



# RISE with SAP for Finance

Attain financial excellence to drive business growth, innovation, and compliance

Name, SAP  
2024

PUBLIC



# Agenda

## RISE with SAP for Finance

### Finance Solutions in RISE with SAP

- Summary of **Core Finance Capabilities** for SAP S/4HANA Cloud
- **Essential Finance Capabilities** in RISE with SAP
- **Add-on Finance Packaged Solutions** for RISE with SAP
- **Extended Financial Management Solutions**

### Why Choose RISE with SAP for Finance



# RISE with SAP for Finance



# Attain Financial Excellence with RISE with SAP



## Increase agility to drive growth

Optimize financial processes with cost-saving automation and use insights to maximize business performance and scale effectively

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## Boost financial resilience

Respond quickly and effectively to business challenges and growth opportunities

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## Prioritize compliant and sustainable outcomes

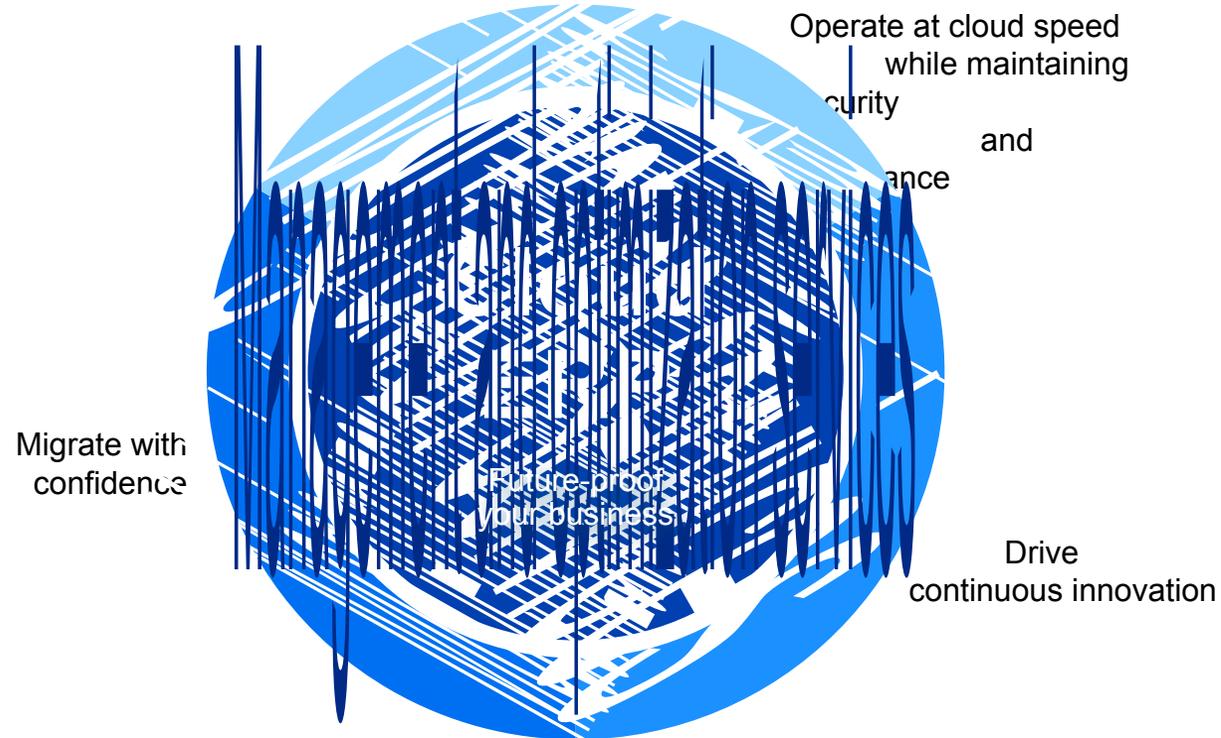
Proactively manage risk and compliance while prioritizing and reporting on sustainability objectives



# RISE with SAP

Drive Impactful transformation. Create continuous business value.

The RISE with SAP offering includes an AI-enabled Cloud ERP that's managed and optimized by SAP. It provides services and tools built on the SAP clean core principles so you can migrate on-prem systems, transform business processes, drive continuous innovation, and unlock cloud agility.



# Safeguard Your Applications and Infrastructure

## Become a secure-by-default company

In 2022, the global average cost of a data breach reached a **record-breaking \$4.25M<sup>1</sup>** and is expected to increase to **\$5M<sup>2</sup>** in 2023.

**Mitigate the stress of managing your cloud security**, so you can focus on your business.



- **Gain peace of mind** with 24/7 surveillance and security updates<sup>3</sup> to protect your software and data.
- **Improve risk and compliance transparency** and adhere to local and global regulations immediately.
- **Simplify usage** with shared responsibilities and guidance for secure pre-built extensions and add-ons.
- **Optimize spend management** with predictable total cost of ownership.

# Finance Solutions in RISE with SAP



# Unlock Business Value for Finance



RISE with SAP  
base package

## Core Finance Capabilities

embedded in  
SAP S/4HANA Cloud  
Private Edition



RISE with SAP premium,  
premium plus packages

## Essential Finance Capabilities

for Planning, Reporting  
and Financial  
Operations



oCFO add-on packages  
available to RISE customers

## Packaged Finance Solutions

add-on packages for  
digital banking, treasury,  
compliance, billing and  
revenue



A-la-carte solutions to support  
additional business requirements

## Extended Solutions for Finance

such as advanced  
financial close, treasury,  
real-estate, access  
governance, tax, trade,  
quote-to-cash  
and more...

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# SAP S/4HANA Cloud is Built Upon the Foundation of a Universal Journal

Single journal entry and chart of accounts for integrated financial and management accounting

## Dimensions:

### Organization

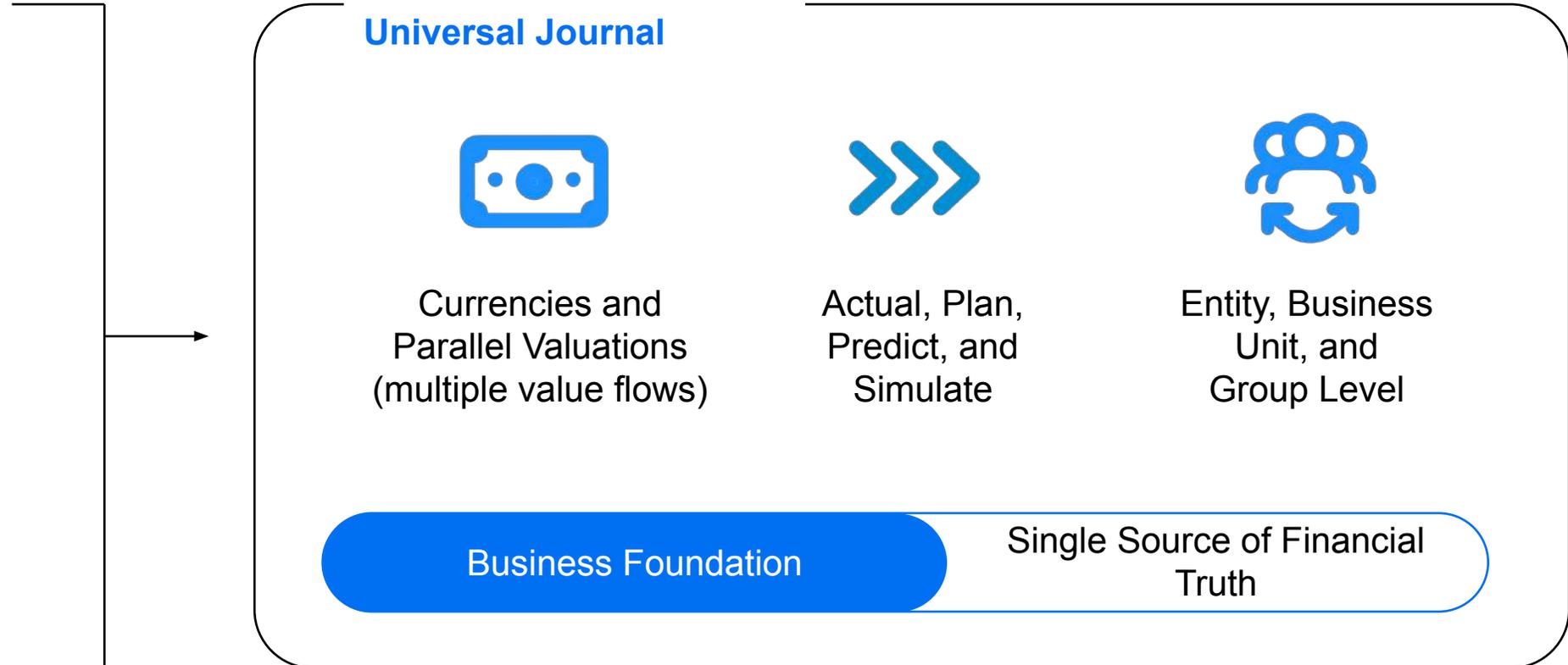
- Unit
- Region
- Market Unit
- Other

### Product + Services

- Product
- Portfolio Category
- Service Model
- Other

### Customer

- Industry
- Customer Segment
- Distribution Channel
- Other



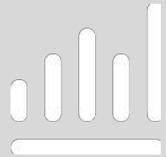
Manage all views and categories on the most granular level – reconciled by design

# Core Capabilities for Finance in SAP S/4HANA Cloud



Modern Cloud ERP at Any Scale and Scope | Uniquely simple financials  
 Modularity to include SAP LOB, Industry Cloud and customer scope | Drive profit consistently

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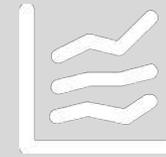
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# Adapt RISE with SAP to Your Needs

Choose between additional functionality, and limitless possibilities

## Premium package

Enables organization's business transformation supported by built in AI capabilities into SAP applications, process automation, low-code business application development and access to supplier networks.

## Premium Plus package

Extends the Premium package by unlocking additional AI scenarios, and includes sustainability solutions and advanced finance capabilities.

## Cloud architecture, services, operations, and tools included in all RISE with SAP packages

### Infrastructure and technical cloud services

- Optimized system architecture
- Additional infrastructure for system conversion projects
- Technical managed services
- SAP Enterprise Support, cloud edition

### Operational tools

- Cloud application lifecycle management (SAP Cloud ALM)
- SAP Test Automation by Tricentis
- Single sign-on

### Migration and modernization services and tools

- RISE with SAP Methodology for best-practice guidance
- Dedicated onboarding advisor, online Webinars, and recorded sessions
- Tools to ensure adherence to clean core principles, including quality checks and recommendations

	Premium	Premium Plus
<b>Cloud ERP</b> (SAP S/4HANA Cloud Private Edition )	✓	✓
<b>Advanced finance capabilities</b>		
Group reporting	✓	✓
Group reporting data collection	✓	✓
Planning (SAP Analytics Cloud)	✓	✓
Cash management		✓
Receivables management		✓
<b>Advanced procurement capabilities</b>		
Supplier portal (SAP Business Network Supplier Portal)	✓	✓
<b>Business AI</b>		
Joule	✓	✓
AI units	✓	✓
<b>Extension, integration, automation and data</b>		
App creation (SAP Build Apps)	✓	✓
Business process automation (SAP Build Process Automation)	✓	✓
Business site creation (SAP Build Work Zone)	✓	✓
SAP BTP consumption units (CPEA)	✓	✓
Data management (SAP Datasphere)	✓	✓
<b>Sustainability</b>		
SAP Sustainability Footprint Management		✓
SAP Sustainability Control Tower		✓

# SAP Signavio Business Process Transformation\*

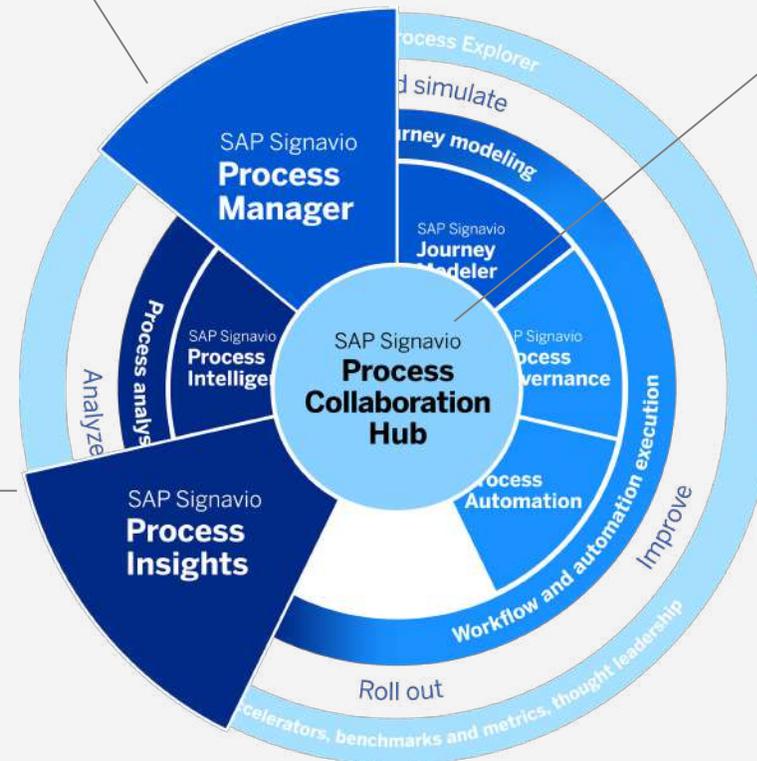
## Gain the visibility needed to automate and innovate effectively

### Co-create your future processes

- Collaborate with your team on improving and **reinventing your processes** using a **single source of truth**.
- Model, design, document **all steps**.

### Identify and remove bottlenecks

- Gain instant insights into your current process performance to understand **where to transform**.
- Leverage recommendations to understand **how to transform**.



### Improve your business continuously

- Provide **full transparency** over your processes and who is responsible for which task.
- Engage all stakeholders and create a **culture of constant optimization**.

# SAP Business AI

Consume a set of Premium AI use cases across different LoB/Industrial solutions within SAP

Available scenarios for the oCFO: Cash Application, Business Integrity Screening, and other Premium AI Scenarios

## SAP Cash Application\*

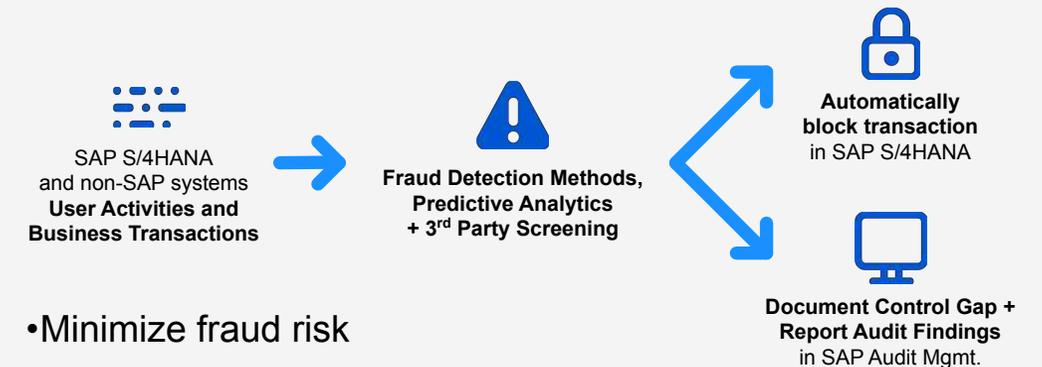
Learns matching criteria from your history and automatically clears payments with minimal intervention



- Reduce total cost of finance
- Scale as your business grows with shared service
- Reduce tedious matching tasks to focus on more strategic work

## SAP Business Integrity Screening\*

Helps detect business transactions anomalies and identify potential fraud earlier, to reduce financial losses



- Minimize fraud risk
- Identify suspicious patterns
- Anomaly detection and compliance checks
- Alert investigation
- Risk identification using predictive analytics

# SAP S/4HANA Cloud for Group Reporting\* and SAP Group Reporting Data Collection\*\*

## Solution Capabilities



Continuous, real-time consolidation of financial data across multiple entities for up-to-date reporting



Unified entity and group close reporting with single source of financial truth



Multi-GAAP reporting under multiple accounting standards



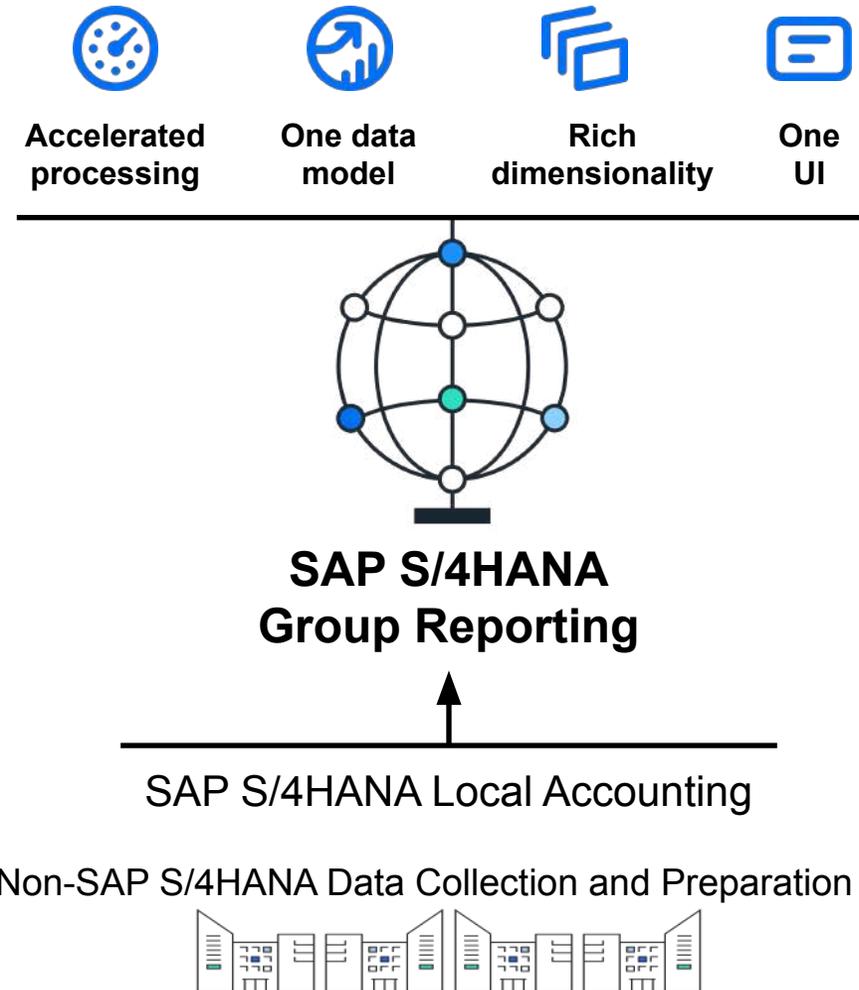
Advanced consolidation features, such as currency translation and intercompany reconciliation



Advanced analytics and reporting for consolidated financial data in various dimensions



Streamline the collection of financial and non-financial data, including unstructured and ESG data



\*Entitlement in RISE with SAP premium and premium plus package.

\*\*Entitlement in RISE with SAP premium plus package.

# SAP Analytics Cloud for Planning\*

## Solution Capabilities



Leverage planning and analysis on a single solution



Deliver plans natively integrated with your SAP S/4HANA Cloud data



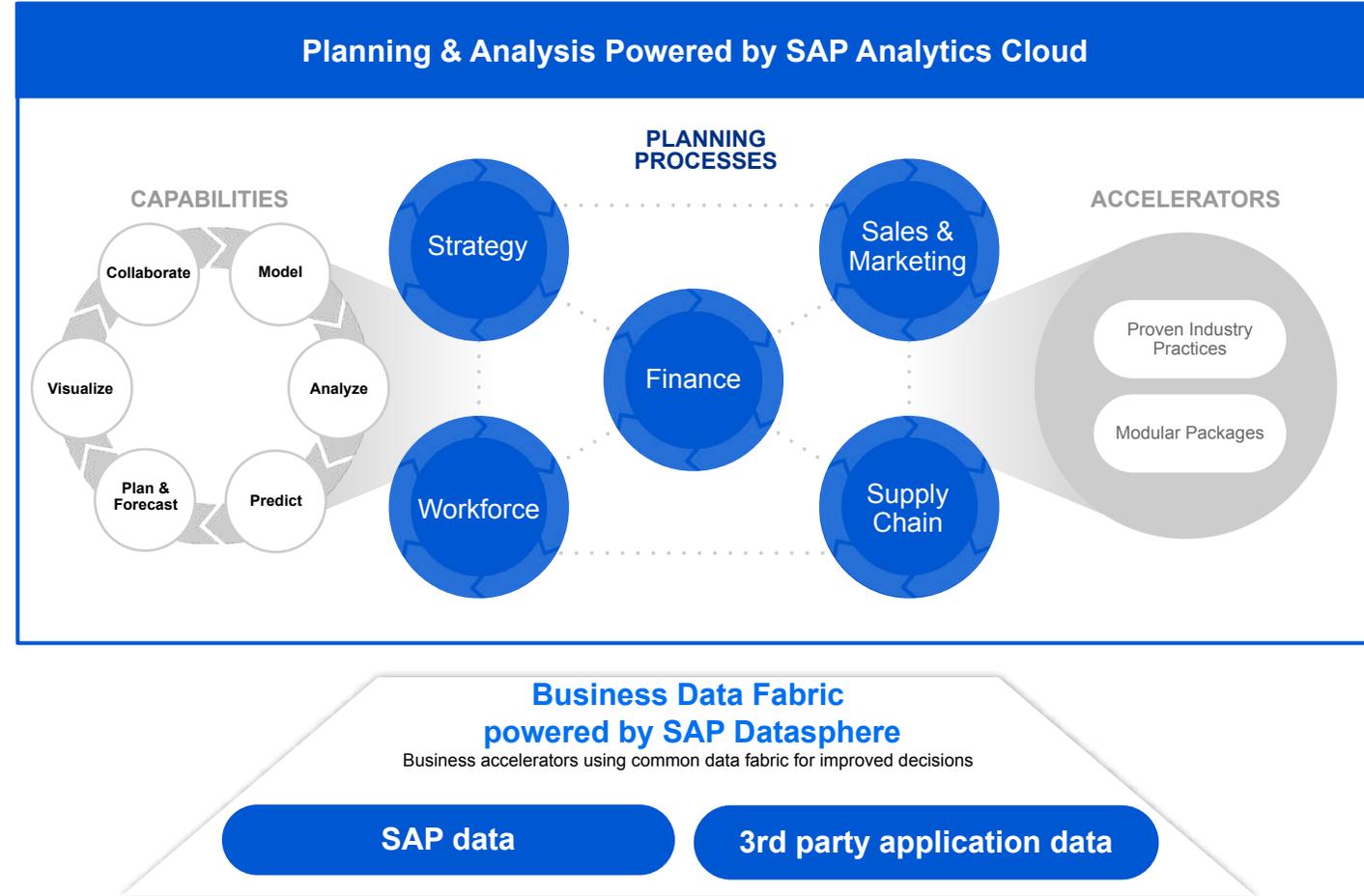
Simulate scenarios using intuitive modelling for more accurate financial plans



Access out of the box AI for financial controllers



Real-time planning, analysis, budgeting and forecasting



# SAP S/4HANA Cloud for Cash Management\*

## Solution Capabilities



Centralized bank account management in single repository with control over complete cash life cycle



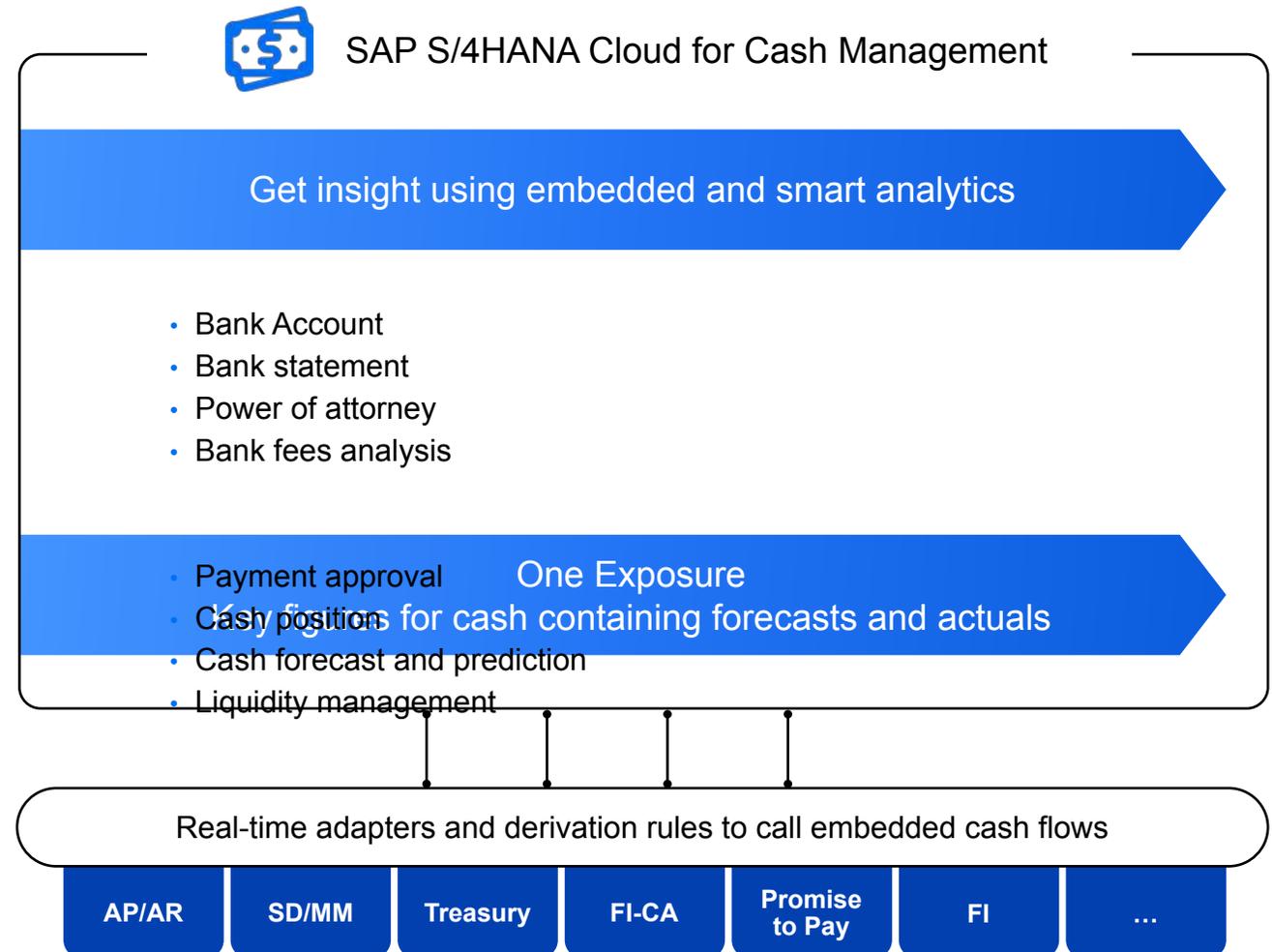
Reduced time and effort to obtain up-to-date cash position and forecasts



Understanding of future cash requirements with ability to trigger any necessary actions



Tracking payments and monitoring them from initiation to successful processing at the bank



# SAP S/4HANA Cloud for Receivables Management\*

## Solution Capabilities



Centralize accounts payables and receivables and efficiently manage collections and disputes



Improve customer service with efficient dispute management



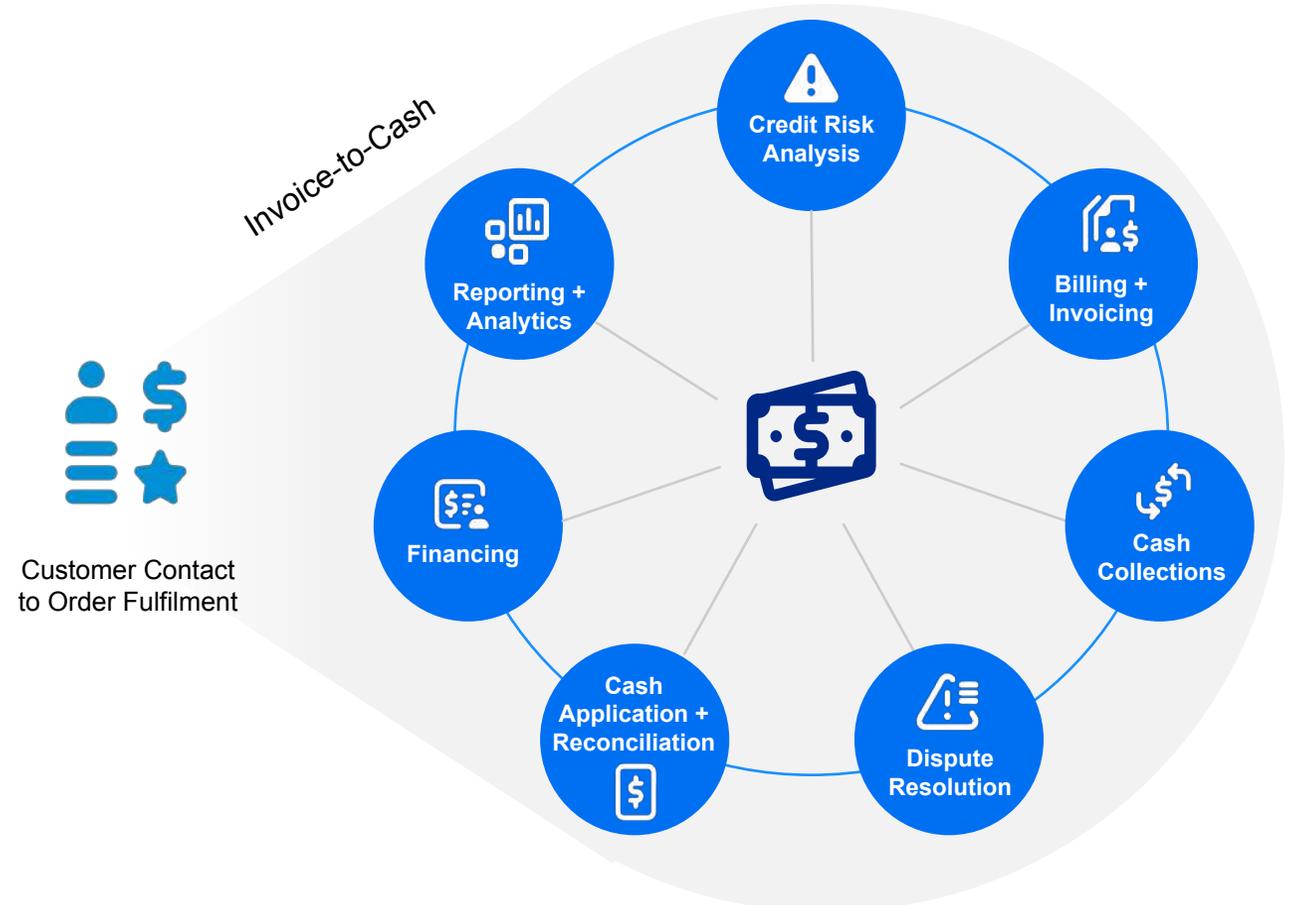
Gain insights into future cash requirements with ability to trigger necessary actions



Reduce risk of bad debt with better credit management



Lower operational costs with automated exceptions handling, validation, and routing of invoices



# SAP Business Network Supplier Portal

## Solution Capabilities



Configurable business rules to automate validation of invoices and standardize data



Suppliers can 'flip' orders to invoices, capturing complete and accurate order data to the invoice



Compliance with negotiated supplier rates executed in purchase orders and catalogs from SAP S/4HANA Cloud Private Edition

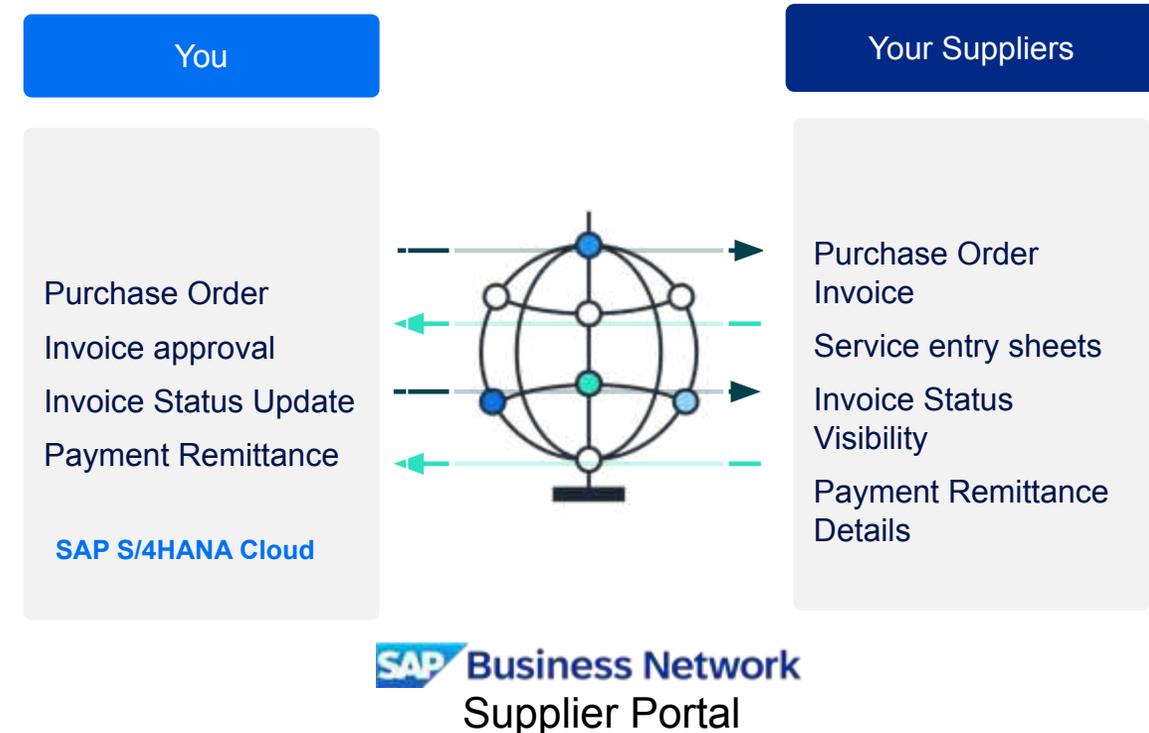


Near real-time supplier invoice collaboration and visibility to reduce supplier inquiries



Auditable trail of changes to orders and invoices for accurate reporting of transaction data

SAP Business Network Supplier Portal **automates invoice validation** and **simplifies compliance** with configurable business rules



# SAP Sustainability Control Tower\* and SAP Sustainability Footprint Management\*

## SAP Sustainability Control Tower\*



Automated, auditable, and compliant Environmental, Social and Governance (ESG) reporting, with accurate data and insights to embed sustainability into core business processes

Standard semantic frameworks supported:



**Record:** Create accurate ESG factors from actual data instead of averages.

**Report:** Generate audit-ready ESG metrics for regulatory compliance and stakeholder confidence.

**Act:** Utilize actionable insights for future planning, set targets, and uncover new profitable and sustainable business model opportunities.

## SAP Sustainability Footprint Management\*



Carbon accounting software that calculates the carbon footprint of your business and products, providing insights that enable you to drive decarbonization across your value chain

Sustainability frameworks and databases (excerpt):

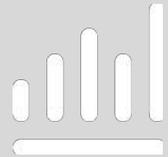


**Record:** Easily leverage existing data from SAP S/4HANA Cloud, third-parties, suppliers, and facility energy flows for data acquisition and footprint distribution.

**Report:** Get auditable corporate and product carbon footprints at scale and assess your sustainability footprint.

**Act:** Make informed decisions on reduction targets for Scopes 1, 2 and 3, and generate analytical insights from carbon footprint data.

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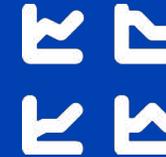
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## Essential Finance Capabilities

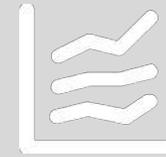
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# RISE with SAP Attach Finance Packages

Provide compelling oCFO package offerings that are exclusive to RISE with SAP customers



## Digital Banking Package

Simplify connection with banks and management of bank accounts and enable seamless integration of customer payments with payment service providers.



## Treasury and Risk Management Package

Invest, borrow, and hedge exposures more effectively with centralized trading activities and integration to trading platforms.



## Three Lines of Defense Package

Automate key control and risk management activities and quickly resolve compliance issues.



## Billing and Revenue Innovation Management Package

Manage the billing process for bundled-usage services, products, projects, and recurring and one-time services billed on a single invoice.

# Digital Banking Package

Optimize connectivity for scalability and flexibility while meeting highest security standards



## Out of the box connectivity and integration to banks and payment service providers

- **Simplify** management of bank accounts
- Reduce **bank fees by up to 20%**
- Enable **secured and seamless integration** of customer payments with payment service providers
- Comply to **regulatory requirements**
- Increased control, efficiency and transparency of **payments**

Included in package:

[Visit SAP.com](https://www.sap.com)



### Multi-Bank Connectivity

Directly connects corporates with financial services institutions via SWIFT, Direct Member Bank or Direct Connection.

### Digital Payments

Processes incoming credit card and other real-time payment methods in a secure and efficient way.



# Treasury and Risk Management Package

Manage cash, invest confidently and mitigate financial risks



## Make smart investments, deploy assets effectively and respond quickly to changes in financial risk positions

- Gain insights into **available cash, balance risk and return**, and automate repetitive tasks, while monitoring all investments to protect against risk.
- Save up to **50% in treasury and risk management costs**
- Trigger financial trades automatically from cash management applications
- Monitor risk positions, price changes and currency conversion rates to develop **compliant hedge accounting strategies**
- **Meet operational and regulatory reporting requirements** and natively comply to IFRS 9, European Market Infrastructure Regulation, and U.S. GAAP requirements
- **Seamless and automated Connection of external trading platforms** to your Treasury and Risk Management and cash management system

Included in package:

[Visit SAP.com](https://www.sap.com)



### Treasury and Risk Management

Automate treasury tasks and integrate them with core finance processes to enhance liquidity and mitigate financial risks with greater confidence.

# Three Lines of Defense Package

Transform, standardize, and automate enterprise risk, regulatory compliance, and audit processes



## Unifying multiple compliance initiatives and delivering automated, continuous cross-system oversight

- Achieve **faster identification and resolution** of issues and control weaknesses
- Get up to **50% reduction in losses from unforeseen risk** and **44% lower audit cost** as a percentage of revenue
- Increase assurance and **improve audit efficiency** by leveraging automated control and risk monitoring
- Improve **business reliability and compliance** at multiple levels
- **Establish clear responsibilities**, accountability, and oversight for managing audits, risks, compliance, and controls across the enterprise
- **Support board oversight and direction** over the management of GRC and independent assurance providers

Included in package:

[Visit SAP.com](https://www.sap.com)



**Risk Management**  
Holistic risk management  
and independent assurance



**Process Control**  
Controls documentation, testing automation and regulation compliance



**Audit Management**

# Billing and Revenue Innovation Management Package

Accelerate monetization of innovative business models



## Grow recurring revenues by monetizing innovative, customer-centric offers

- **Transform** from a product to a service-based XaaS business
- Get up to **95% reduction in time** to bring new subscription products to the market
- **Add new revenues** by extending the core business with digital services and subscriptions
- **Scale for high volumes and complexity** with automated order-to-cash process
- **Accelerate launch of innovative offerings** using a variety of pricing, billing, and bundling options
- **Automate personalization** of customer-specific offers and options

Included in package:

[Visit SAP.com](https://www.sap.com)



### Subscription

#### Order Management

Subscription order management with maximum flexibility

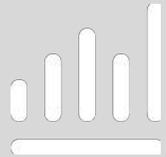
#### Convergent Charging

High performance rating and charging monetization platform

### Convergent Invoicing

Consolidation of multiple  
billing streams

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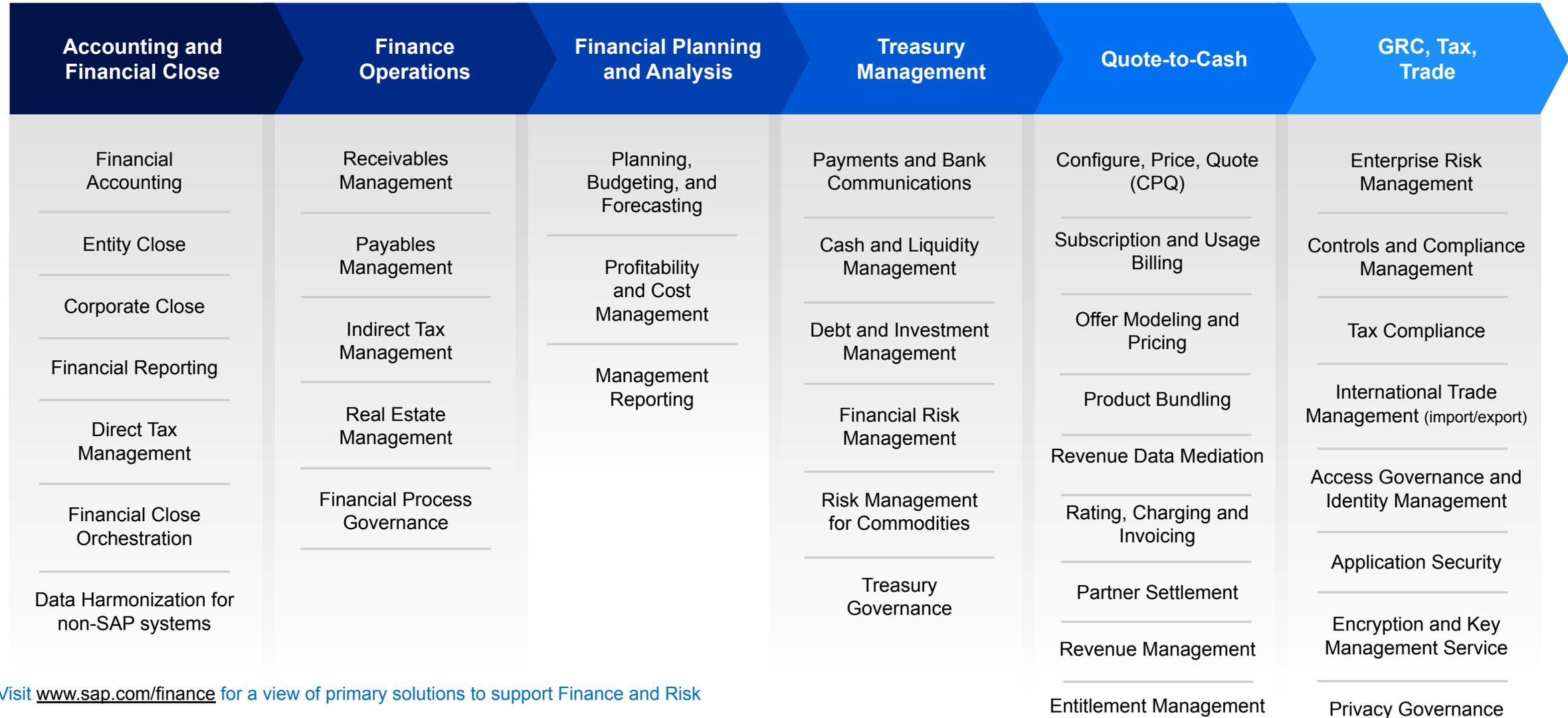
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# Finance and Risk Capabilities Map for the Office of the CFO

Delivering tangible benefits across the entire office of the CFO value chain



Visit [www.sap.com/finance](http://www.sap.com/finance) for a view of primary solutions to support Finance and Risk

# RISE with oCFO | Solutions to position by oCFO personas

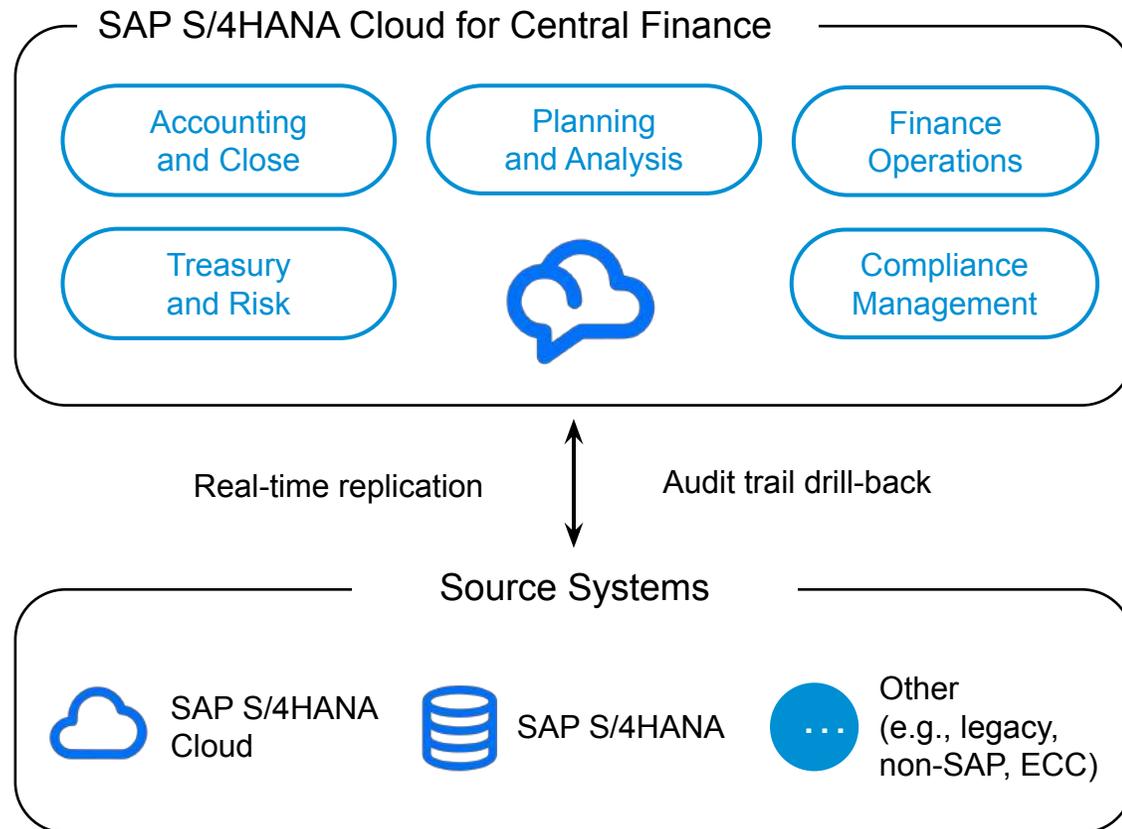
P Only in RISE Premium Plus

	ACCOUNTING, FIN. CLOSE, FP&A, SUSTAINABILITY	COMPLIANCE, TAX, AUDIT	TREASURY & FIN. OPERATIONS	QUOTE TO CASH OPERATIONS	CROSS-TOPICS
Customer need	Transparency, Reporting, Decision Making, Forecasting	Risk and Controls Management, Tax and Regulatory Compliance	Cash Flow, Market Risk, Banking Communication	Monetize products, services, projects, and subscriptions	Security, Bus. Process Optimization, Procurement
Core buyer	Head of Finance, Controlling	Head of Audit, Compliance, Tax	Treasurer, Shared Services	Head of Finance, Head of Sales	CISO / CIO / COO
Primary competitors	Oracle, Workday, OneStream	Workiva, Avalara, MetricStream	Kyriba, Serrala, GTreasury	Zuora, NetSuite, Salesforce	Multiple
<b>Seed</b> in RISE via entitlements	<ul style="list-style-type: none"> <li>Group Reporting</li> <li>Group Rep. Data Collection <span style="border: 1px solid green; padding: 2px;">PP</span></li> <li>Analytics Cloud for Planning <span style="border: 1px solid green; padding: 2px;">PP</span></li> <li>Sustainability Control Tower <span style="border: 1px solid green; padding: 2px;">PP</span></li> <li>Sustainability Footprint Mgmt. <span style="border: 1px solid green; padding: 2px;">PP</span></li> </ul>		<ul style="list-style-type: none"> <li>Cash Management <span style="border: 1px solid green; padding: 2px;">PP</span></li> <li>Receivables Management <span style="border: 1px solid green; padding: 2px;">PP</span></li> </ul>		<ul style="list-style-type: none"> <li>Signavio</li> <li>Build</li> <li>Bus. Network Supplier Portal <span style="border: 1px solid green; padding: 2px;">PP</span></li> <li>Business AI <span style="border: 1px solid green; padding: 2px;">PP</span></li> <li>Datasphere <span style="border: 1px solid green; padding: 2px;">PP</span></li> </ul>
<b>Add-on</b>		<div style="border: 1px solid black; padding: 5px;"> <p><b>Three Lines of Defense (live)</b></p> <ul style="list-style-type: none"> <li>Risk Management</li> <li>Process Control</li> <li>Audit Management</li> </ul> </div>	<div style="border: 1px solid black; padding: 5px;"> <p><b>Digital Banking (April 2024)</b></p> <ul style="list-style-type: none"> <li>Multi-bank Connectivity</li> <li>Digital Payments</li> </ul> </div> <div style="border: 1px solid black; padding: 5px;"> <p><b>Treasury Management (April 2024)</b></p> <ul style="list-style-type: none"> <li>Treasury and Risk Management</li> <li>Cash Management</li> <li>Trading Platform Integration</li> </ul> </div>	<div style="border: 1px solid black; padding: 5px;"> <p><b>Billing and Revenue Innovation Management (live)</b></p> <ul style="list-style-type: none"> <li>Subscription Order Mgt.</li> <li>Convergent Invoicing</li> <li>Contract Accounting</li> <li>Convergent Charging</li> </ul> </div>	
<b>Other key products</b> for RISE	<ul style="list-style-type: none"> <li>Advanced Financial Closing</li> <li>Central Finance</li> <li>Real Estate (CLM)</li> <li>Profitability &amp; Performance Mgmt.</li> </ul>	<ul style="list-style-type: none"> <li>Document &amp; Reporting Compliance</li> <li>Global Trade Services</li> </ul>	<ul style="list-style-type: none"> <li>Taulia</li> <li>Advanced Payment Management</li> <li>Cloud for Credit Integration</li> </ul>	<ul style="list-style-type: none"> <li>Configure, Price &amp; Quote</li> <li>Configuration &amp; Pricing Service</li> <li>Subscription Billing</li> <li>Entitlement Management</li> </ul>	<ul style="list-style-type: none"> <li>Identity &amp; Access Governance</li> <li>Secure Login Service</li> <li>Enterprise Threat Detection</li> <li>UI Logging &amp; Masking</li> </ul>
<b>Partner products</b>	<ul style="list-style-type: none"> <li>BlackLine, Planon</li> </ul>	<ul style="list-style-type: none"> <li>Avalara, Thomson Reuters, Vertex</li> </ul>		<ul style="list-style-type: none"> <li>Digital Route (for BRIM)</li> <li>Vistex, Pricefx, Icertis, Acuiti</li> </ul>	<ul style="list-style-type: none"> <li>Splunk, Onapsis, Pathlock</li> </ul>
<b>'RISE only' products</b>	Central Finance, Green Ledger (Carbon Accounting Hub), Future Premium oCFO AI Innovations., Joule				

New RISE Add-on Packages for oCFO – only for RISE customers

# SAP Central Finance to Address Multi-ERP Landscape Challenges

## The non-disruptive step towards SAP S/4HANA Cloud



### Advanced Segment, Entity, and Group Reporting

- All documents from source systems available in the Universal Journal in Central Finance in real-time
- Integrated financial data on the most granular level
- Consistent internal and external reporting

### Scalable Local and Central Process Execution

- Reduce costs and increase efficiency by centralizing financial processes
- Minimize manual operations and re-deploy labor to value-added activities by higher degree of automation
- Access to latest technology innovations for operational excellency at all times

### Transformational Platform for the Digital Enterprise

- Future-proof harmonized data model
- Possible to keep multi back-end environment (*SAP and non-SAP*)
- Zero-touch Finance, exception-based finance management

# Why Choose RISE with SAP for Finance



# Why Choose RISE with SAP for Finance



Most **powerful finance suite** from the trusted market leader



Includes **additional finance capabilities** in premium packages



Highest coverage for language and country specific regulatory requirements



Industry best-practices built-in



**Modular add-ons** for extended finance scenarios



Learn more about SAP capabilities for Financial Management on [sap.com/finance](https://sap.com/finance)



# Thank you.

Contact information:

Name

Email

