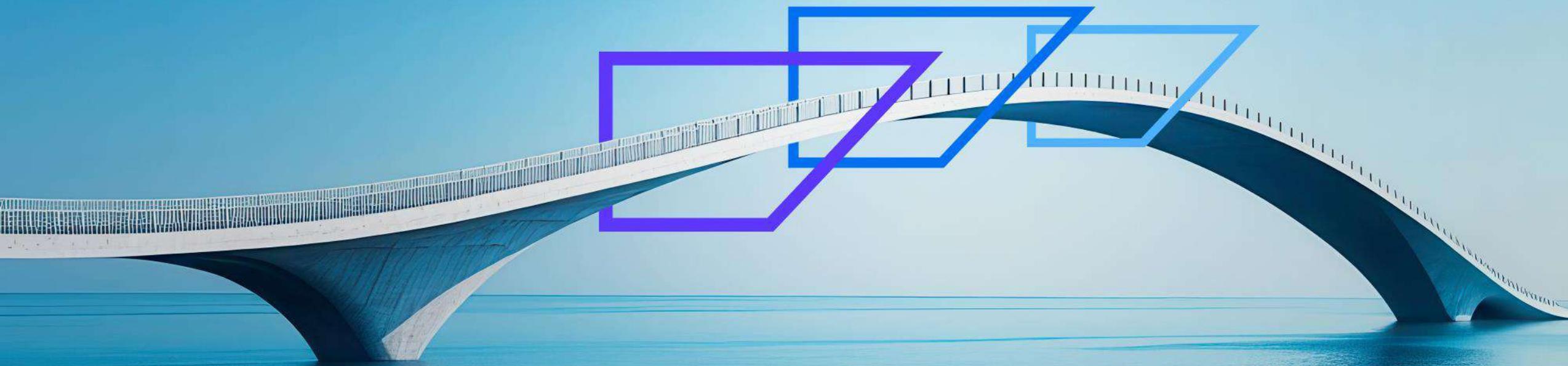


Unleashing

the SAP Business Suite for Treasury Management

SAP Business Suite L2 Deck

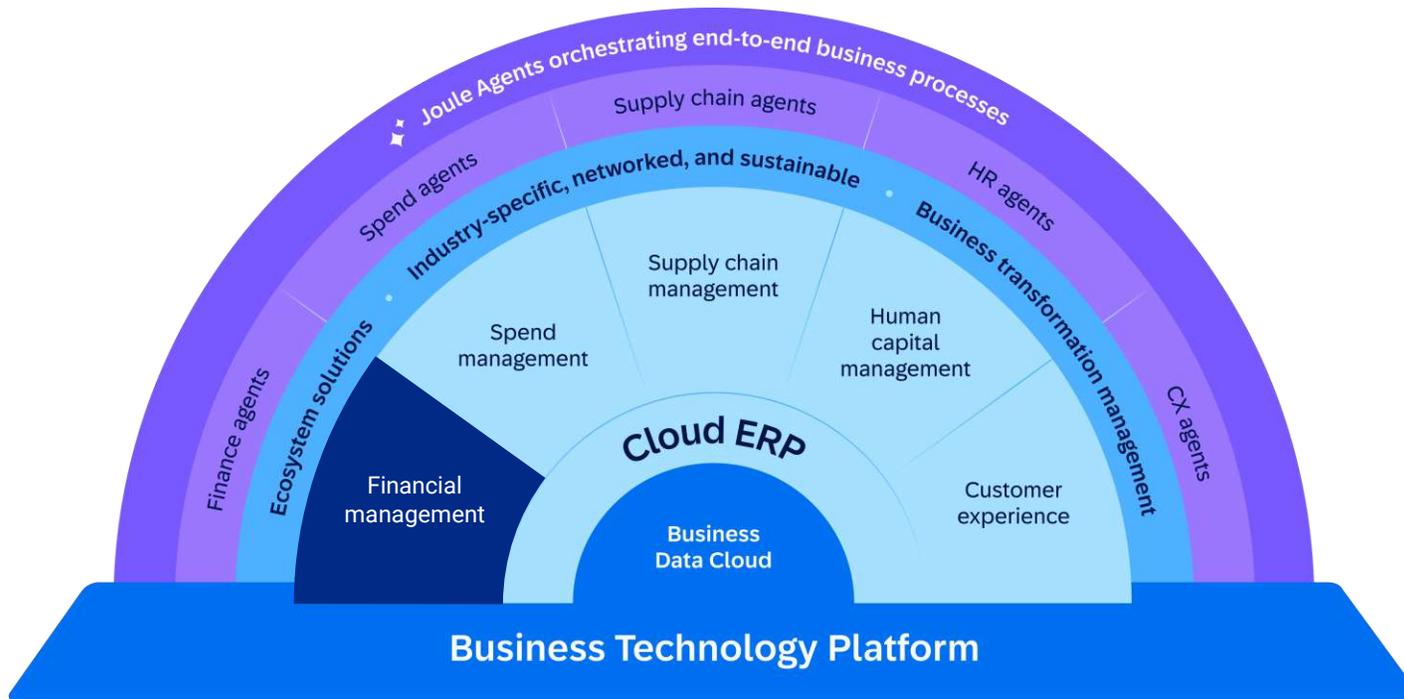


PUBLIC

SAP Bring out your best.

SAP Business Suite

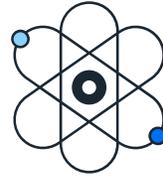
The future of financial management, enabling CFOs to achieve their top objectives



CFO's top objectives

- 1 **Manage uncertainty** through effective steering and agile planning
- 2 **Navigate transformation** supported by efficient processes to balance growth and profitability
- 3 **Enable compliance and sustainability** in an ever-evolving regulatory and risk environment

Leading treasury capabilities that transform your finance function



Agility

Manage uncertainty through effective steering and agile planning

- **Create** an authoritative foundation of financial data
- **Streamline** finance operations
- **Use** predictive analytics
- **Accelerate** adoption of innovative business models

Efficiency

Navigate transformation supported by efficient processes

- **Access** a centralized, real-time view of cash
- **Optimize** working capital
- **Reduce** the impact of volatile markets
- **Comply** with regional and global standards and regulations
- **Use** embedded, intelligent controls to reduce risk

Compliance

Enable compliance and sustainability

- **Record** sustainability data accurately
- **Streamline** reporting process
- **Utilize** more sustainable products and services with actionable insights
- **Manage** sustainably by evaluating the consequences of business actions

Our modular, cloud-based applications provide coverage for the most critical financial processes

Modern SAP Treasury Management with SAP Financial Management



Debt, investment and risk management

Improve the capital structure, make informed investment decisions, and mitigate financial risks to maximize returns and safeguard your organization's financial stability



Cash and Liquidity Management

Optimize the availability and utilization of funds, ensure sufficient cash flow for operational needs while minimizing financial risks



Trading platform integration

Deploy a fully automated end-to-end workflow process for Smart Trading



Market rate management

Automate market data imports and use flexible storage of spreads, e.g. per Business Partner



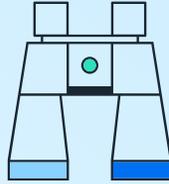
Treasury teams must evolve to become future-ready

External forces are compounded by inefficient internal systems and operational struggles



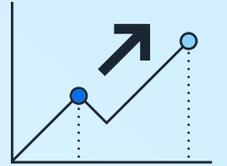
Key market dynamics and emerging trends are shaping Treasury processes

Market Dynamics



-  **Unpredictable** economic conditions, such as inflation rates, exchange rates, and geopolitical events.
-  **Supply chain** disruptions and fluctuating interest rates impact liquidity and raise borrowing costs.
-  **Cybersecurity** and **financial risks**.
-  **Evolving** regulatory landscape.
-  **Rapid technological advancements** and digitalization that transform financial landscapes-

Market Trends



-  **Smart hedging** strategies is required in face of increasing FX and IR exposures.
-  **Cash forecasting** and better working capital utilization can mitigate liquidity risk and reduce cost of capital.
-  **Bank resiliency and counterparty risk** should be thoughtfully managed, selecting and evaluating the right partners while reducing dependencies.
-  **Sustainability obligations** should be fulfilled, for example, ESG reporting, carbon offsetting, and the related Transactional Carbon Accounting.
-  **Moving to Cloud technologies** is paramount to keep pace and benefit of innovations like artificial intelligence.

SAP solution address the key needs of Treasury organizations

Delivering cutting-edge capabilities...

- Straight-through processing for complete life-cycle of treasury processes
- Increase end-to-end security, transparency & control
- Integrated exposure and hedge mgmt. to work with the complete picture
- End-to-end integrated Treasury and Accounting processes
- Advanced debt and Investment Management
- On-the-fly analysis with extensive overviews and deep drill-downs

...to address Treasurers' top objectives



Optimize capital structure



Make informed investment decisions

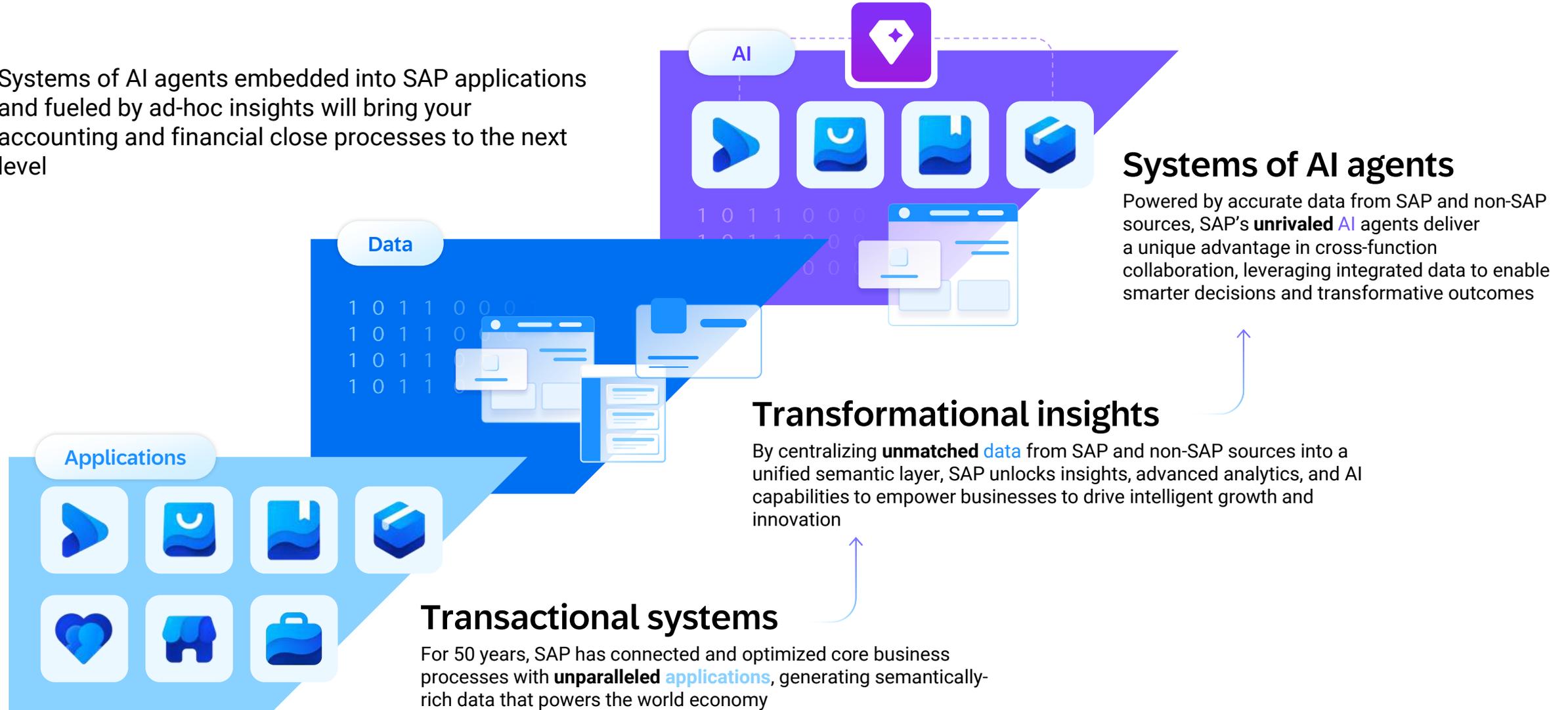


Mitigate financial risks



Meeting your challenges requires a new era of enterprise management

Systems of AI agents embedded into SAP applications and fueled by ad-hoc insights will bring your accounting and financial close processes to the next level



Systems of AI agents

Powered by accurate data from SAP and non-SAP sources, SAP's **unrivaled AI** agents deliver a unique advantage in cross-function collaboration, leveraging integrated data to enable smarter decisions and transformative outcomes

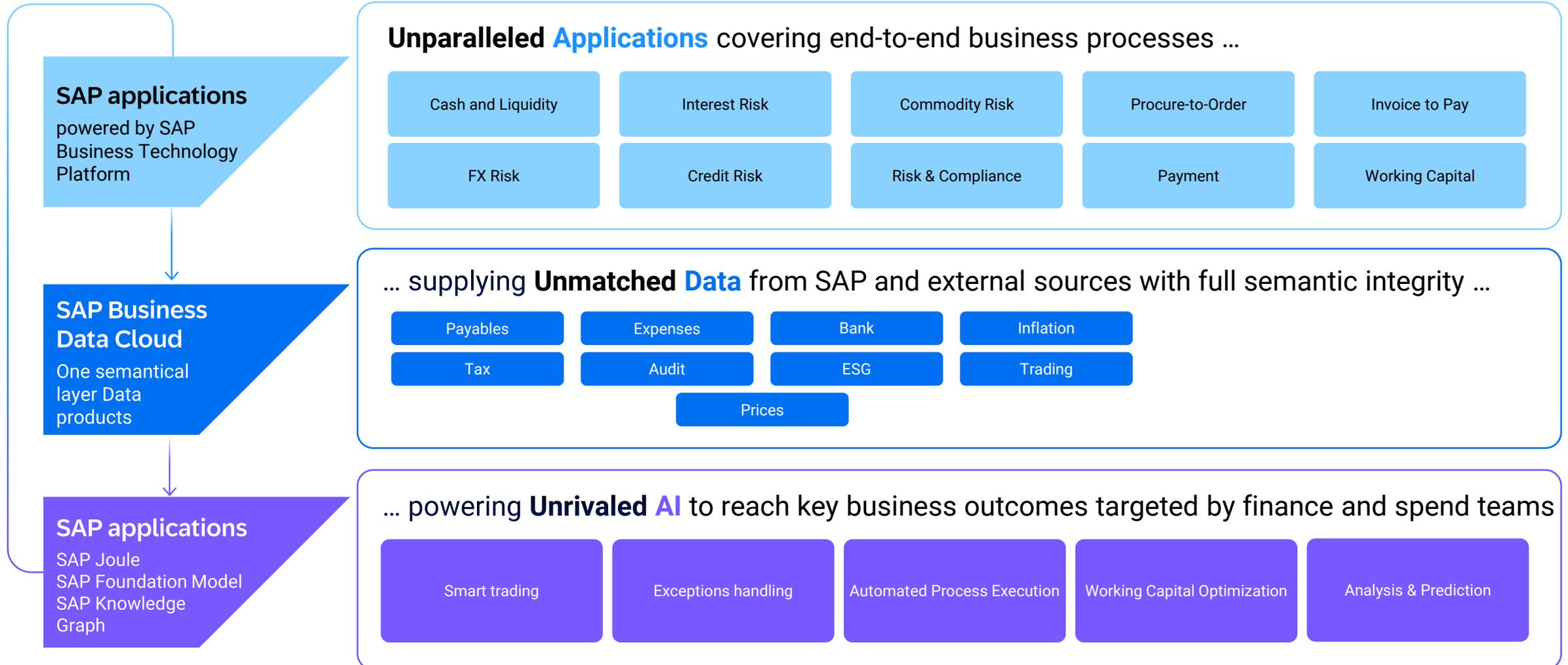
Transformational insights

By centralizing **unmatched data** from SAP and non-SAP sources into a unified semantic layer, SAP unlocks insights, advanced analytics, and AI capabilities to empower businesses to drive intelligent growth and innovation

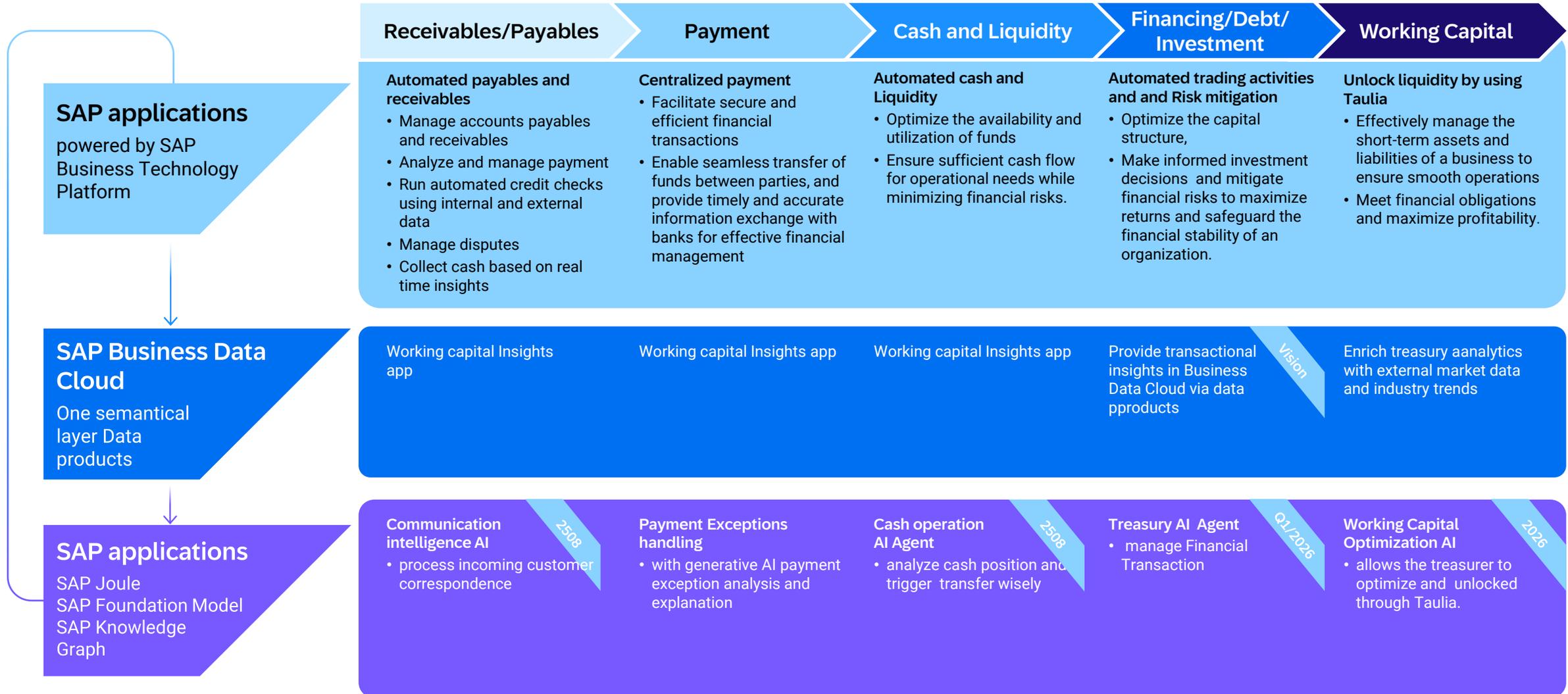
Transactional systems

For 50 years, SAP has connected and optimized core business processes with **unparalleled applications**, generating semantically-rich data that powers the world economy

Treasury and Working Capital Management content in applications, data and AI



A modern solution architecture based on data, AI and cloud



Use Case – Efficiently manage hedging and financial trading activities

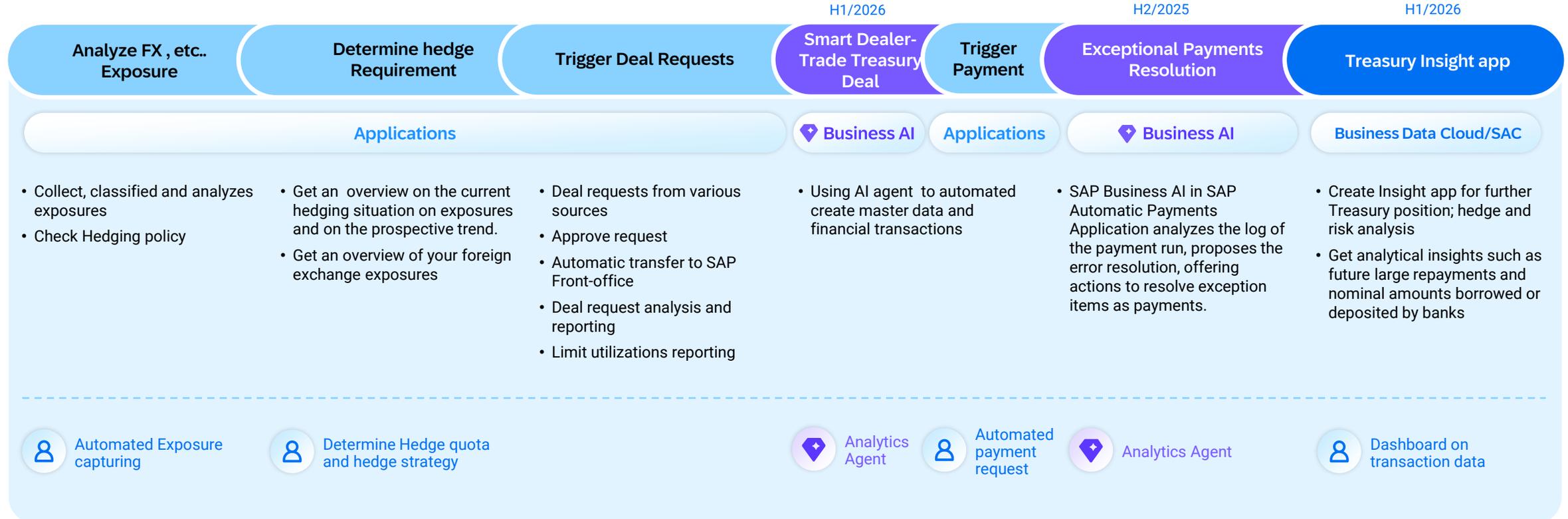
Smart trading executed with confidence with SAP Business AI and Business Data Cloud

Today

- Manual and time consumed exposure data collection from various sources
- Semi automated trade initiation and track it through their life-cycles
- Semi automated tools for analysis and reporting

Tomorrow

- Use Joule AI assistant to navigate through the complete lifecycle with actionable suggestions
- Use SAP Business AI agents to perform tasks and analyze outcomes



SAP Treasury and working capital management

Optimizing Cash Flow, Liquidity, and Operational Efficiency

SAP Treasury and Working Capital Management



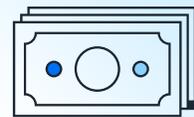
Invoice-to-Pay

Receive/Process
Supplier invoice

Process
Payables

Payables
Financing

Process
Payments



Cash Events

Invoice-to-Cash

Collect Cash

Resolve
Disputes

Manage Open
Receivables

Invoice
Customers

Check
Credit

Manage
Cash

Manage
Payment

Manage
Risk

SAP S/4HANA Cloud for Treasury and Risk Management

Financial Transactions Lifecycle Management



- Business partners (Counterparties)
 - House bank data
 - Standing instructions
 - Trade authorizations
- Bank accounts
- Securities and securities account
- Market data

- Deal requests from various sources
- Approve request
- Automatic transfer to SAP Front-office (Trading platform Integration)
- Deal request analysis and reporting
- Limit utilizations reporting

- Limits management and reporting
- Integration with trading portals (360T, FXAll, ICD etc..)
- Automatic enforcement of business rules (based on master data and configuration)
- Automatic confirmation settlement alerts
- Position and trade reporting

- Creation, delivery, and receipt of correspondence
- Automatic matching of confirmations (settlement)
- Error handling, alerts and status monitoring
- Predefined message formats (e.g., MT300, MT320, MT399)
- EMIR reporting with external provider

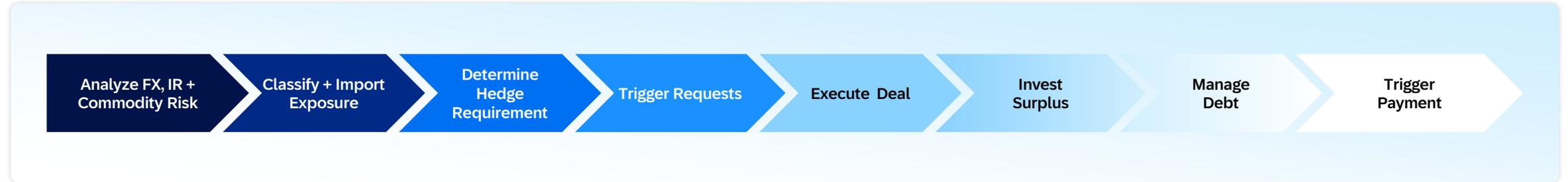
- Automatic postings to General Ledger
- Automating posting alerts
- Mark-to-market valuation with CVA/DVA
- Accruals and deferrals
- Automatic posting to General Ledger
- IFRS and US GAAP accounting

- Rate adjustments
- Automatic netting
- Settlement and payment
- Integration with payments and bank communication management
- Payment schedule reporting

- Executive dashboards and embedded analytics
- Financial status reporting
- Posting and payment Journal
- Treasury position Analysis
- Risk analyzer (NPV, shift, sensitivities)
- What-if scenarios

SAP S/4HANA Cloud Treasury and Risk Management

Process and Solution Overview



Solution Capabilities

- **E2E** forecasted and balance sheet exposures
- **Advanced** hedge management and hedge accounting



SAP S/4HANA Cloud for Treasury and Risk Management

- **Smart** trading and seamless integration to various trading partners



SAP Trading Platform Integration

- **Market data** as service



SAP Market Rates Management

- **Smart** analytics and solution capabilities

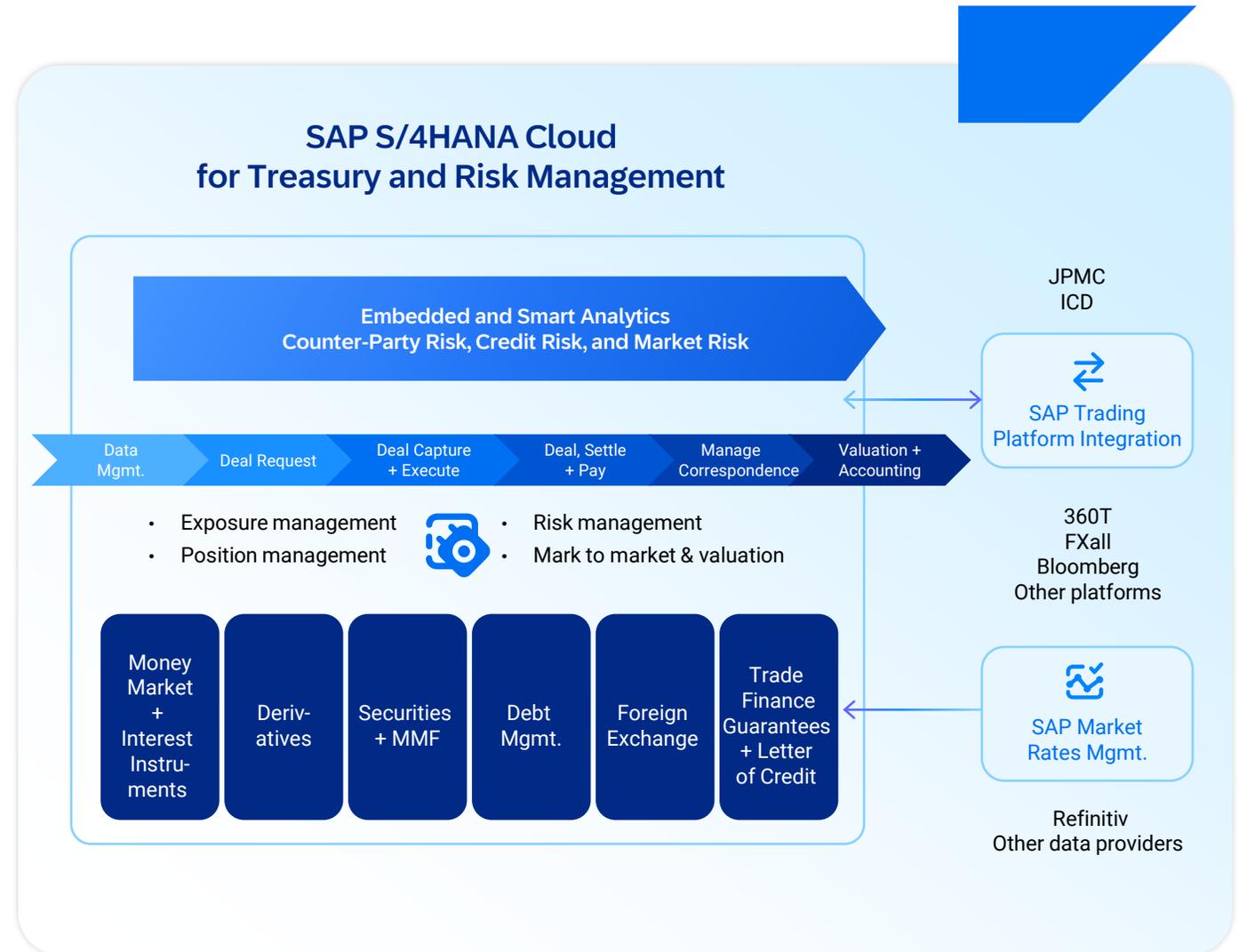


SAP Analytics Cloud and SAP Datasphere

SAP S/4HANA Cloud for Treasury and Risk Management

Solution Capabilities

- **On-the-fly analysis** with extensive overviews and deep drill-downs.
- **Real-time views** of positions, risks, and valuations.
- **Smart trading** with standard-delivered automation and trading portals.
- **Built-in** market data integration.
- **End-to-end** deal lifecycle management for debt, investment, and risk management transactions.
- **Large number** of pre-set financial products.
- **Hedge accounting** for FX risk with support for IFRS and GAAP requirements.
- **Business integrity** management through GRC.



SAP Market Rates Management

Fully Automated Market Data Management

Market Data Providers

Different Options depending on Source of Data

Data Providers

Refinitiv

Bloomberg



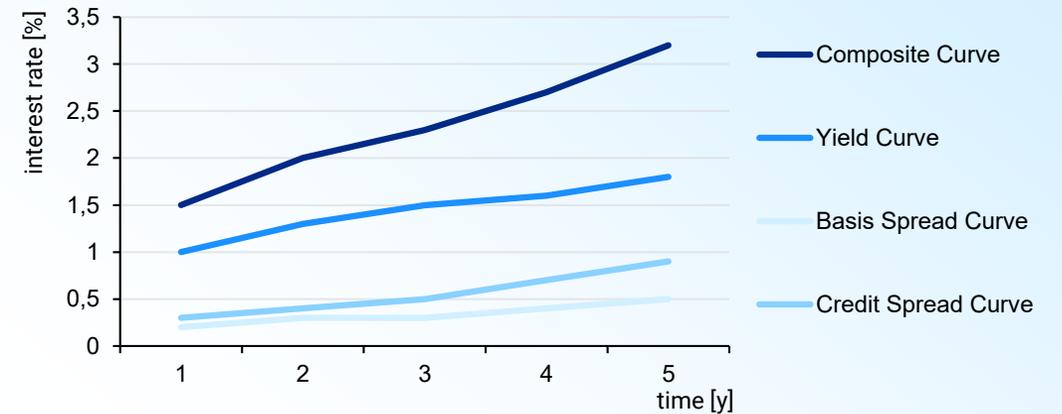
SAP Market Rates Management


SAP ERP


SAP S/4HANA


SAP S/4HANA
Cloud

- Automatic market data import
- Flexible storage of spreads, e.g. per Business Partner
- Time-dependent spread curves
- Flexible determination of spread curves during price calculations



SAP Trading Platform Integration (TPI)

Smart Trading with SAP Treasury and Risk Management and SAP TPI

Financial Trading Global Financial Service
and Trading Providers

Financial Trading with SAP S/4HANA

Data Providers

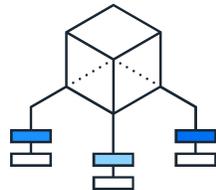
FXall
What's Your Edge?

ICD
Treasury First

360T | Deutsche Börse
Group

Bloomberg

J.P: Morgan
Asset Management



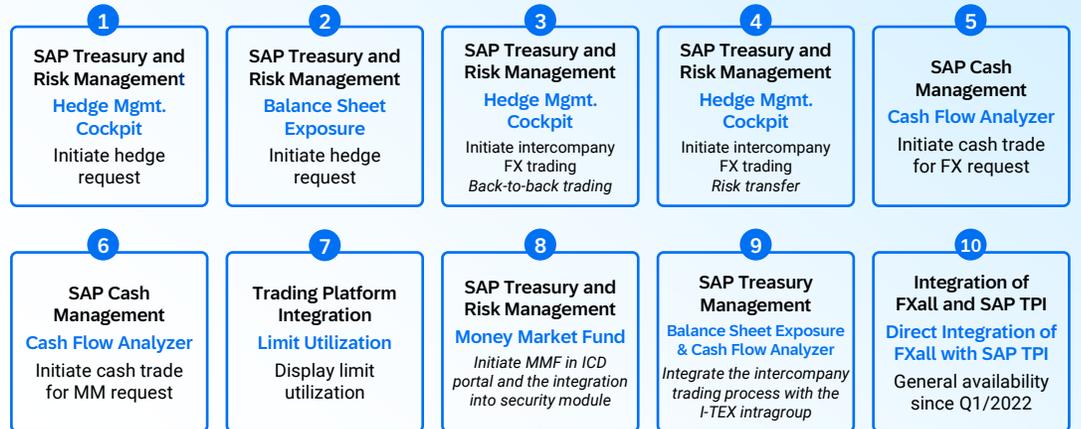
SAP Trading Platform Integration


SAP ERP


SAP S/4HANA

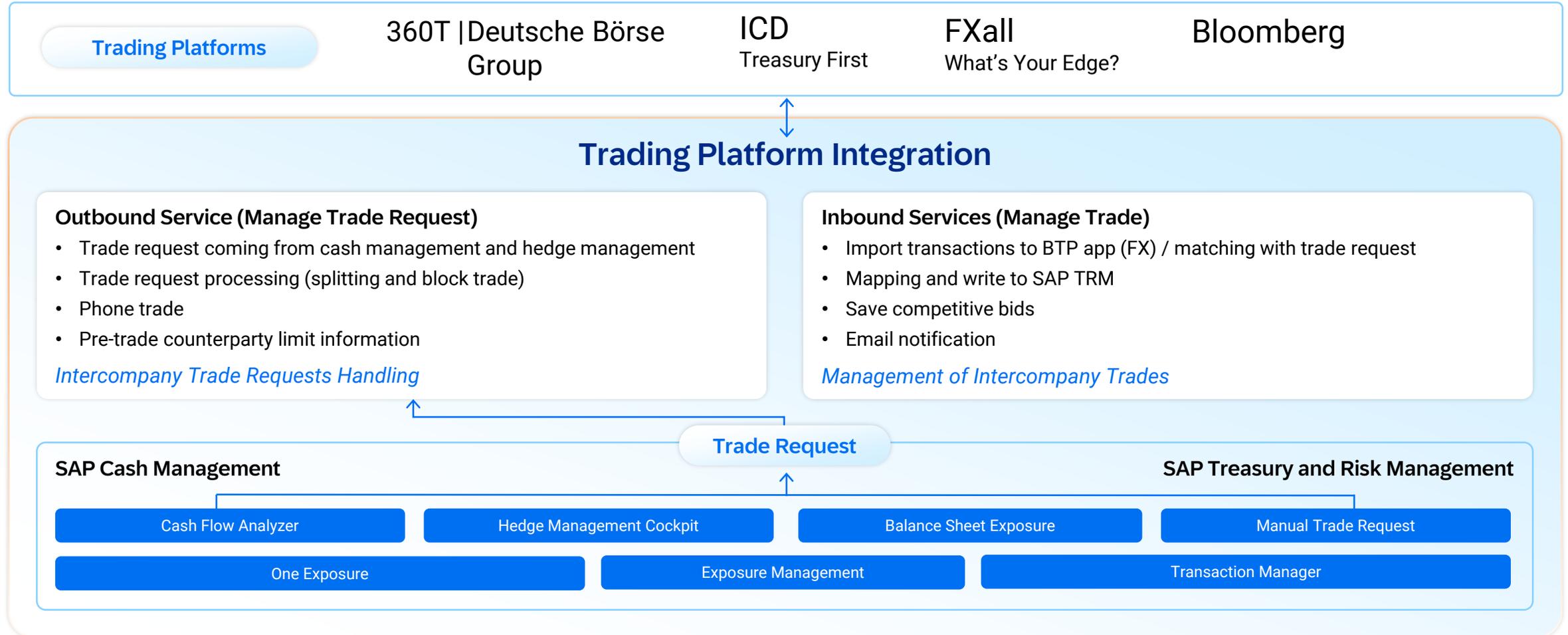

SAP S/4HANA
Cloud

- SAP treasury solution enables treasury teams to streamline, automate and integrate trading activities
- **Outbound deal process:** Trades can be initiated for SAP system to Trading Providers via Trading Platform integration
- **Inbound deal process:** Using SAP trading platform Integration trades entered and processed from Trading Providers are also integrated and processes in SAP Treasury System



Smart Trading with Trading Platform Integration

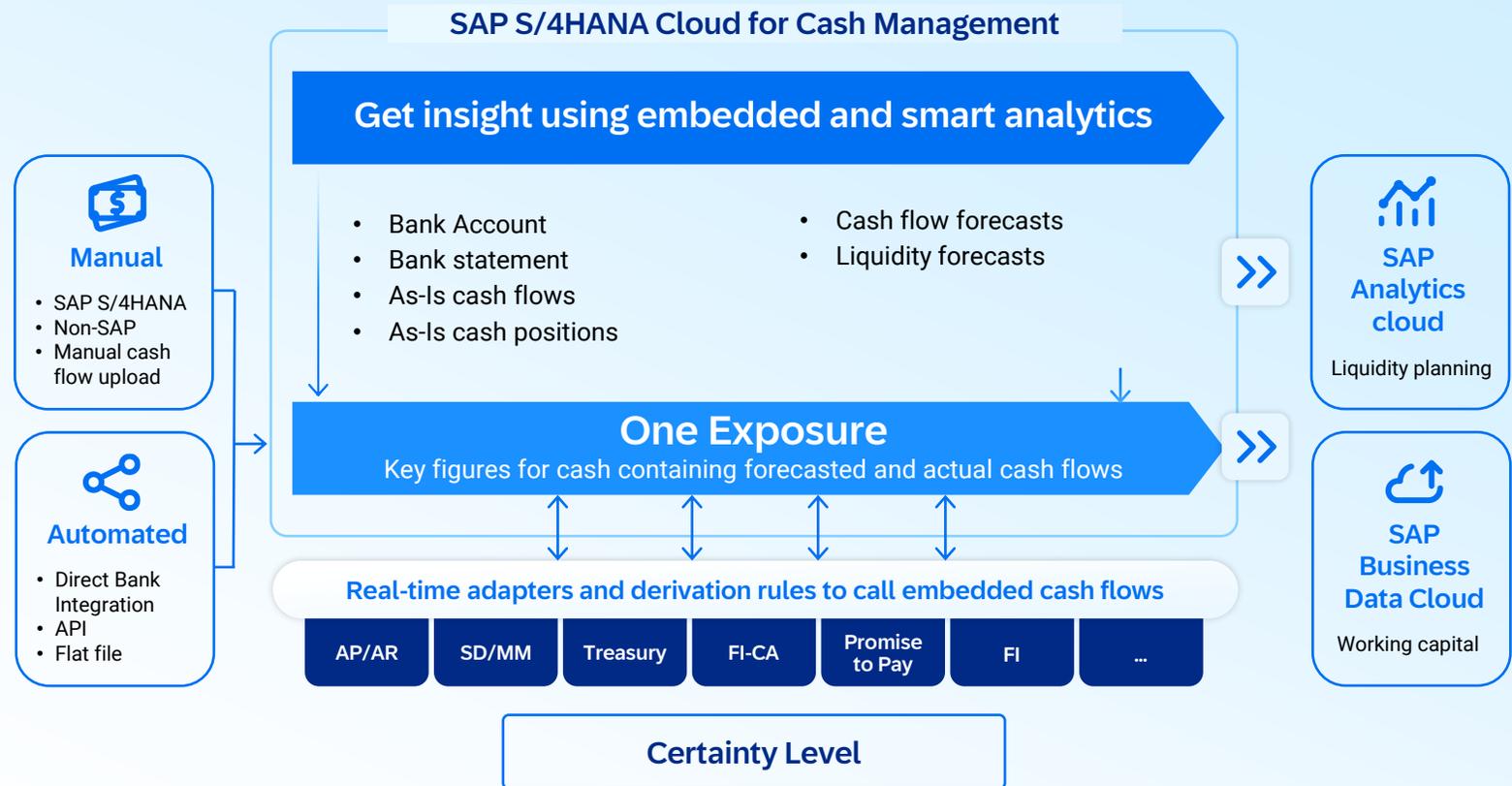
For FX, Money Market, and Money Market Funds



SAP S/4HANA Cloud for Cash Management

Limiting manual efforts and interfacing through derived cash impact from bookkeeping figures

- **Full visibility** of bank accounts and related communication
- **Up-to-date** global views of cash position and forecast
- **Straight-through processing** of transactions between corporate and banks
- **Comprehensive** view of cash flow forecasts and liquidity
- **More controlled** liquidity planning process across the company
- **High degree** of automation for cash flows resulting from cash management activities
- **Development and execution** of working capital strategy



SAP S/4HANA Cloud for Cash Management

Process and Solution Overview



Solution Capabilities

- **Manage** cash operations
- **Determine** cash position
- **Manage** bank account



SAP S/4HANA Cloud for Cash Management

- **Forecast** cash and plan liquidity
- **Smart predict** liquidity planning



SAP Analytics Cloud and SAP Datasphere

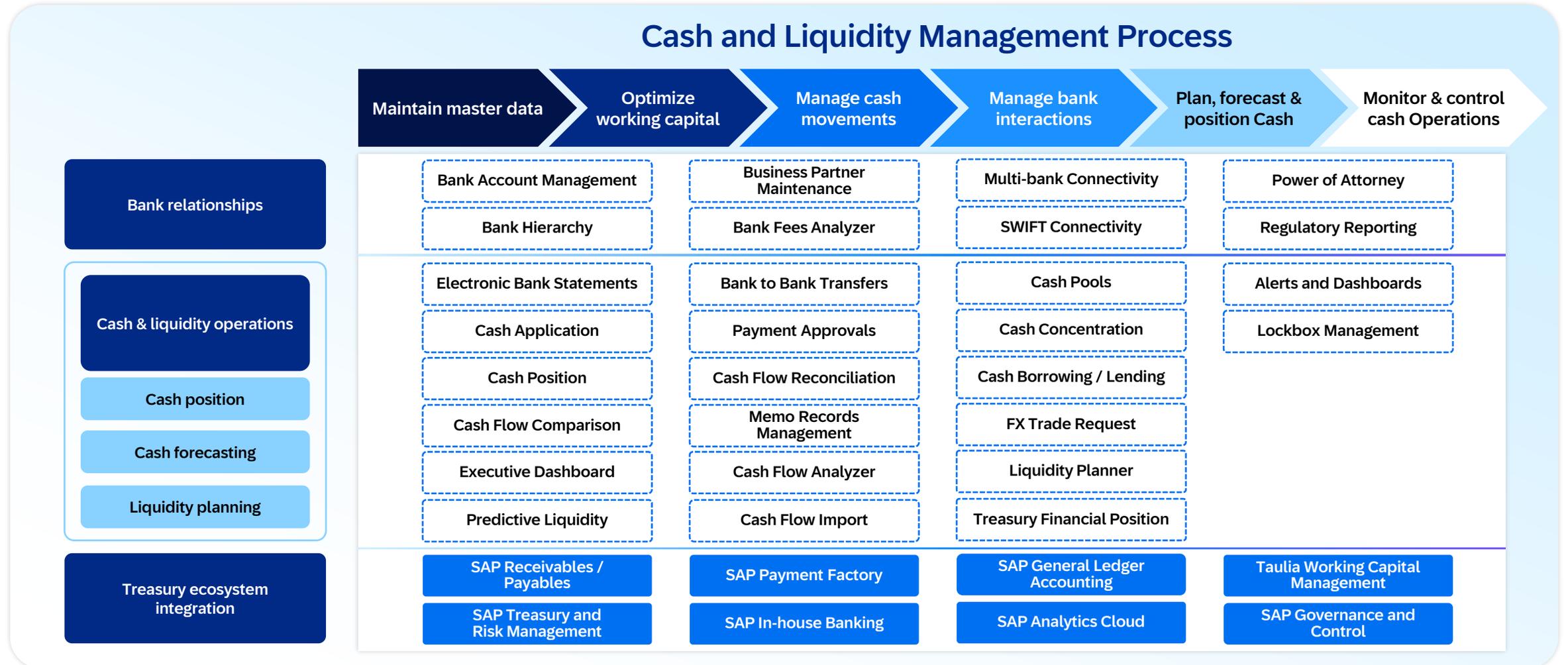
- **Integrate** seamlessly to the trading platform for automated cash requests



SAP Trading Platform Integration

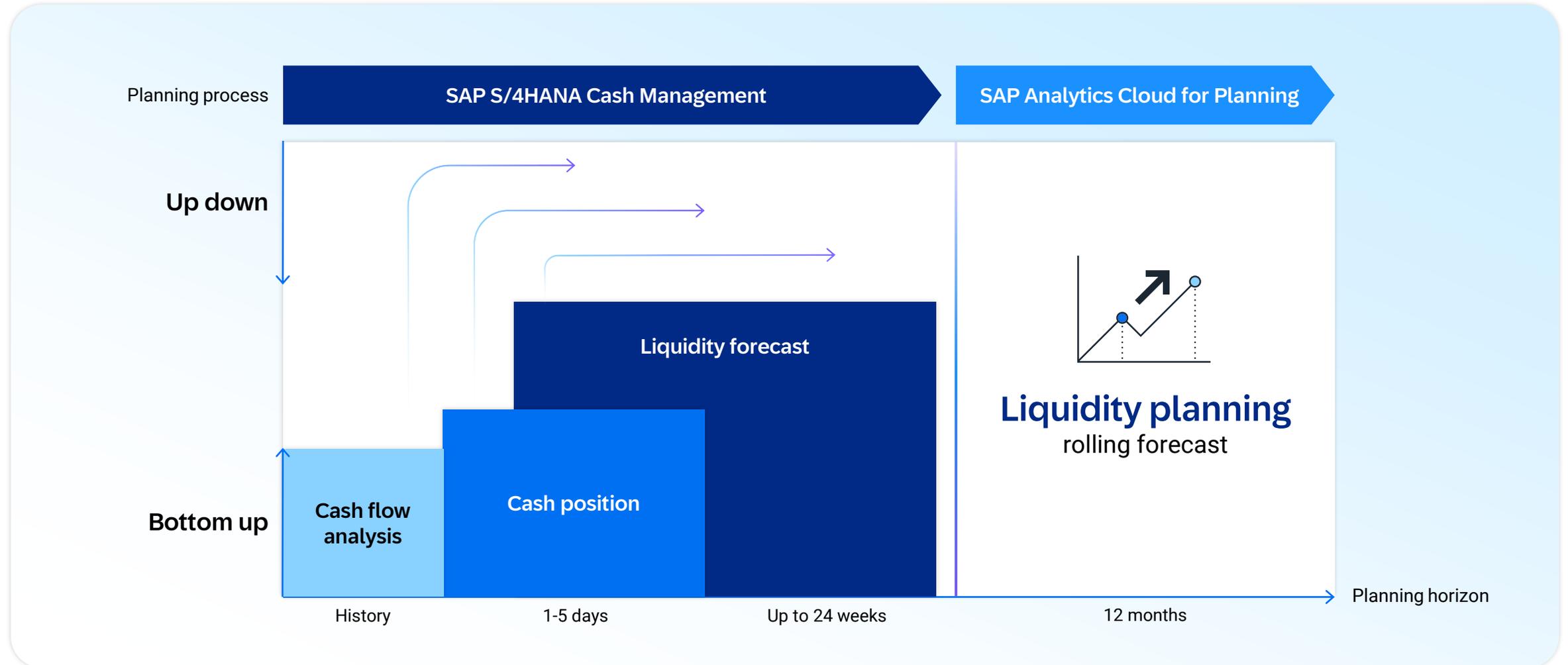
SAP S/4HANA Cloud for Cash Management

Detailed solution map



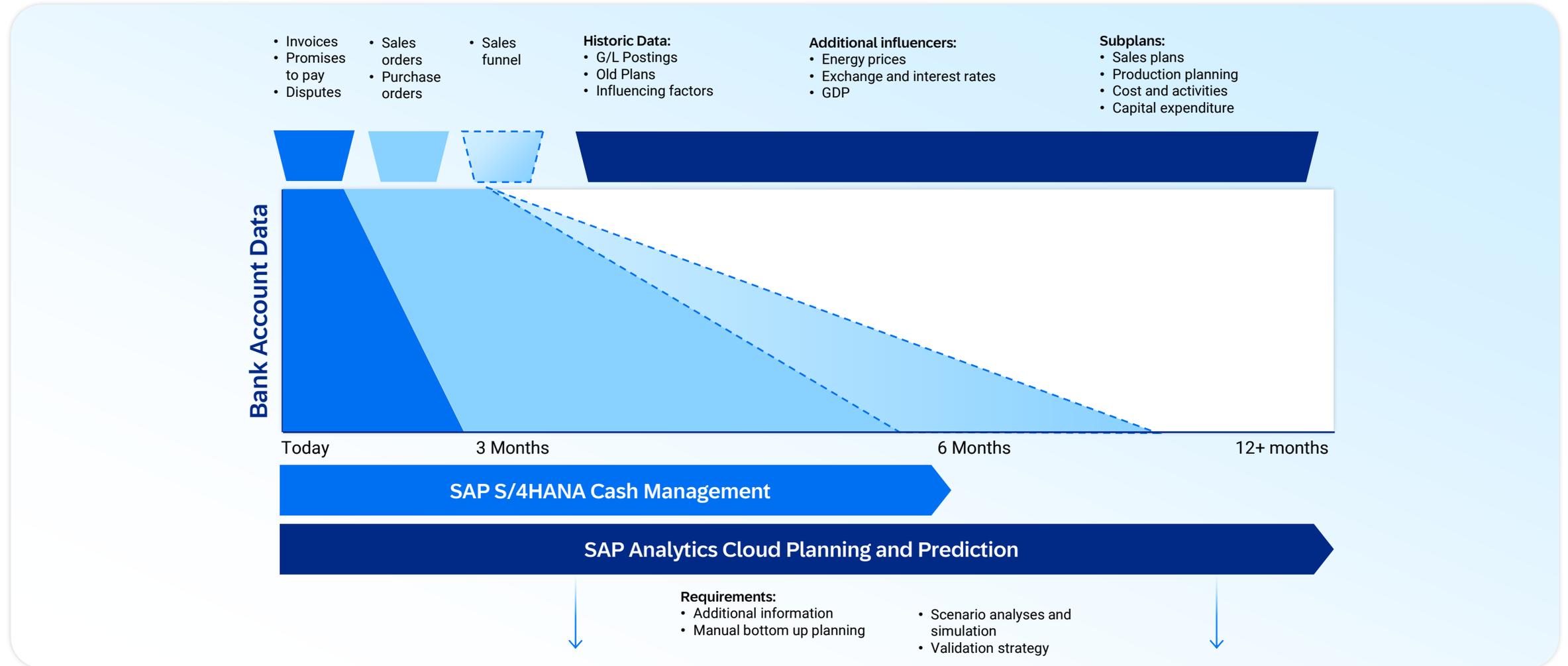
SAP S/4HANA Cloud for Cash Management and SAP Analytics Cloud

Planning Horizon for actual , short term forecast and rolling forecast



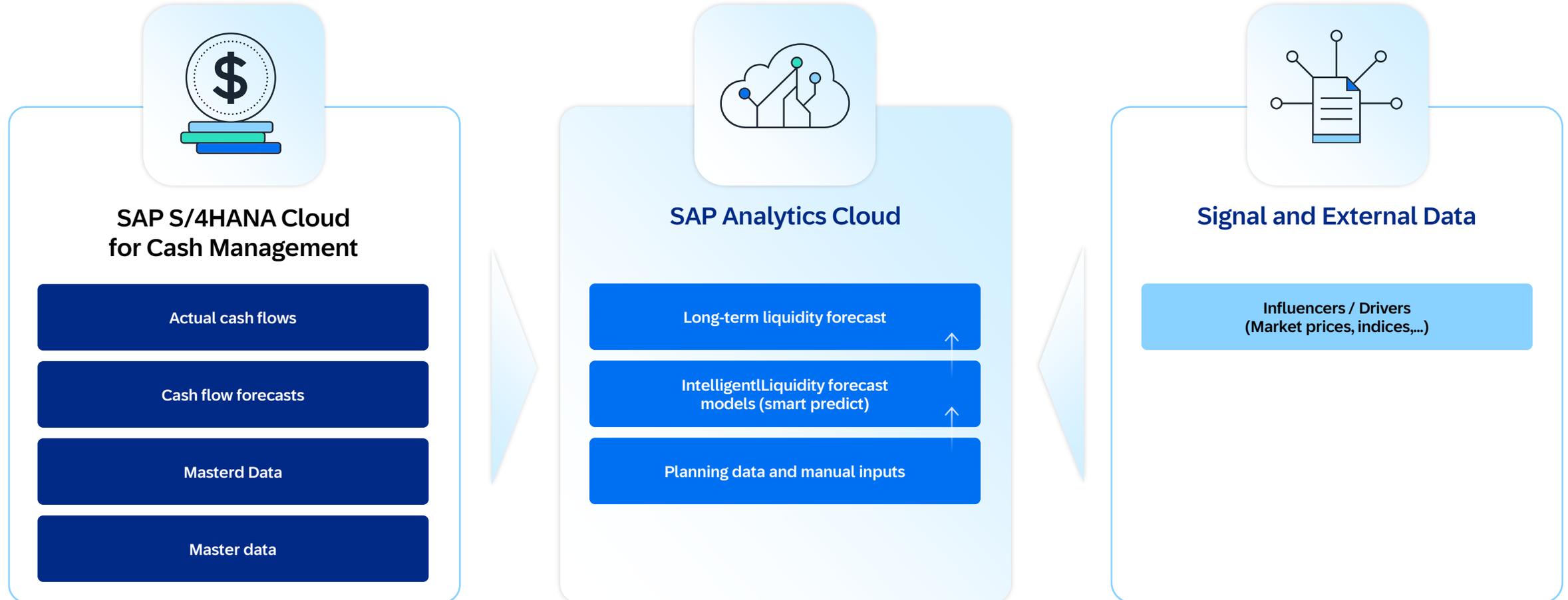
SAP S/4HANA Cloud for Cash Management and SAP Analytics Cloud

The interplay between existing data and sophisticated models for Liquidity Planning



SAP S/4HANA Cloud for Cash Management and SAP Analytics Cloud

Approach to combine S/4HANA , SAP SAC and external data



Live connection replicating of master data and actual/forecasts transaction data from SAP S/4HANA cloud for cash management to the SAP Analytics Cloud planning model using predefined OData Services (which are based on predefined CDS views) in SAP S/4HANA

Predictive Liquidity forecast with SAP Analytics Cloud

Historical and actual cash flows

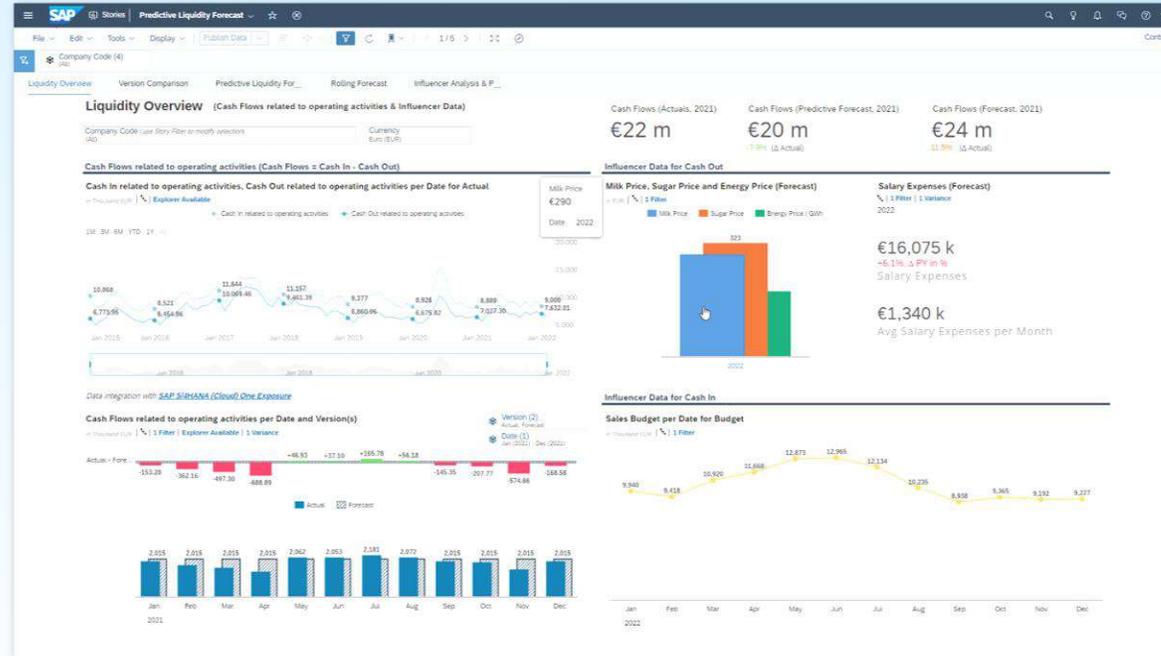
Cash forecast

Market price

Influencers

Trends

Adjustable data



Predictable and forecast liquidity planning

SAP Analytics Cloud Planning and Prediction

Automated Forecast

Efficient and frequent planning cycle

Ensured Quality

Benchmark your forecast results

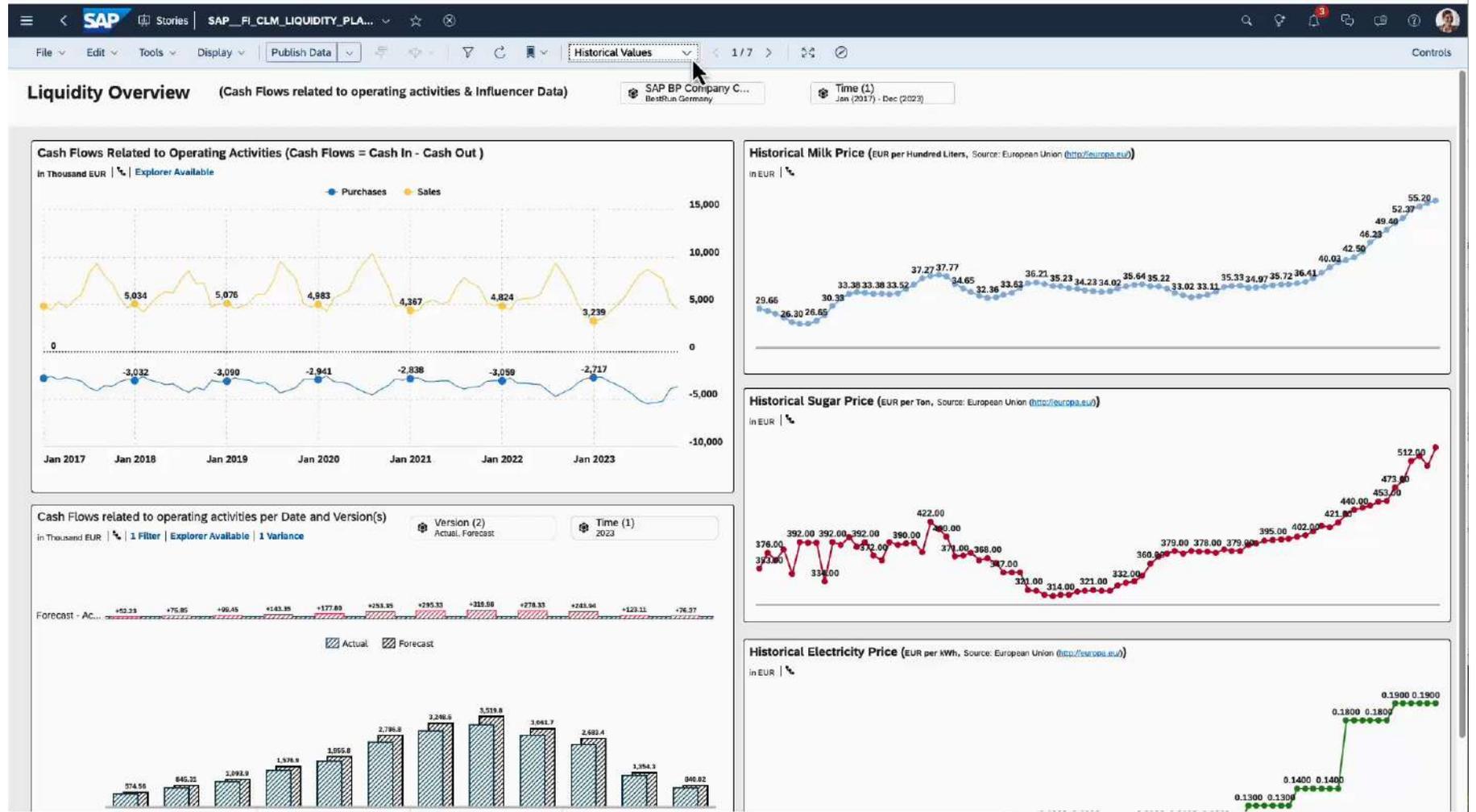
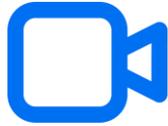
Add Human Intelligence

Simulate unexpected business situations

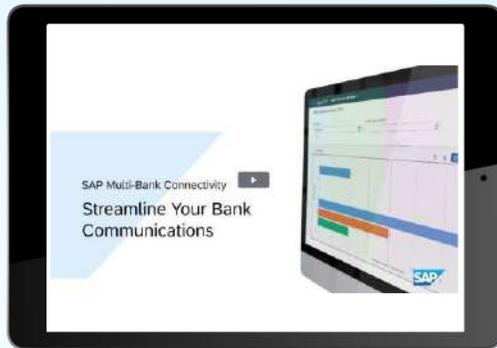
Understand the Machine Intelligence

Insights into the driving factors of the business

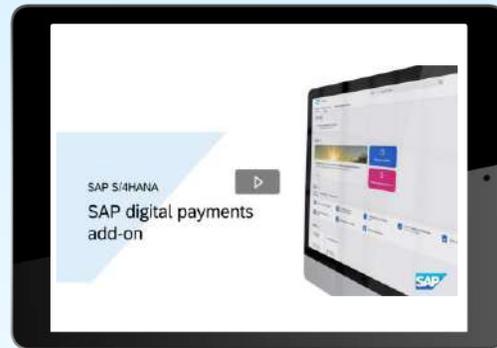
Demo: Predictive Liquidity forecast using SAP Analytics Cloud smart predict



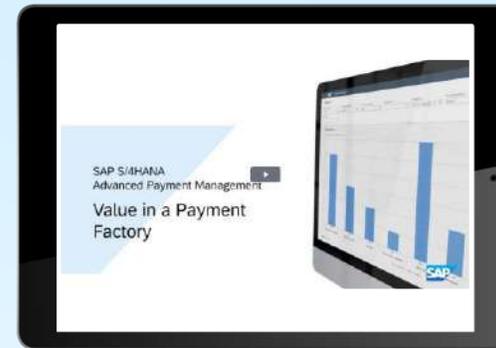
Demo Videos



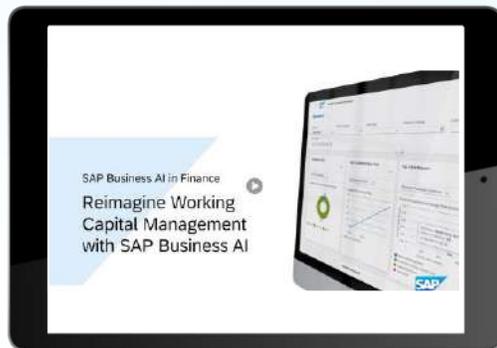
SAP Multi-Bank Connectivity



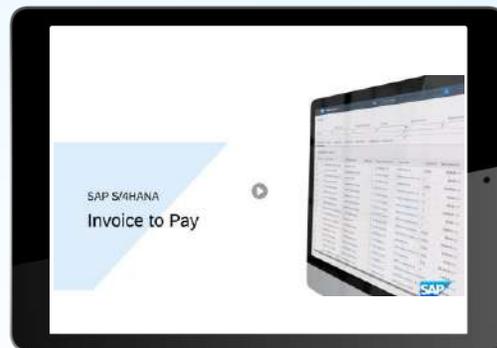
SAP Digital Payments



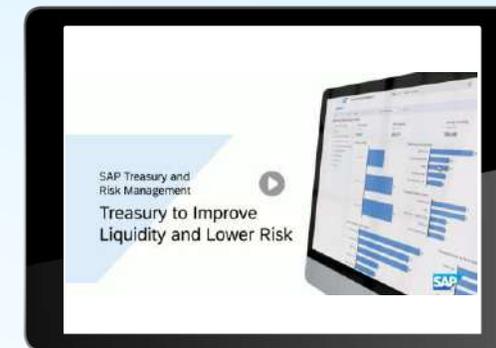
SAP Advanced Payment Management



SAP Cash Management



SAP Taulia



SAP Treasury & Risk Management

Summary



Your opportunity

- Transform your Treasury Business by investing in intelligent and sustainable solution
- Establishing a central platform for payment, cash and Treasury and working capital processes to benefit from SAP's innovation provided with SAP S/4HANA Cloud, SAP Business Data Cloud and SAP Business AI
- Benefit from a wide ecosystem of Partners, Advisory Firms, FinTech and Banks complementing our offering

Shaping the Future: Key Market Dynamics and Emerging Trends in the treasury Process

Market Dynamics

- Unpredictable economic conditions, such as inflation rates, exchange rates, and geopolitical events.
- Supply chain disruptions and fluctuating interest rates impact liquidity and raise borrowing costs.
- Cybersecurity and financial risks.
- Evolving regulatory landscape.
- Rapid technological advancements and digitalization that transform financial landscapes.

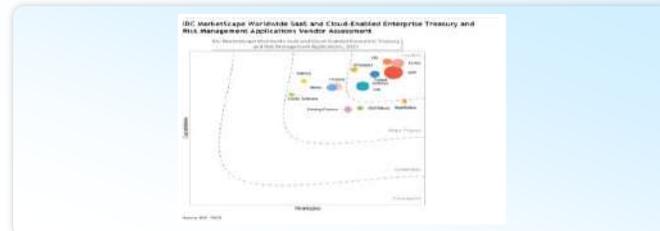
Market Trends

- Smart hedging strategies is required in face of increasing FX and IR exposures.
- Cash forecasting and better working capital utilization can mitigate liquidity risk and reduce cost of capital.
- Bank resiliency and counterparty risk should be thoughtfully managed, selecting and evaluating the right partners while reducing dependencies.
- Transparency and compliance should be fulfilled, for example, ESG reporting, carbon offsetting, and the related Transactional Carbon Accounting.
- Moving to Cloud technologies is paramount to keep pace and benefit of innovations like artificial intelligence.



With SAP Business Suite

- SAP's core strength is its ability to **seamlessly integrate processes and data across the entire organization**
- With solutions like SAP S/4HANA, SAP Business Network, SAP Concur, and SAP SuccessFactors, **companies can achieve a fully unified workflow at the transactional level**
- SAP's solutions for Cash and Liquidity Management and Financial Risk, along with SAP's tailored working capital solutions, **provide unparalleled visibility and control, seamlessly integrating into payment processes**
- SAP is serving more than 600 clients worldwide with Cash and Treasury solutions



How to success with SAP

- SAP Solution delivers cutting-edge capabilities:
- Straight-through processing for complete lifecycle of treasury processes
- Increase end-to-end security, transparency & control
- Integrated exposure and hedge mgmt. to work with the complete picture
- End-to-end integrated Treasury and working capital processes
- Advanced debt and Investment Management
- On-the-fly analysis with extensive overviews and deep drill-downs



Where to find more info

SAP Multi Bank Connectivity

[here](#) Solution overview page

[here](#) SAP Help

[here](#) Solution Video

SAP Cash Management

[here](#) Solution overview page

[here](#) SAP Help

[here](#) Solution Video

SAP Taulia

[here](#) Solution overview page

[here](#) Solution Video

[here](#) Content Discovery

SAP Market Rates Management

[here](#) Solution overview page

[here](#) SAP Help

DDA (Digital Discovery Assessment)

[here](#) Solution overview page for Treasury

[here](#) Solution overview page for working Capital

SAP Digital Payments Management

[here](#) Solution overview page

[here](#) SAP Help

[here](#) Solution Video

SAP Treasury & Risk Management

[here](#) Solution overview page

[here](#) SAP Help

[here](#) Solution Video

[here](#) Content Discovery

SAP Digital Payments

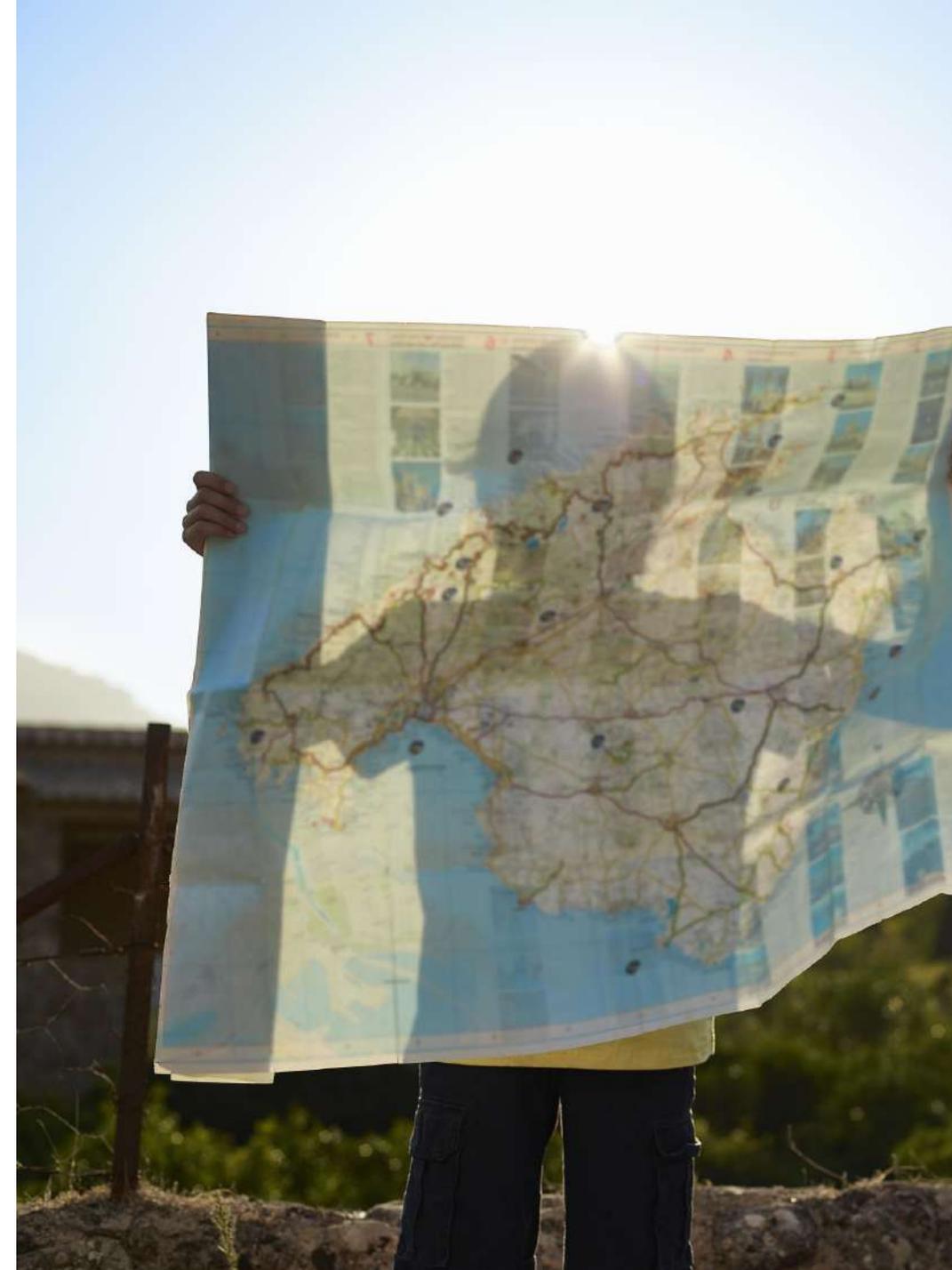
[here](#) SAP Help

[here](#) Demo Scenario

SAP Trading Platform Integration

[here](#) Solution overview page

[here](#) SAP Help



Treasury & Working Capital Management customer references

Sony

[Sony Group's Global Treasury Transformation](#)

Learn how Sony Group's transformed its FX and cash management worldwide with cutting-edge technologies such as SAP S/4HANA and SAP Cloud Trading Platform Integration.

jetBlue

[JetBlue Hits its Cruising Altitude with SAP Treasury](#)

Learn how JetBlue automated its treasury processes in the middle of a pandemic with SAP Multi-Bank Connectivity as its central hub.

AutoDesk

[AutoDesk's SAP In-House Cash Journey](#)

Learn how AutoDesk replaced manual, latent, and error-prone intercompany loan processes into a newly updated in-house bank.

Otto Group

[Otto Group's Introduction of a Payment Factory](#)

Learn How Otto Group is standardizing and simplifying payment transactions for their highly diversified treasury operations with SAP S/4HANA

Accenture

[Accenture's implementation of cash application](#)

Learn how professional services company Accenture boosted growth by providing resources with scalable AI that tackles value-added tasks more efficiently

Thank you.

Contact
information:

 **Bring out your best.**