
▼ Reduce Uncollectible Accounts Receivable ...	Fin...					
		Overdue and open Accounts Receivable items	Apr 12, 2019 - Jan 4, 2022	112292 Items	112292 Items	89834 Items
▼ Reduce Finance Cost	Finance Sales					
		Electronic bank statements not completely posted	Nov 2, 2000 - Feb 18, 2022	38283 Documents	38283 Documents	50 Documents
		Financial documents created	Nov 18, 2021 - Nov 24, 2021	9%	9%	30%
		Open Items in general ledger accounts (aggregated)	-	1394310 Items	1394310 Items	976017 Items
		Changes in internal orders	Apr 23, 2021 - Jul 14, 2022	143 Changes	143 Changes	100 Changes
		Automation rate: Customer invoice clearing	Nov 18, 2021 - Nov 24, 2021	61%	61%	98%
		Automation rate: Supplier invoice clearing	Dec 3, 2021 - Dec 9, 2021	54%	54%	95%
		Changes in supplier invoices	Jun 21, 2022 - Sep 2, 2022	43 Changes	43 Changes	30 Changes
		Changes in financial documents	Jul 22, 2022 - Jul 27, 2022	31 Changes	31 Changes	22 Changes
		Canceled supplier invoices	Feb 18, 2021 - Dec 1, 2021	16 Documents	16 Documents	11 Documents
		Open Items in goods receipt/invoice receipt clearing account	May 27, 2000 - Jan 13, 2022	12160 Items	12160 Items	7335 Items
		Delivery items shipped and overdue for billing	Nov 19, 2015 - Nov 24, 2021	2522 Items	2522 Items	2161 Items
		Sales invoices not posted to accounting	Sep 20, 2021 - Sep 14, 2022	638 Documents	638 Documents	0 Documents

BST

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B B B B B
B B B B B
B

SAP Signavio Process Collaboration Hub

Value Accelerator Library

Ready-to-use Value Accelerators that support your business process transformation and continuous improvement journey.

Publisher: Product: Process: Industry: Type: [Clear Filters](#)

26 Accelerators

<p>Improve Days Payable Outstanding for Procure to... Harness SAP Signavio Process Intelligence to tackle finance cost in your SAP procure to pay process....</p> <p>SAP</p>	<p>Identify Value Cases for Procure to Pay in SAP... Unlock the true potential of your procure to pay process with SAP Signavio Process Intelligence and...</p> <p>SAP</p>	<p>Start Mining for Procure to Pay in SAP ERP Central... Start your SAP Signavio Process Intelligence journey to operational excellence for the procure to pay...</p> <p>SAP</p>	<p>Start Mining for Procure to Pay in SAP S/4HANA Start your SAP Signavio Process Intelligence journey to operational excellence for the procure to pay...</p> <p>SAP</p>	<p>Reduce Finance Cost for Procure to Pay in SAP Ariba Leverage SAP Signavio Process Intelligence to refine finance cost in your SAP Ariba procure to pay...</p> <p>SAP</p>
<p>Start Mining for Procure to Pay in SAP Ariba Start your SAP Signavio Process Intelligence journey to operational excellence for the procure to pay...</p> <p>SAP</p>	<p>Start Cross Mining for Procure to Pay in SAP ERP Central... Start your SAP Signavio Process Intelligence cross-mining journey to operational excellence for the...</p> <p>SAP</p>	<p>Start Cross Mining for Procure to Pay in SAP S/4HANA and... Start your SAP Signavio Process Intelligence cross-mining journey to operational excellence for the...</p> <p>SAP</p>	<p>Start Mining for Vendor Invoice Management... Start your SAP Signavio Process Intelligence journey to operational excellence for the vendor invoice...</p> <p>SAP</p>	<p>Improve Accounts Payable FTE Productivity for Vendor... Transform your vendor invoice management and invoice to pay process through the strategic...</p> <p>SAP</p>

B B B B
 B B B B
 B B

01 Current State Analysis

Owner: Nikolas Bieker

01 Current State Analysis

Risk Management powered by

Datricks

Discovery

Conformance

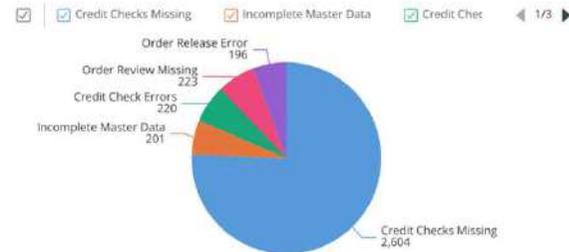
Task Mining

[New chapter](#)

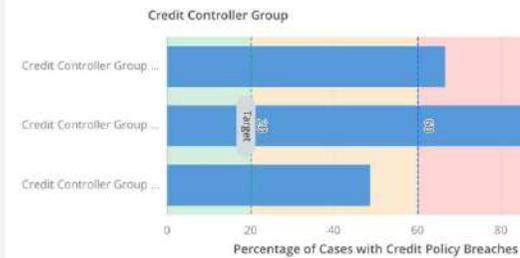
Conformance

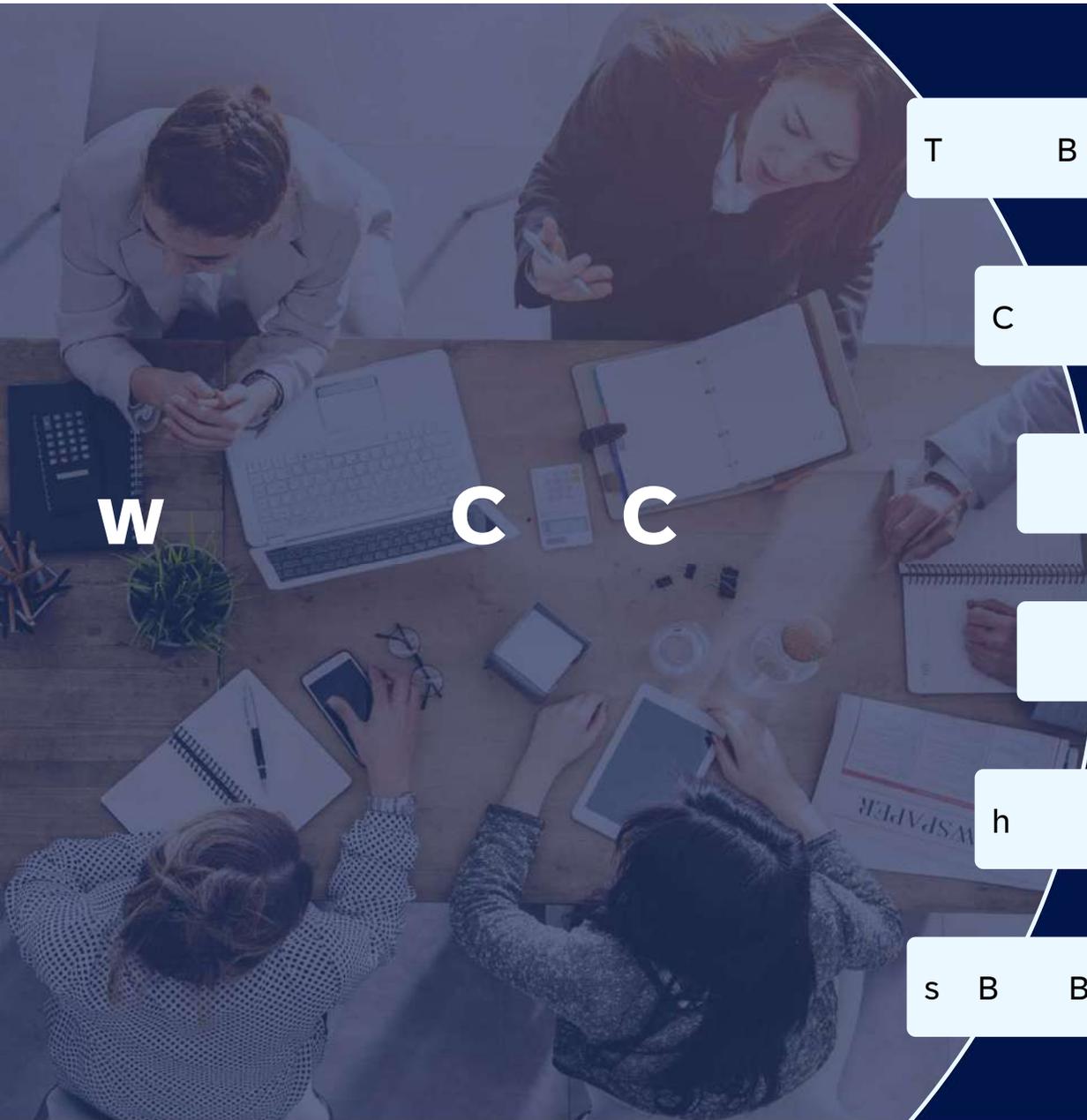
Business Partner	Approver Group	Sales Order Amount	Credit Exposure	Max Document Value Utilization	Credit Limit Utilization	Open Items	Overdue Op
BP-001	Credit Controller Group 1	11,563.44	66,862.66	56,788.67	-31,485.48	4	
BP-008	Credit Controller Group 1	27,325.59	66,264.36	47,666	3,273.51	8	
BP-012	Credit Controller Group 3	36,914.59	65,880.63	65,996.3	-51,566.92	2	
BP-012	Credit Controller Group 1	21,223.47	65,407.26	67,548.61	-12,520.51	7	
BP-010	Credit Controller Group 1	14,607.59	65,063.38	80,543.78	-15,368.6	2	

Policy Breaches by Type



Policy Breaches by Credit Controller Group





W

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T B B B

C B B B BC B

B B B B

B B B

h B B B B

s B B B B

Discover your as-is

Analyze the details

Gain comprehensive insights into individual processes

Uncover your improvement potential

Develop and document BPMN models out of analysis

Compare actual process execution against the "best possible" way

Simulate impact of changes

Measure process performance

u B B B B
B B B
B B

01 Current State Analysis

Owner: Nikolas Bieker

01 Current State Analysis

Risk Management powered by
Datricks

- Discovery
- Conformance
- Task Mining
- New chapter

Discovery

Average
Cycle Time

3d Target

2w 6d

Rework
Rate

12% Target

24.25%

Compliance
Rate

85% Target

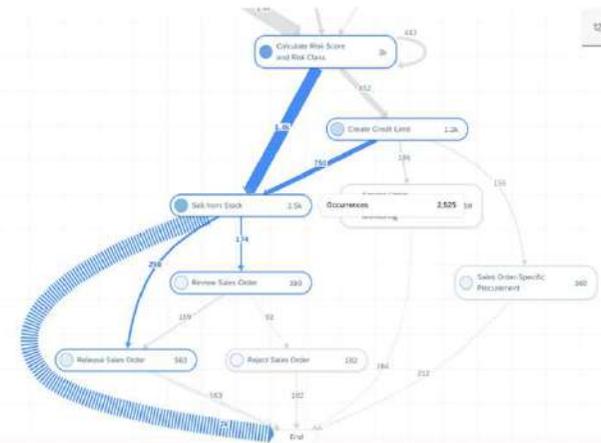
21.66%

Automated
Rate

0% No current initiative

0.00%

Process Discovery



Event count

B B B
B BB B
B B B B
B B

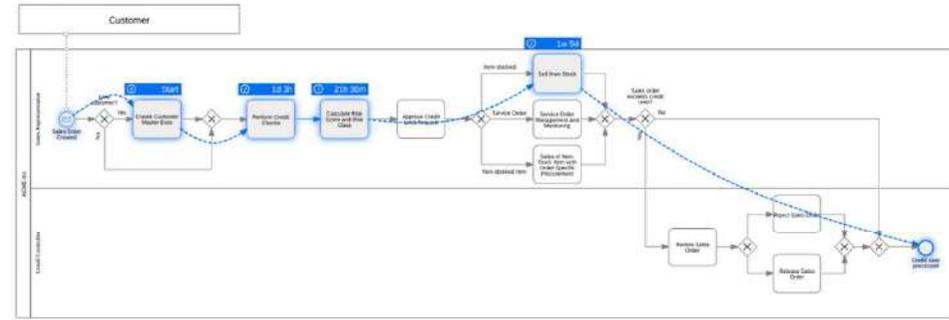
01 Current State Analysis

- Risk Management powered by Datricks
- Discovery
- Conformance**
- Task Mining
- New chapter

Conformance

Process Conformance

Variant path Hotspots



Variants

- 1
- 2
- 3
- 4
- 5
- 6
- 7
- 8

Set selected variant filter

Listed variants

10 20 of 370 displayed

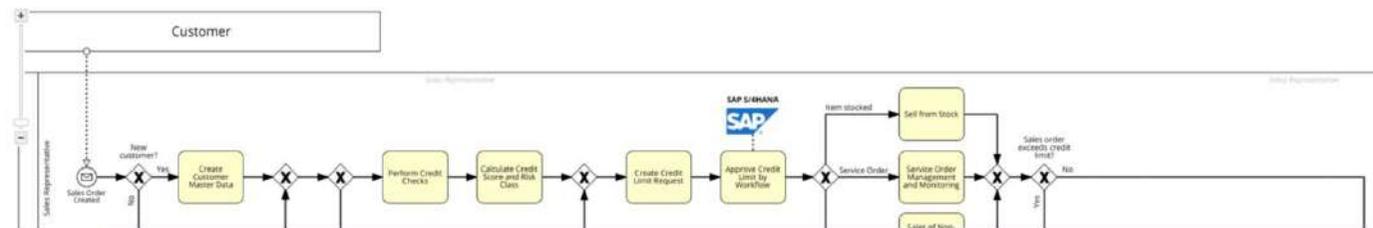
f U B B B B B B B B B B

Activities

Here you can view and edit activity attributes.

	What?	Who?*	How?	IT Systems	Risks and Controls	Process Links	Responsible	** IT Systems
1	Create Customer Master Data	Sales Representative			0 Risks			
2	Perform Credit Checks	Sales Representative			0 Risks			
3	Calculate Credit Score and Risk Class	Sales Representative			0 Risks			
4	Request Credit Rating from Agency	Credit Controller	Scoring rules engine allows creation of customer score...	SAP S/4HANA	0 Risks			
5	Calculate Credit Score and Risk Class by Rule...	Credit Controller	Automatic calculation of scoring/risk class/limit using c...	SAP S/4HANA	0 Risks			
6	Create Credit Limit Request	Sales Representative			0 Risks			
7	Approve Credit Limit by Workflow	Sales Representative		SAP S/4HANA	0 Risks			
8	Sell from Stock	Sales Representative			0 Risks			
9	Service Order Management and Monitoring	Sales Representative			0 Risks			
10	Sales of Non-Stock Item with Order-Specific ...	Sales Representative			0 Risks			
11	Review Sales Order	Credit Controller			0 Risks			
12	Reject Sales Order	Credit Controller			0 Risks			
13	Release Sales Order	Credit Controller			0 Risks			
14	Create Report	Credit Controller	New Credit Manager Analytics Under the Group Analyti...	SAP S/4HANA	0 Risks			

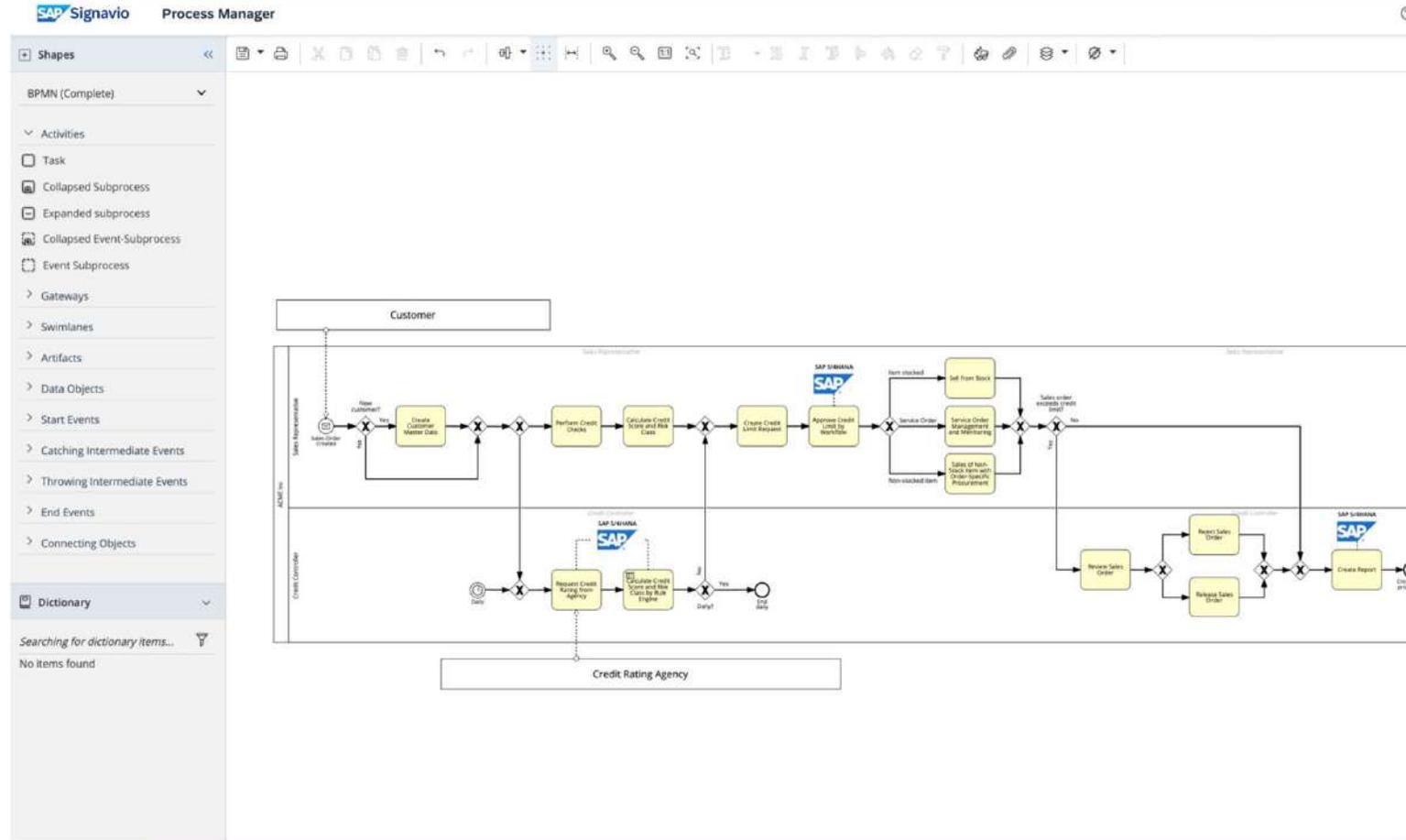
Diagram preview



V B B B B

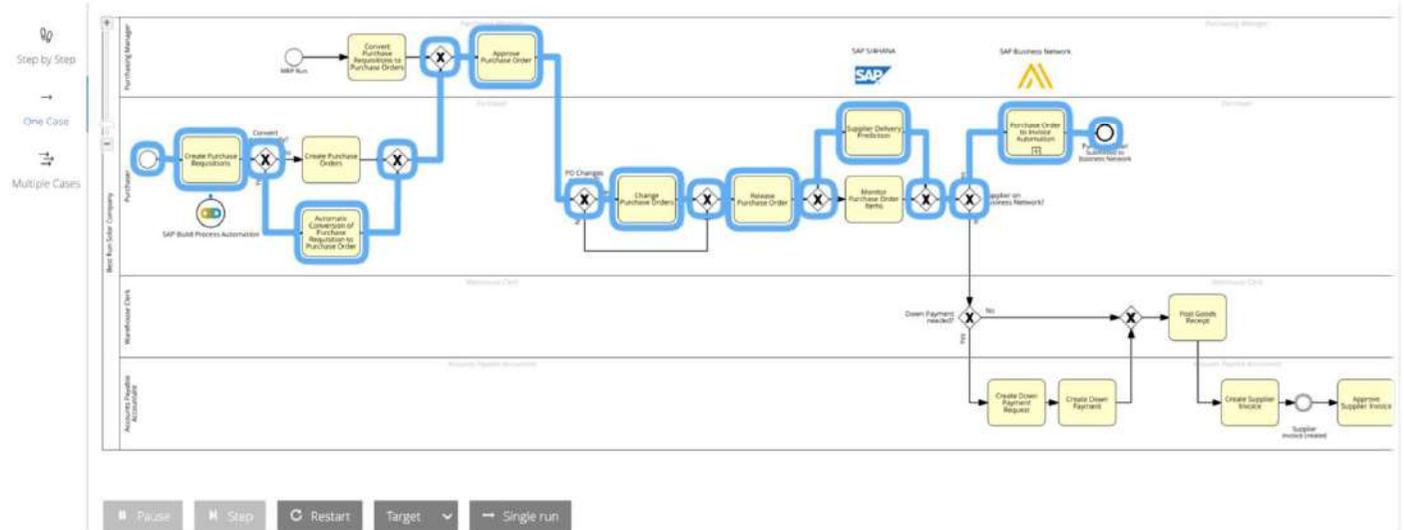
 B B B B

 B B B B



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Procurement of Direct Materials (Target)



Current (Target)
 Costs 155,00 €
 Total cycle time 0d 03h 06m
 Resource consumption 0d 03h 06m
 Bottlenecks

Scenarios

Current Target +

Role	Work schedules	Costs / hour
1. Accounts Payable Accountant	3 resources, 120:00:00 hours per week	---
2. Purchaser	4 resources, 160:00:00 hours per week	---
3. Purchasing Manager	3 resources, 120:00:00 hours per week	---

Remove scenario

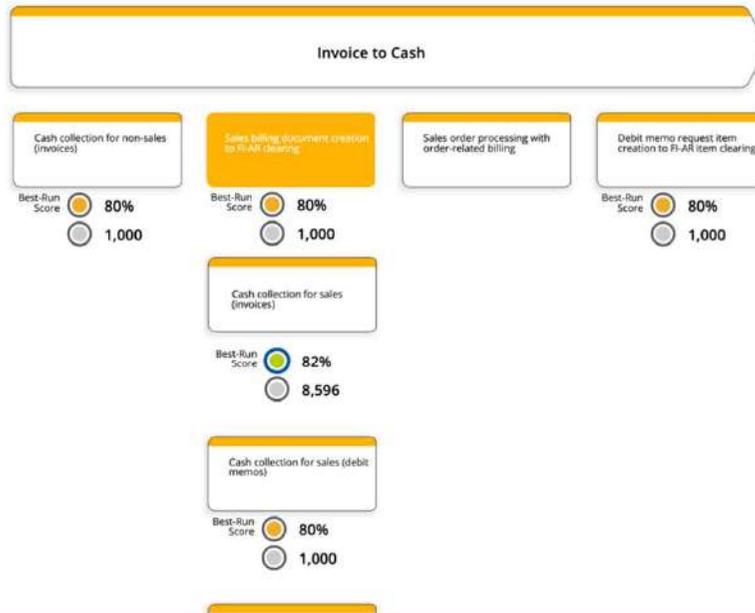
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B B BB

Lead to Cash - Process Module Overview

Revision 27 Rating

Diagram

No comments Overlays (0/1 visible) Legend

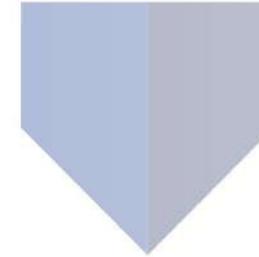
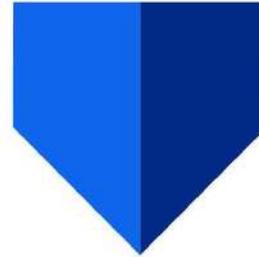


SAP Signavio Process Intelligence Best-Run Score

0 comments

Average Best-Run Score: Cash Collection for Sales

80%
81.84%



DISCOVER and ANALYZE
in hours, not months

DESIGN and IMPLEMENT
with confidence

OPERATE
towards continuous
improvements

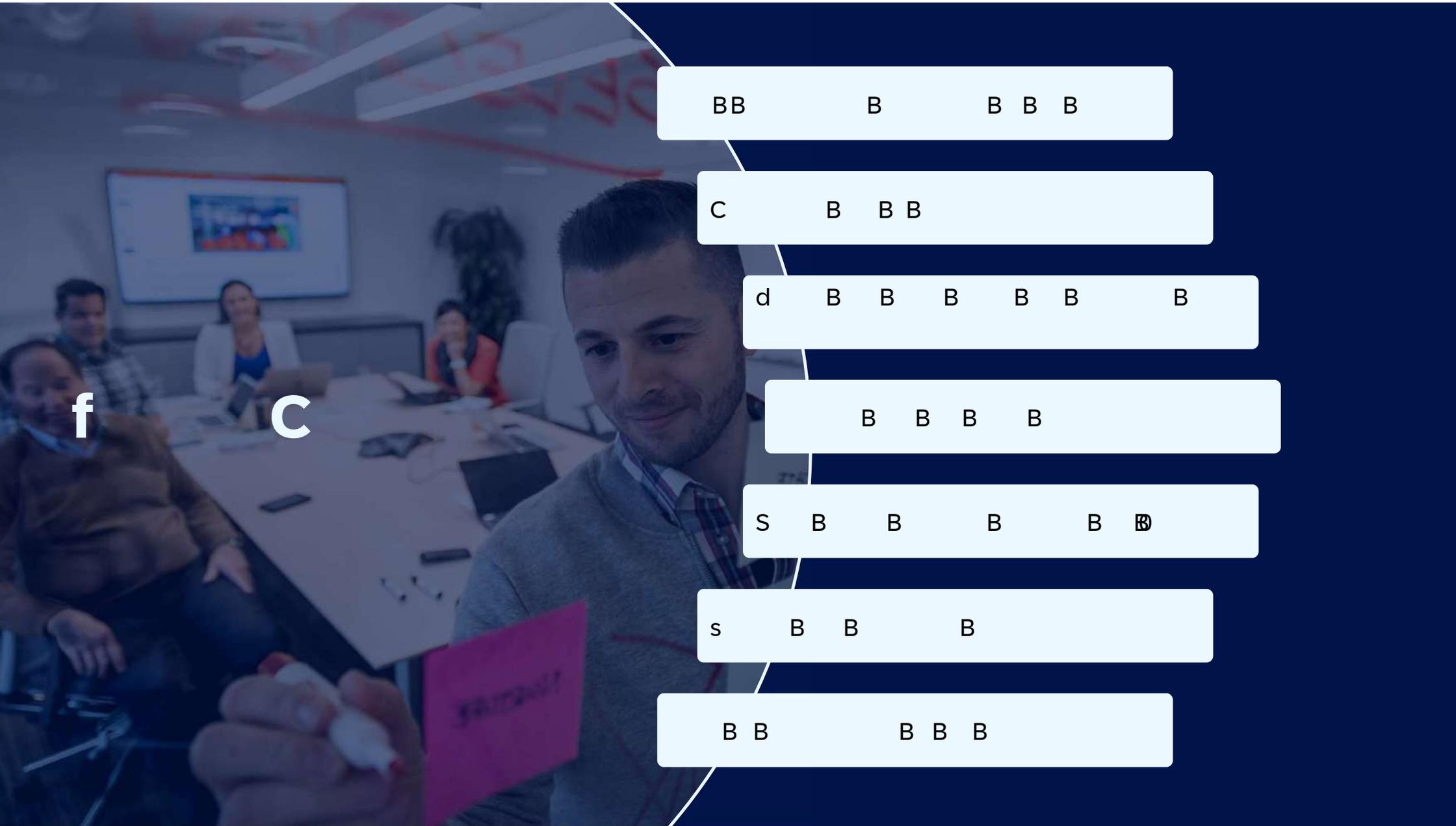
Process analysis and mining

Process and journey modelling

Value acceleration and artificial intelligence

Process transformation management
and collaboration

Process governance and
automated execution



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Discover and analyze

Design fast

Use best practice content

Empower agility

Connect with your IT

Monitor workflows, record changes, and
manage approvals

Involve all relevant stakeholders

B B B B B

- Home
- Star
- Refresh
- Share
- Print

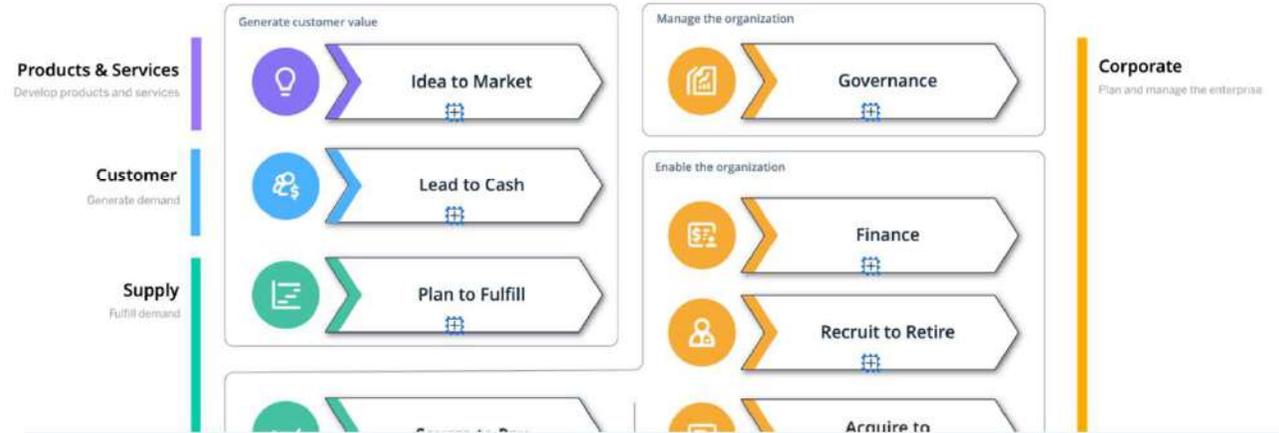
End-to-End Processes

Level 1

Description

Diagram

- Cross Industry
- Consumer Industries
- Discrete Industries
- Energy and Natural Resources
- Financial Services
- Public Services
- Service Industries



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B B

SAP Signavio Process Collaboration Hub

Shared Documents > SAP Signavio Solutions (v4.0 EU) > 01. Business Processes > Lead-to-Cash > Credit Management >

Credit Management

Level 3 Revision 6

For this Diagram, a more current revision is available. You are viewing the last published revision. Latest revision

Diagram

3 comments View (Full) Overlays Legend

```
graph LR
    subgraph Sales_Representative [Sales Representative]
        D1{New customer?}
        T1[Create Customer Master Data]
        T2[Calculate Credit Score manually]
        T3[Calculate Risk Class manually]
        T4[Check for Sales Order in Credit Management]
        T5[Approve Credit Limit by Workflow]
        D1 -- Yes --> T1
        D1 -- No --> D1
        T1 --> D2{ }
        D2 --> T2
        D2 --> T3
        T2 --> T4
        T3 --> T4
        T4 --> T5
    end

    subgraph Credit_Controller [Credit Controller]
        T6[Request Credit Rating from Agency]
        T7[Calculate Credit Score by Rule Engine]
        T8[Calculate Risk Class by Rule Engine]
        D3{Daily?}
        T6 --> T7
        T7 --> T8
        T8 --> D3
        D3 -- Yes --> T4
        D3 -- No --> D3
        T6 -.-> T2
    end

    D3 --> End((End daily))
```

Comments

Status: Open Filter by: - Select -

Commenting on Diagram

Add a comment. Type @ to mention

- NP Nick Parra 06/05/2024, 16:21
I think we need to add the work instructions
- PV Patricia Verde 25/03/2024, 16:14
@Feren McNeill Let's update this to the new system
- NP Nick Parra 30/06/2023, 19:42
This is looking good.

Task Approve Credit Limit by Workflow

See all comments

V B B B B B
 B B B B
 C B B B B B
 B B B B B

SAP Dashboards Inventory Reports Diagrams + Invite What's new

SAP ERP ✓ 43% Check needed Set your role

Application Company A ERP On Premise SAP Migrate

ERP stands for enterprise resource planning, which helps run core processes in a single system for dep... [Show more](#)

Fact Sheet Subscriptions Comments To-Dos Resources Transformations Metrics Surveys Last Update (about 2 months ago)

Information 68%

Name & Description	Name:	SAP ERP
	Alias:	SAP Enterprise Resource Planning
	External ID:	APP-1234
	Description:	ERP stands for enterprise resource planning, which helps run core processes in a single syste... Show more
	LeanIX v3 ID:	100000111

Lifecycle

● Phase in ● Active

2007-03-12 2008-06-04

Relations Explorer

Successors (1)

What are the successors?

- SAP S/4HANA Cloud
- Company B
- Public Cloud
- SAP
- Process: L2C
- Gold
- Invent

Predecessors

What are the predecessors?

B B B
B B B
B B B
B

Process Approval

Governance x Click to add labels

Trigger **Actions** Details Versions

Main actions

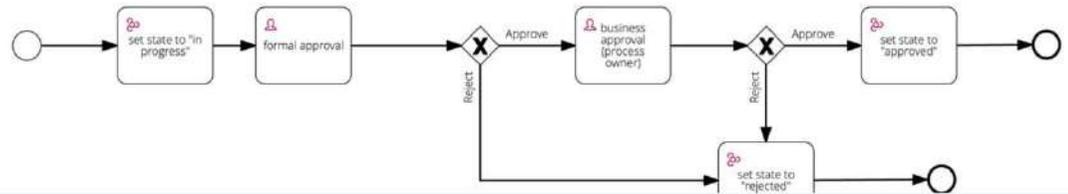
- User task
- Multi-user task
- Send Email
- JavaScript
- Sub-process

Services & other actions

- Create document
- Document template
- Map variables
- Box
- Google Drive
- Process Manager

Events & Gateways

- Start
- Exclusive gateway
- Parallel gateway
- Intermediate timer event
- Milestone
- Set core information
- Intermediate link event
- End



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SAP Signavio Process Collaboration Hub

Shared Documents [See all](#)

- 🔗 BPMN
- 🔗 QuickModel
- 🔗 Value Chain
- 🔗 Enterprise Architecture Diagram (Arch)
- 🔗 Customer Journey Map
- 🔗 Navigation Map
- 🔗 Business Decision Diagram (DMN 1.2)
- 🔗 Event-driven process chain (EPC)
- 🔗 Organisation Chart
- 🔗 Process Documentation Template
- 🔗 Journey Model

Company on a Page

Process Areas	STRATEGY	HIRE TO RETIRE	IDEA TO MARKET	MARKET TO DEMAND	PROCURE TO PAY	LEAD TO CASH	CUSTOMER EXPERIENCE	
Key Performance Indicators	<ul style="list-style-type: none"> 1.2 Current Ratio 1.8 Working Capital Ratio 65d Cash Conversion Cycle 	<ul style="list-style-type: none"> 28d Requisition to Acceptance 14% Employee Turnover Rate 9% Voluntary Terminations 	<ul style="list-style-type: none"> 65d Time to Market 9% Average Product ROI 	<ul style="list-style-type: none"> 3.6 CLV / CAC 132 Monthly Leads 	<ul style="list-style-type: none"> 47d Days Payable Outstanding 68% Compliance Rate 76% On Time Payment Rate 	<ul style="list-style-type: none"> 3.6 Lead to Order Conversion Rate 59d Days Sales Outstanding 35% Automation Rate 	<ul style="list-style-type: none"> 4% Churn Rate 47% Repeat Purchase Ratio 	
Customer Experience (CX)	<ul style="list-style-type: none"> 8 eNPS 89% ESAT Score 	<ul style="list-style-type: none"> 79% Monthly Happiness Index 	<ul style="list-style-type: none"> 79% TPE 	<ul style="list-style-type: none"> 15% Campaign Effectiveness 67% Leads by Referral 	<ul style="list-style-type: none"> 89% SSAT Score 	<ul style="list-style-type: none"> 6 CES 61% CSAT Score 	<ul style="list-style-type: none"> 7 Net Promoter Score 84% CSAT Score 	<ul style="list-style-type: none"> 8 SERVQUAL 91% CSAT Score

Recently visited [See all](#)

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Design fast

Implement with confidence

Foster collaboration

Monitor process conformance

Track and measure improvements

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01 Current State Analysis

Owner: Nikolas Bieker

01 Current State Analysis

Risk Management powered by
Datricks

Discovery

Conformance

Task Mining

[New chapter](#)

Conformance

Percentage of Credit Policy Breaches

20% Target
78.34%

Process Variants

81 Operating Model Variants
370

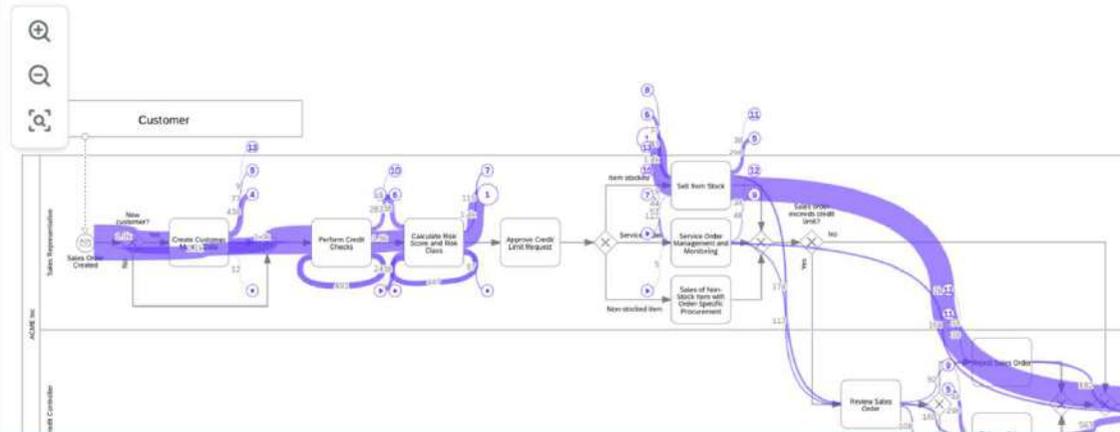
Incorrectly Released Orders

0.3% ± 3σ Threshold
14.92%

Incorrectly Blocked Orders

0.3% ± 3σ Threshold
4.73%

Throughput



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Current State Analysis

Owner: Demo Signavio

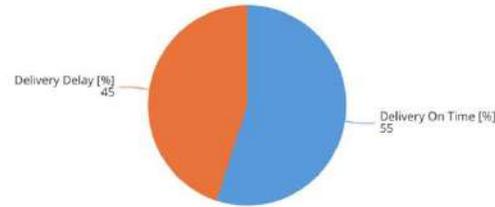


Performance Overview

Process [as-is] Make-to-Order

[Plant: DE01 Hamburg | Material: B047] Rate of Production Order delivered late

Delivery On Time [%] Delivery Delay [%]

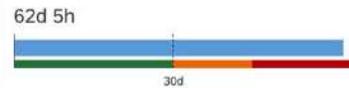


[Plant: DE02 Stuttgart | Material: B047] Rate of Production Order delivered late

Delivery On Time [%] Delivery Delay [%]



[DE01 | B047] Manufacturing Cycle Time



[DE01 | B047] NPS - Net Promoter Score



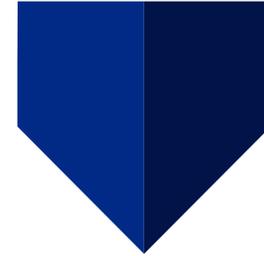
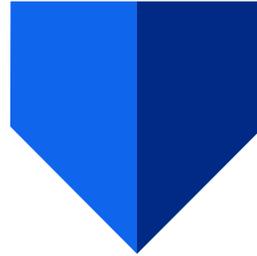
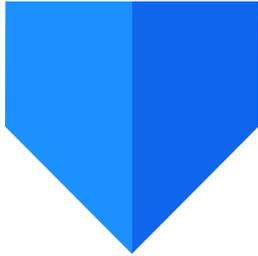
[DE02 | B047] Manufacturing Cycle Time



[DE02 | B047] NPS - Net Promoter Score



Add widget



f z j c o d j
in hours, not months

f j w c c j j
with confidence

j d j
towards continuous
improvements

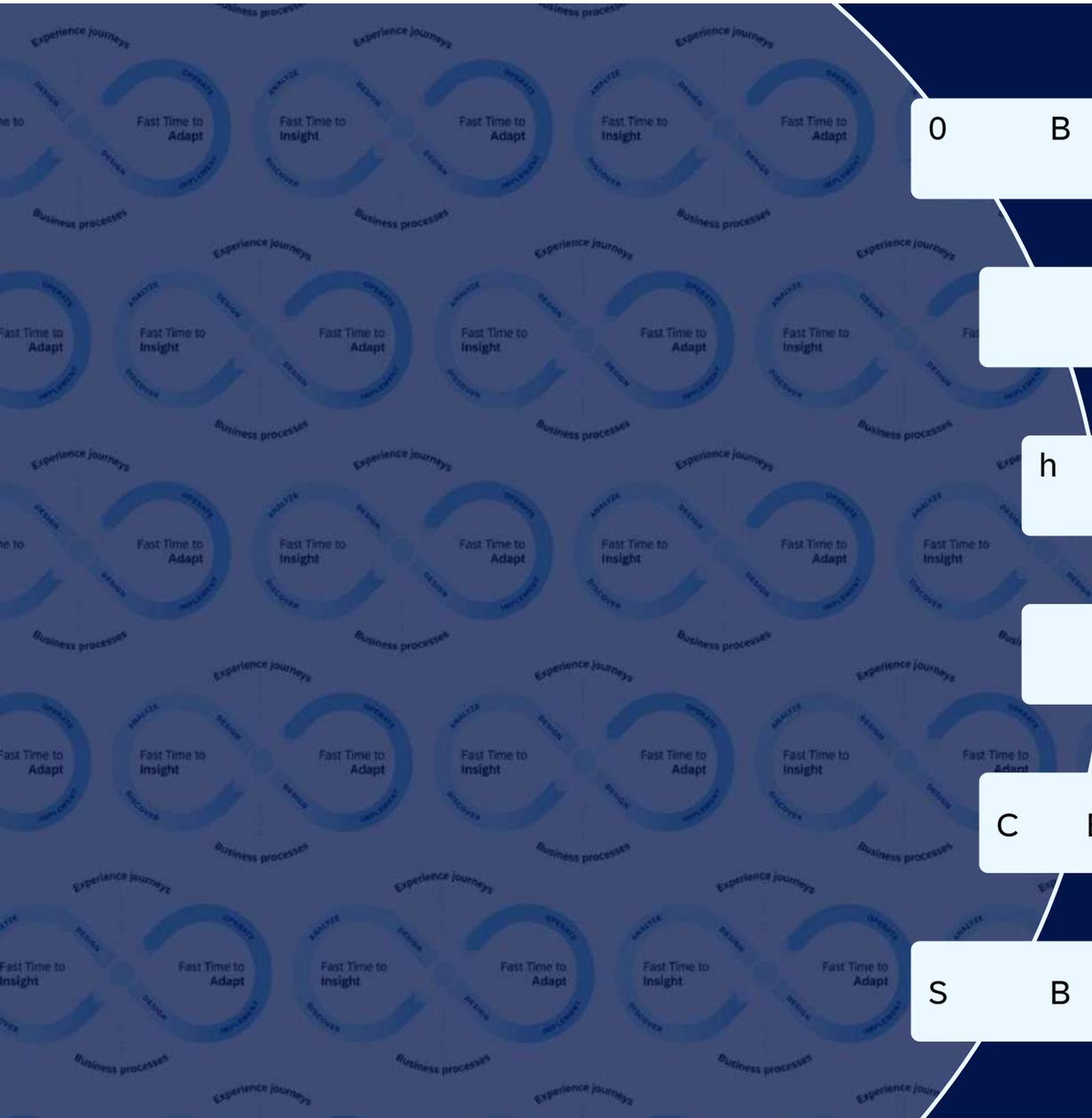
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Discover and analyze

Design and
Implement

Operate towards continuous improvements

Combine first hand experience with process reality

Drive change with the power of communication

Plan on measurable initiatives

Streamline and automate

Learn, measure and take the next step.

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SAP Signavio Journey Modeler

Processes > Analyst Showcase >

Prospect to Advocate Journey 🟢

Last edited 15/02/2024 Complexity 11.28 / 100 (Low) Journey Model Dimensions 95 / 102

Click to add a description

Personas: Erika - Project Manager Hitesh - Sourcing and Purchasing Manager Nikita - Accounts Payable Accountant Add persona

Stages: ENGAGE PURCHASE

Steps	Awareness	Receive Online Quote	Site Assessment	Sign Contract
Goals	An explicitly positive image of our products and services should convince the customer from the beginning and create confidence	Develop wide-scale information campaigns to prepare potential system owners and answer their basic questions	Provide roof advice and the perfect solar panel design recommendation	Provide a contract that benefits the customer and financing

Complexity: 11.28 / 100 Low

The journey's complexity reflects its total operational complexity, including all linked BPMN processes and journeys. The threshold for complexity is based on the analysis of relevant SAP Signavio process models.

[Learn more about Model Complexity](#)

Processes (11.28)

Linked Processes

- Conduct Marketing Campaign
- Provide Online Quote
- Assess Site
- Agree on Contract
- Order to Power On
- Order to Power On
- Debrief

Linked Journeys

Link Journeys with BPMN diagrams to calculate complexity

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- Home
- Newsfeed
- Favorites
- Recent**
- Tasks
- Shared Documents
- Journey Models
- Investigations
- Dashboards
- Variant Management
- Dictionary
- Value Accelerator Library

Recent

Name ↑	Type ↑	Description ↑	View
Order to Power On ★	BPMN	A business process with multiple customer touch points and interactions with 3rd party agent...	2 min
Company on a Page	Navigation Map	—	42 m
Credit Management Simulation	BPMN	The creditworthiness and payment behavior of our business partners have an immediate effe...	22/02
Procurement of Direct Materials ★	BPMN	This purchasing process uses purchase requisitions that are generated either by the Material ...	05/02
Lead to Cash ★	Navigation Map	—	05/02
SAP FICO	Dictionary entry	SAP FICO - Financial Accounting and Controlling - enables enterprises of all sizes to centrall...	10/10
Prospect to Advocate Journey ★	Journey	—	18/07
Better Operating Company on a Page	Navigation Map	—	11/07
Prospect	Dictionary entry	This is a persona description	05/07
Procurement Post Automation Lode	BPMN	—	05/07
Business 360° Performance	Navigation Map	—	23/06
Accounts Receivable	BPMN	—	05/05
.com	Dictionary entry	Web & Mobile	03/01
Order-to-Cash Lifecycle ★	Value Chain	Order to cash (OTC or O2C) is a set of business processes that involve receiving and fulfilling...	03/01
SAP CRM ★	Dictionary entry	—	03/01
Debrief	BPMN	—	03/01

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SAP Signavio Process Intelligence

Processes / Credit Management

Credit Management

Last data update: 12/07/2023, 17:42:25

Investigations Dashboards Metrics **Insights** Custom Attributes

Saved Automated

Automation rate

Post Transformation Parent Process

data set

Metric "Automation rate" is 519.78% higher than mean where "data set" is "Post Transformation"

Automation rate

Credit Controller Group 1 Credit Controller Group 2 Credit Controller Group 3

approver group

Metric "Automation rate" is 2.66% lower than mean where "approver group" is "Credit Controller Group 3"

Percent of cases affected by rework

Credit Controller Group 1 Credit Controller Group 2 Credit Controller Group 3

approver group

Metric "Percent of cases affected by rework" is 6.29% lower than mean where "approver group" is "Credit Controller Group 3"

Number of Credit Checks

Time

Percent of cases affected by rework

Time

Net average cycle time spent on rework

Time

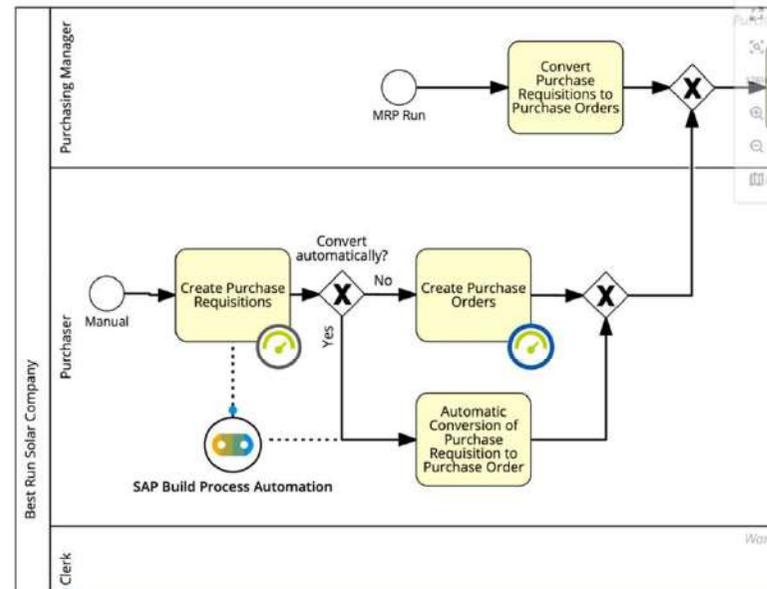
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Procurement of Direct Materials (New)

Revision 3 Read 1/1 Rating 10 / 10

Diagram



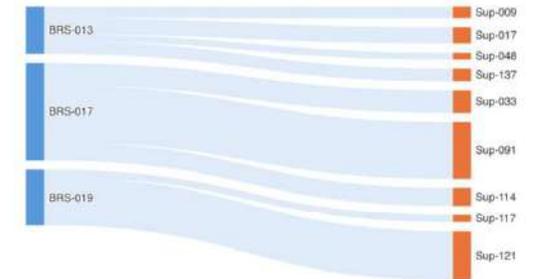
Cockpit

0 comments

PO Automation Rate

30% Target
59.97%

Spend Distribution



Average Processing Time for Purchase Orders

5d 5h

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Company on a Page (Live Insights)

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- Diagram

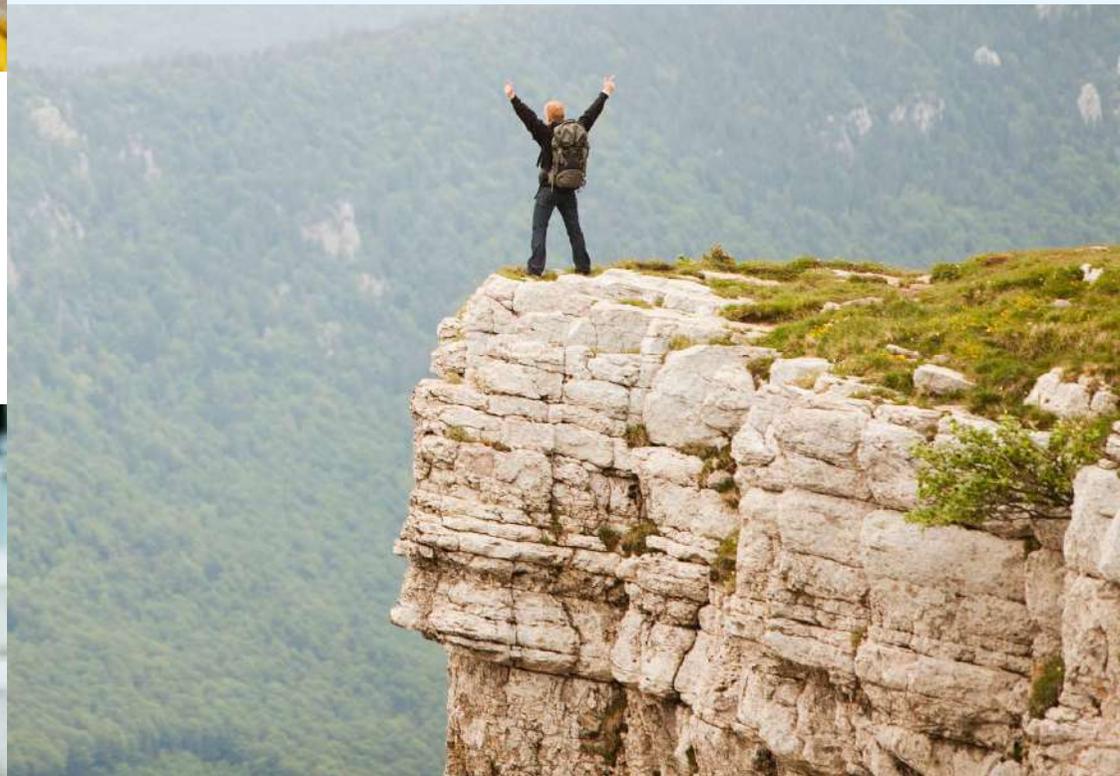
No comments Overlays (0/1 visible) Legend





Become the best version of yourself

SAP and non-SAP systems



Go beyond business process transformation

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SAP Signavio Process Transformation Suite plug and gain approach – Customer Stories

What customers say

Analyzing and improving business processes to ease the move to SAP S/4HANA with SAP Signavio solutions

The plug and gain approach is so interesting because it enables us to do two things. First, it provides a very quick and comprehensive analysis of a specific issue or process. Second, it's a great start for more complex use cases, as we can quickly build a prototype out of the existing plug and gain analysis. For our users, it's much easier to explain their requirements when they see an existing analysis of their process.

Fabrice Armbruster, SAP Business Transformation Expert,
Diehl Aviation Laupheim GmbH



DIEHL
Aviation

Diehl Aviation is a leading partner to the aviation industry, specializing in innovative cabin interiors, avionics, services and advanced air mobility.

Real-time insight into business process flows

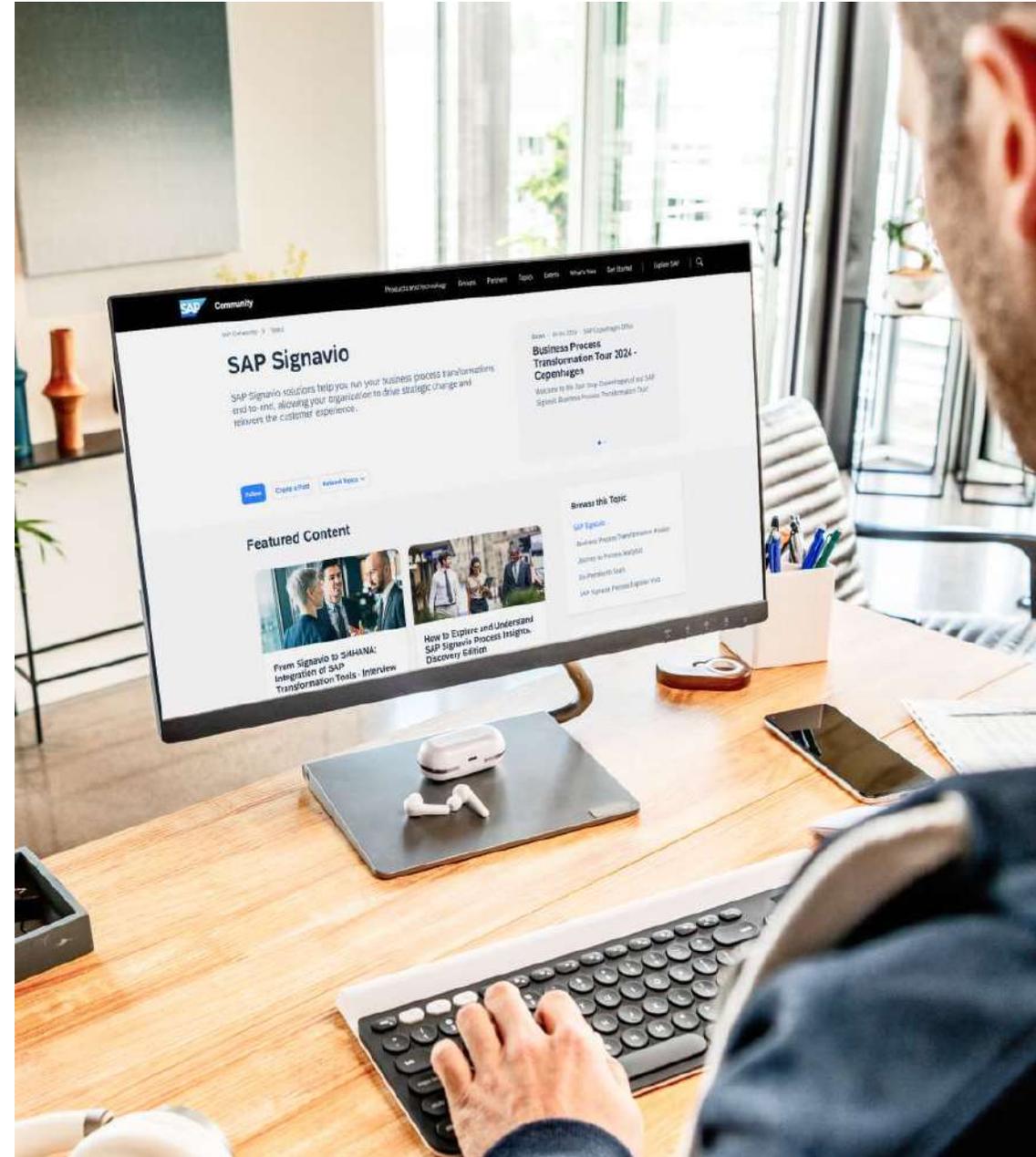
10%–20% projected improvement in cash flow process cycle time

Join the SAP Signavio Community

A dedicated space for professionals to share insights and process experience.



Scan the QR code or click [this link](#) to join



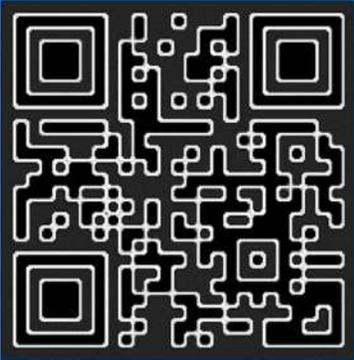
Request a demo today!



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