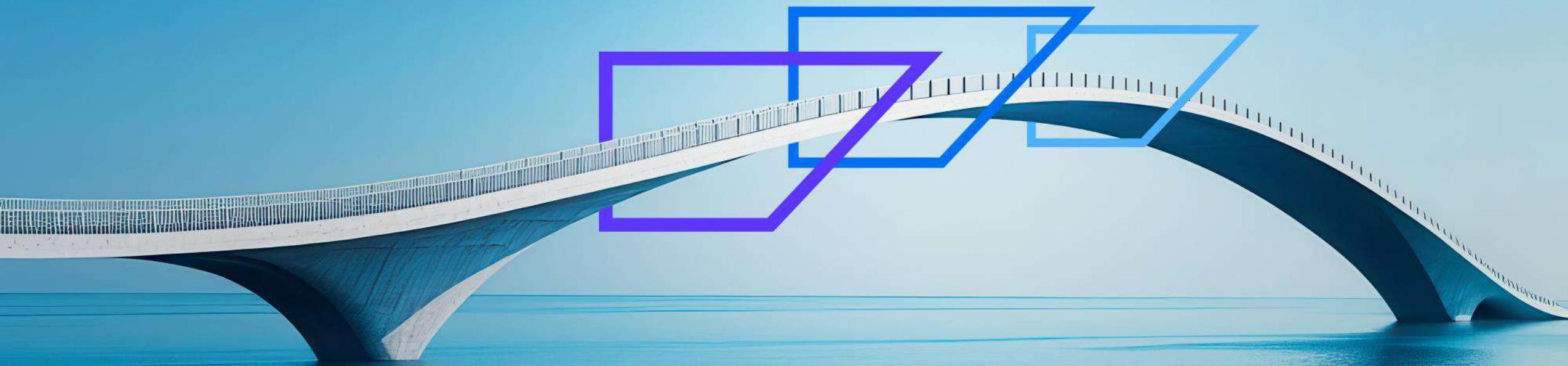


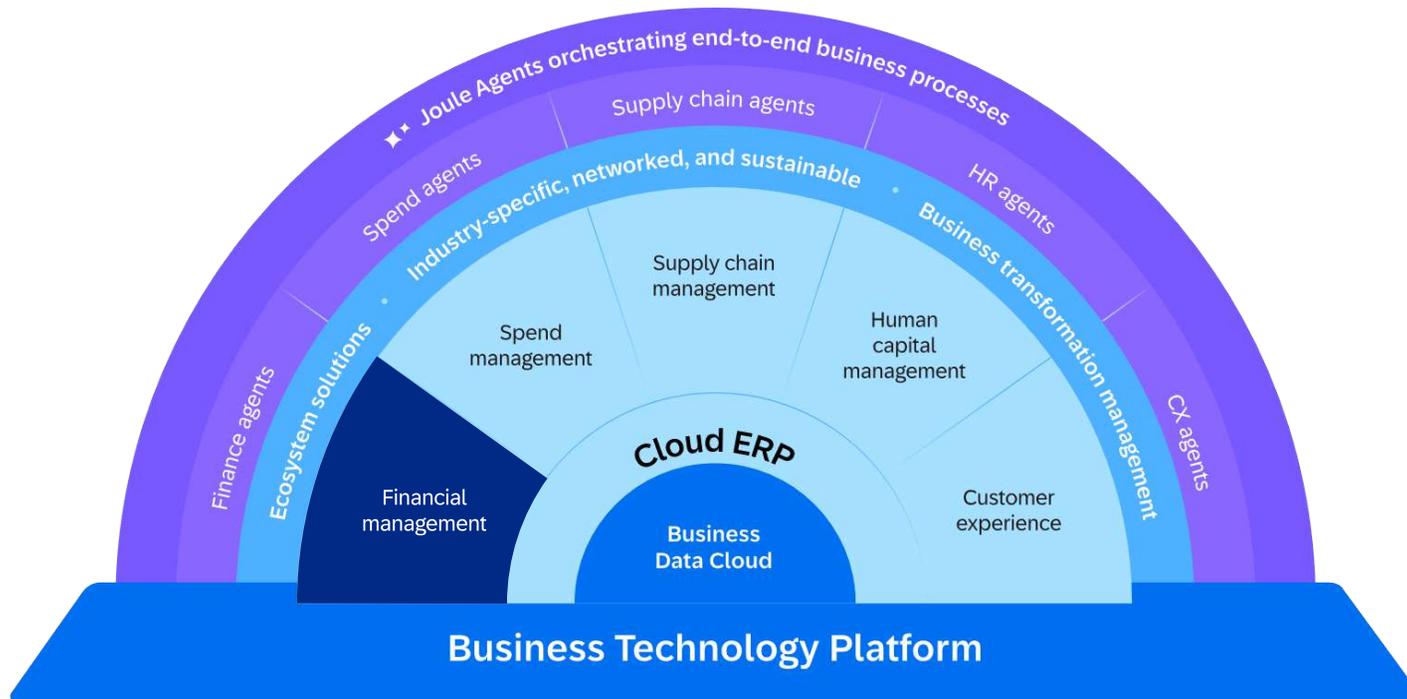
# SAP Business Suite

Treasury and Working Capital Management



# SAP Business Suite

The future of financial management, enabling CFOs to achieve their top objectives



## CFO's top objectives

- 1 **Manage uncertainty** through effective steering and agile planning
- 2 **Navigate transformation** supported by efficient processes to balance growth and profitability
- 3 **Enable compliance and sustainability** in an ever-evolving regulatory and risk environment

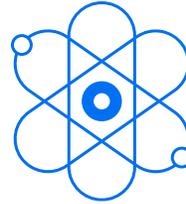
# Insight-driven agility and efficient, compliant processes that support your growth strategy



## Agility

**Manage uncertainty** through effective steering and agile planning

- **Create** an authoritative foundation of financial data
- **Streamline** finance operations
- **Use** predictive analytics
- **Accelerate** adoption of innovative business models



## Efficiency

**Navigate transformation** supported by efficient processes

- **Access** a centralized, real-time view of cash
- **Optimize** working capital
- **Reduce** the impact of volatile markets
- **Comply** with regional and global standards and regulations
- **Use** embedded, intelligent controls to reduce risk



## Compliance

**Enable compliance** and sustainability

- **Record** sustainability data accurately
- **Streamline** reporting process
- **Utilize** more sustainable products and services with actionable insights
- **Manage** sustainably by evaluating the consequences of business actions

Our modular, cloud-based applications provide coverage for the most critical financial processes

# Trends and Treasurers' Priorities in the Short- to Mid-Term

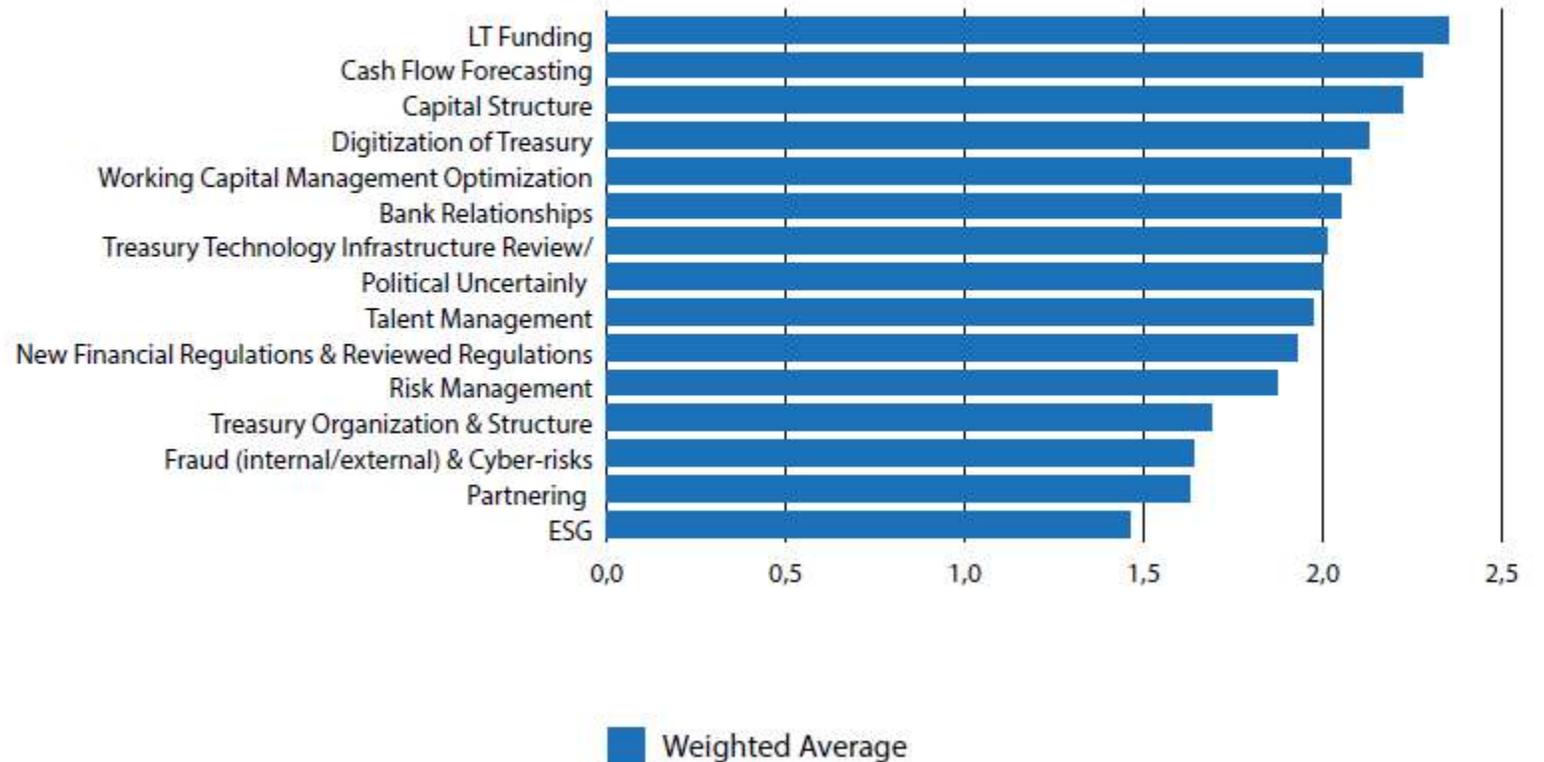


THE VOICE OF CORPORATE  
TREASURERS IN EUROPE

## EACT TREASURY SURVEY 2024

RESULTS OF THIS EACT 2024 SURVEY HAVE BEEN ANALYZED  
WITH THE SUPPORT OF PWC TREASURY PRACTICE

### Top Priorities over the next 12 to 24 months.



# Internal and external challenges facing treasury and working capital teams

External forces are compounded by ill-equipped internal systems and operational struggles



# Modern Treasury and Working Capital with SAP financial management solutions



## Receivables and Payables Management

Manage customer and vendor accounts efficiently with flexible and proactive dispute and collection processes as well as customer risk assessment to optimize working capital and costs.



## Cash and Liquidity Management

Optimize the availability and utilization of funds, ensure sufficient cash flow for operational needs while minimizing financial risks.



## Debt, Investment and Risk Management

Optimize the capital structure, make informed investment decisions, and mitigate financial risks to maximize returns and safeguard the financial stability of an organization.



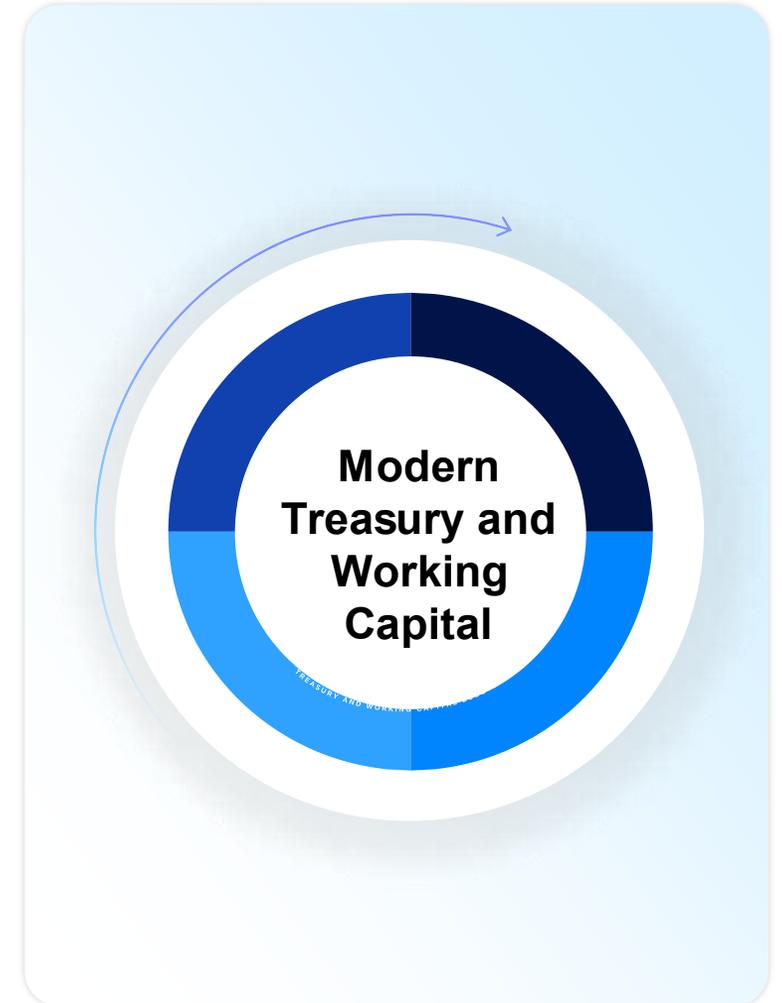
## Payments and Bank Communication

Facilitate secure and efficient financial transactions, enable seamless transfer of funds between parties, and provide timely and accurate information exchange with banks for effective financial management.



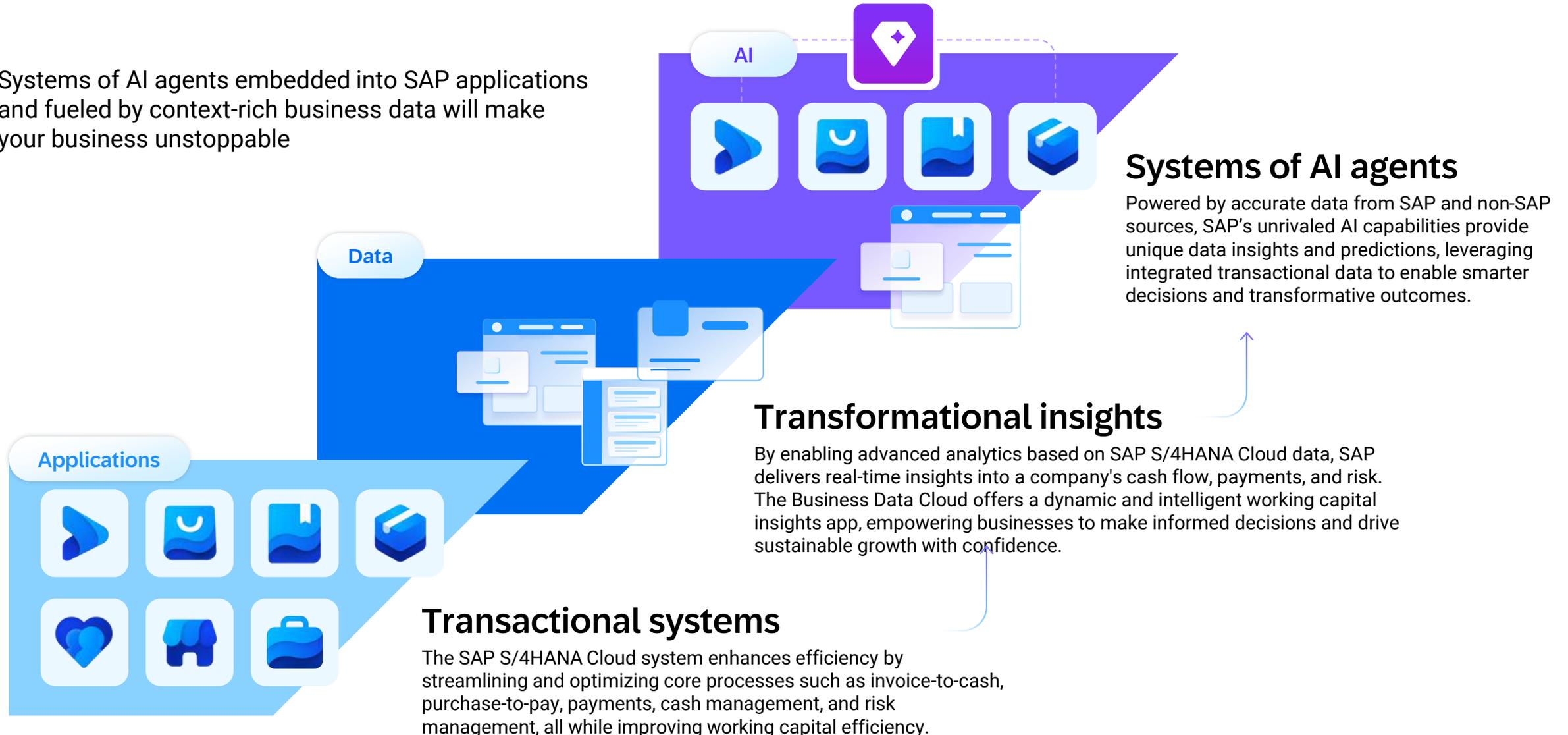
## Working Capital Management

Effectively manage the short-term assets and liabilities of a business to ensure smooth operations, meet financial obligations, and maximize profitability



# Meeting your challenges requires a new era of enterprise management

Systems of AI agents embedded into SAP applications and fueled by context-rich business data will make your business unstoppable



## Systems of AI agents

Powered by accurate data from SAP and non-SAP sources, SAP's unrivaled AI capabilities provide unique data insights and predictions, leveraging integrated transactional data to enable smarter decisions and transformative outcomes.

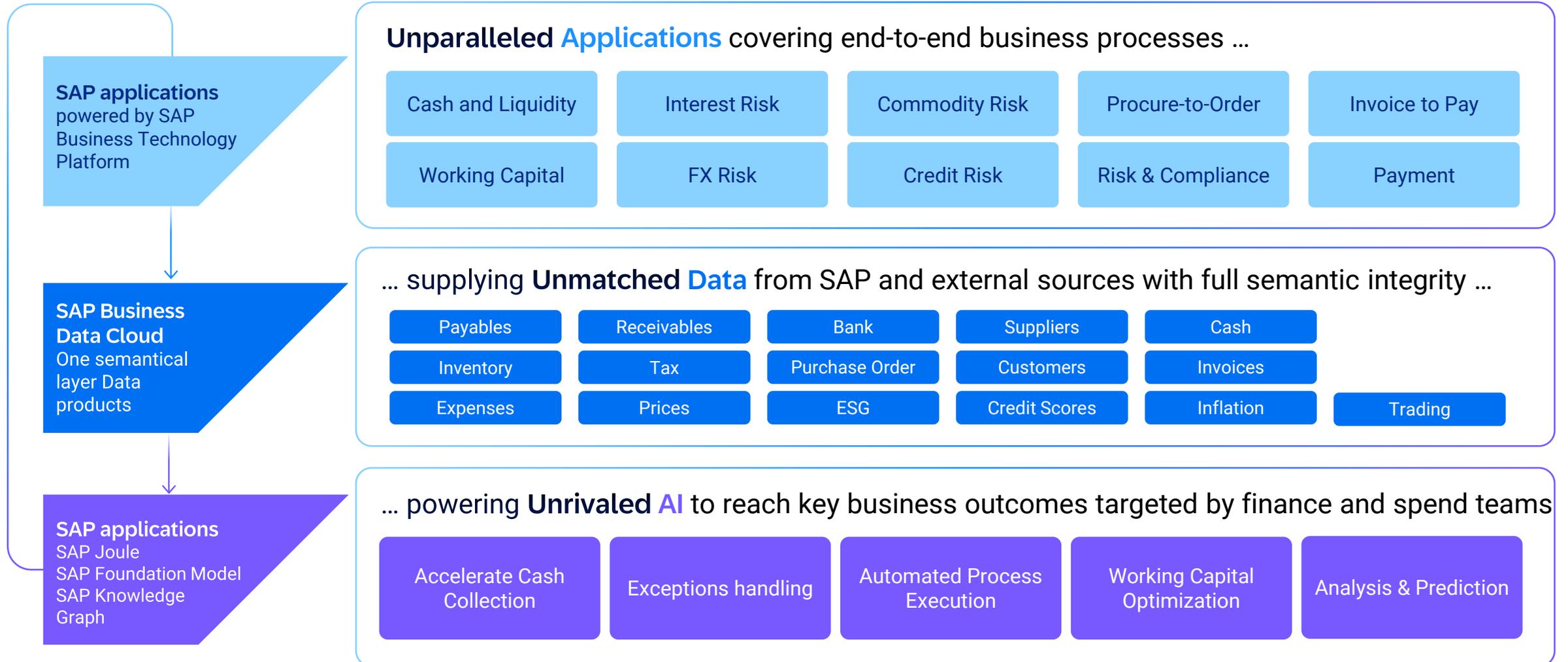
## Transformational insights

By enabling advanced analytics based on SAP S/4HANA Cloud data, SAP delivers real-time insights into a company's cash flow, payments, and risk. The Business Data Cloud offers a dynamic and intelligent working capital insights app, empowering businesses to make informed decisions and drive sustainable growth with confidence.

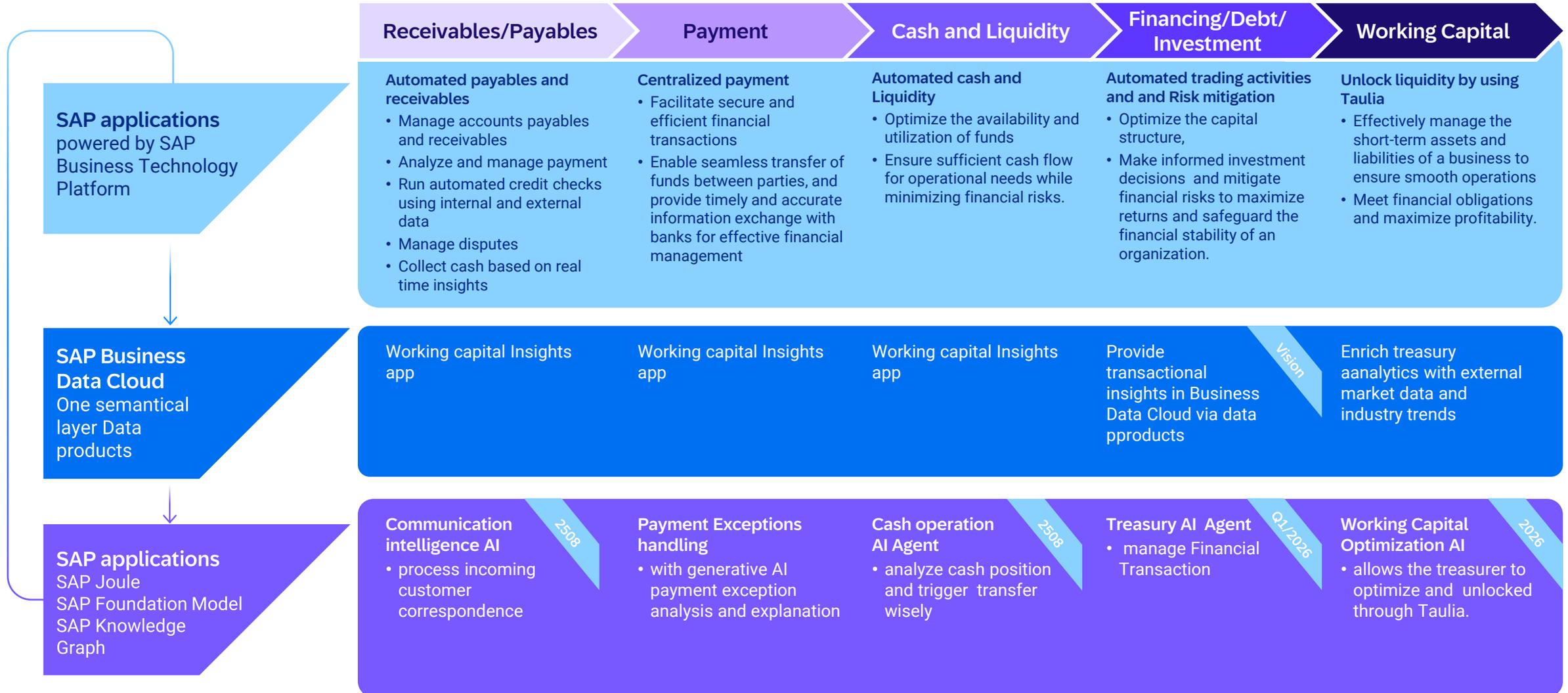
## Transactional systems

The SAP S/4HANA Cloud system enhances efficiency by streamlining and optimizing core processes such as invoice-to-cash, purchase-to-pay, payments, cash management, and risk management, all while improving working capital efficiency.

# Treasury and Working Capital Management content in applications, data and AI



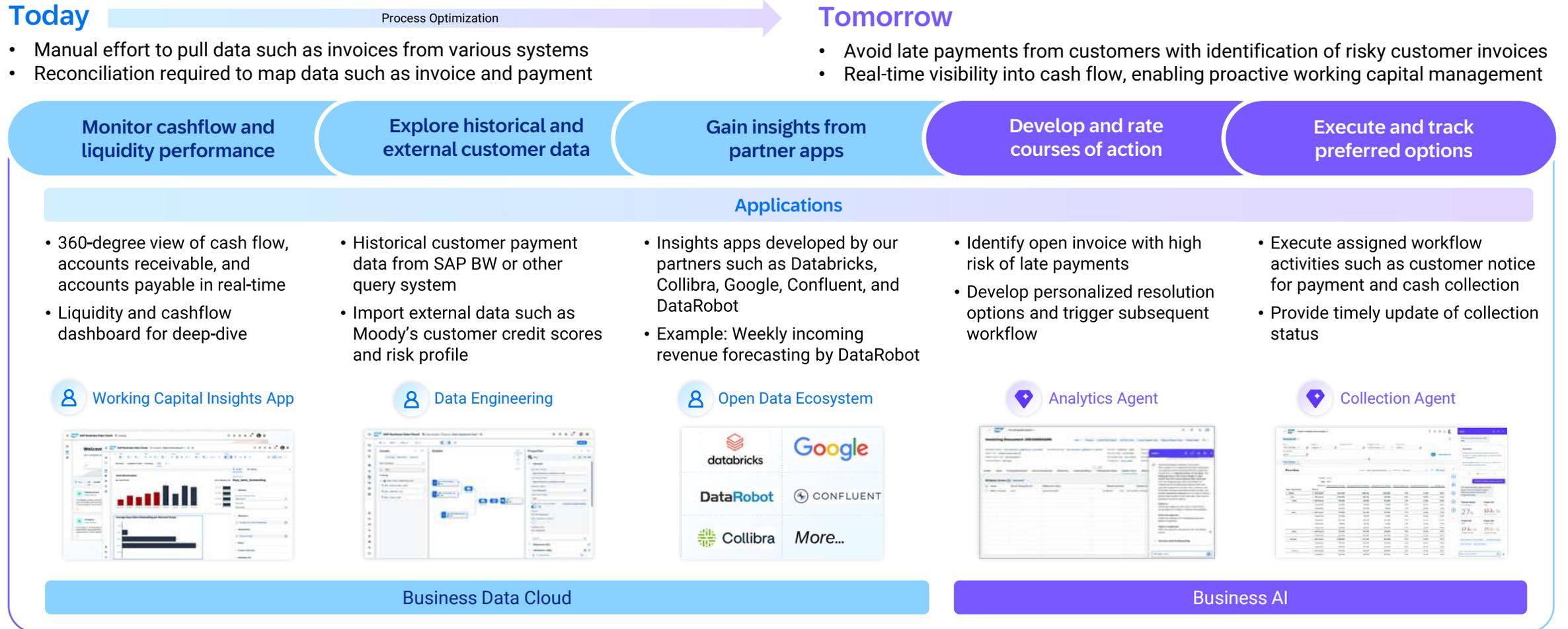
# A modern solution architecture based on data, AI and cloud



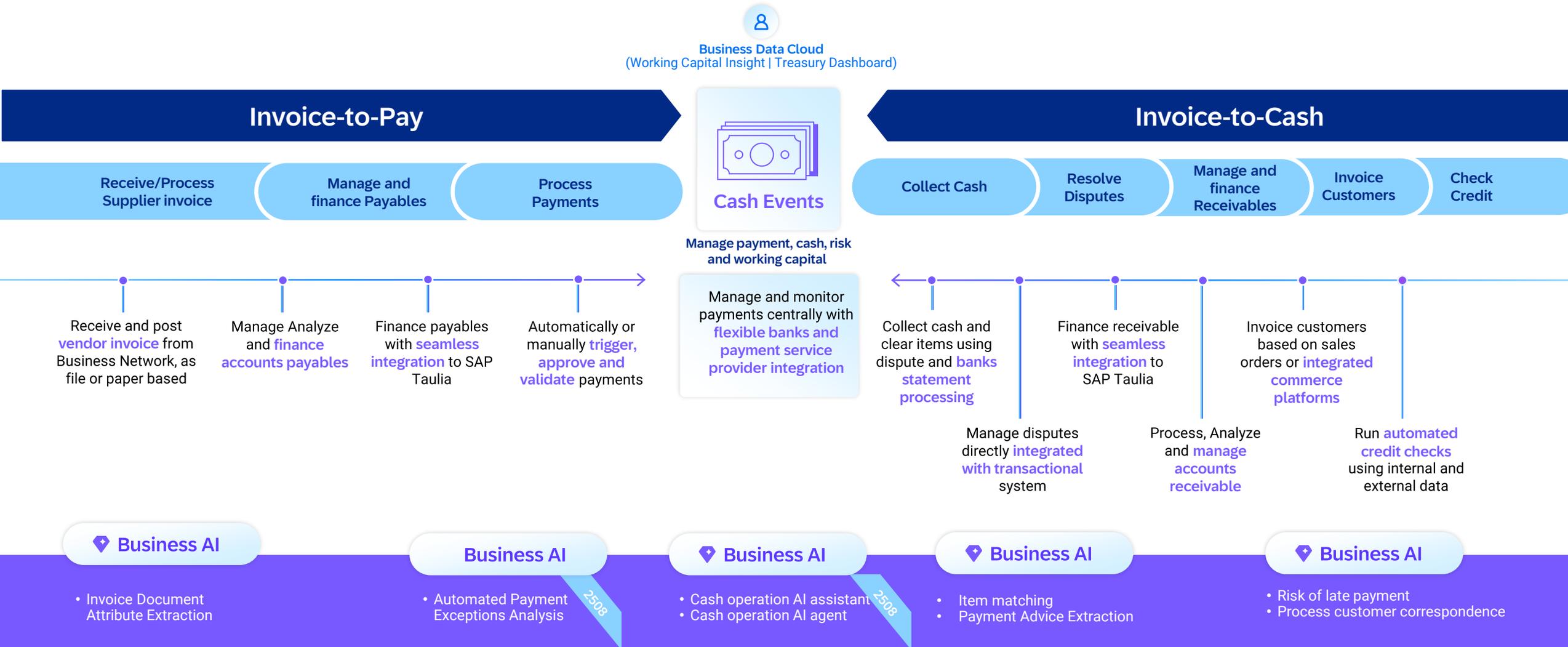
# Use Case – Streamlining Working Capital with Cloud ERP & SAP BDC

Automate working capital assessments with personalized solutions, seamlessly executed by Agentic AI

Lab  
Preview

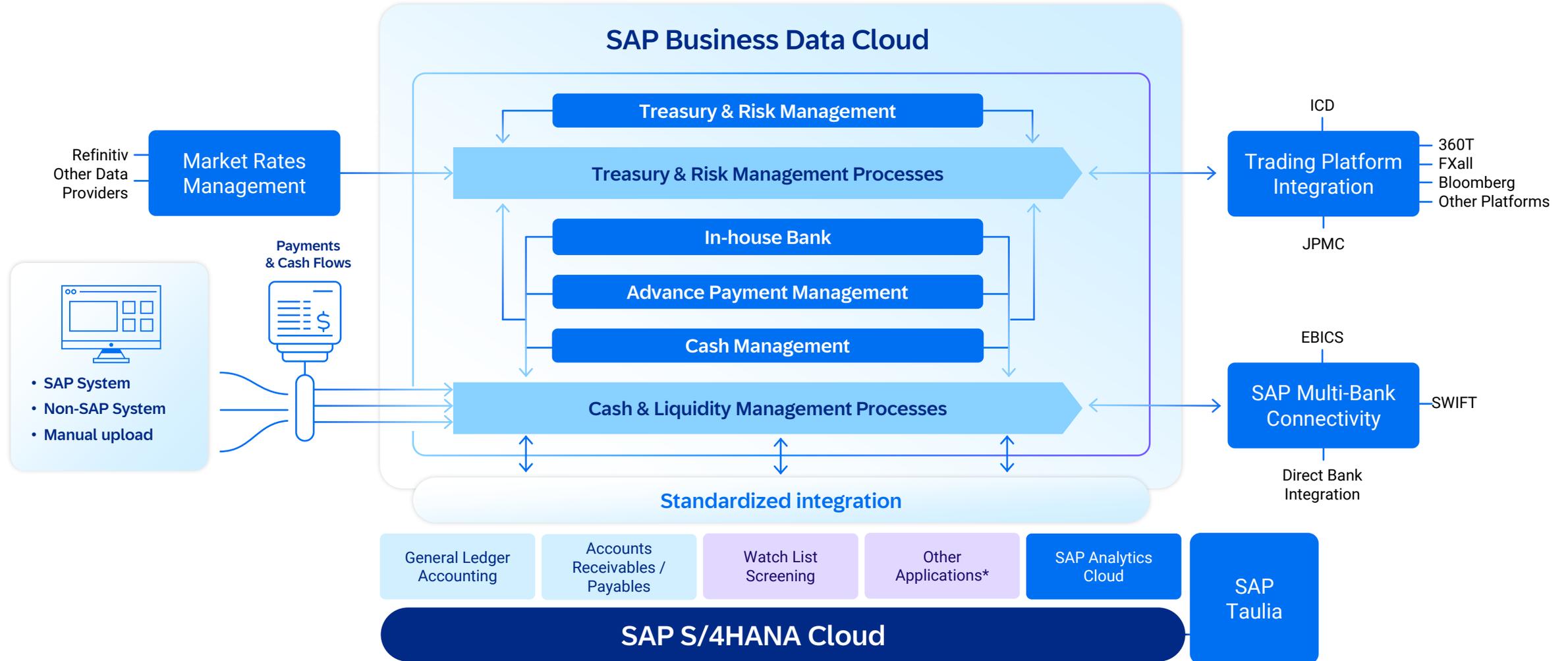


# The power of Business Suite Integration for SAP Treasury and Working Capital



# A path to fully digitalized treasury and working capital operations

End-to-end Integrated processes in SAP S/4HANA Cloud



# SAP S/4HANA Order-to-Cash (O2C)

## Solution Capabilities

### Customer Contact to Order Fulfilment

- Open item management
- Customer credit risk assessment
- Customer credit, collections, and dispute management
- Cash application and reconciliation
- Receivables finance
- Financial shared services



# SAP S/4HANA Invoice-to-Pay (I2P)

## Process and Solution Overview

## Solution Capabilities

### Source to Receive

- **Receive and process** supplier invoices
- **Process** accounts payable
- **Manage** payables financing
- **Process** and manage payment

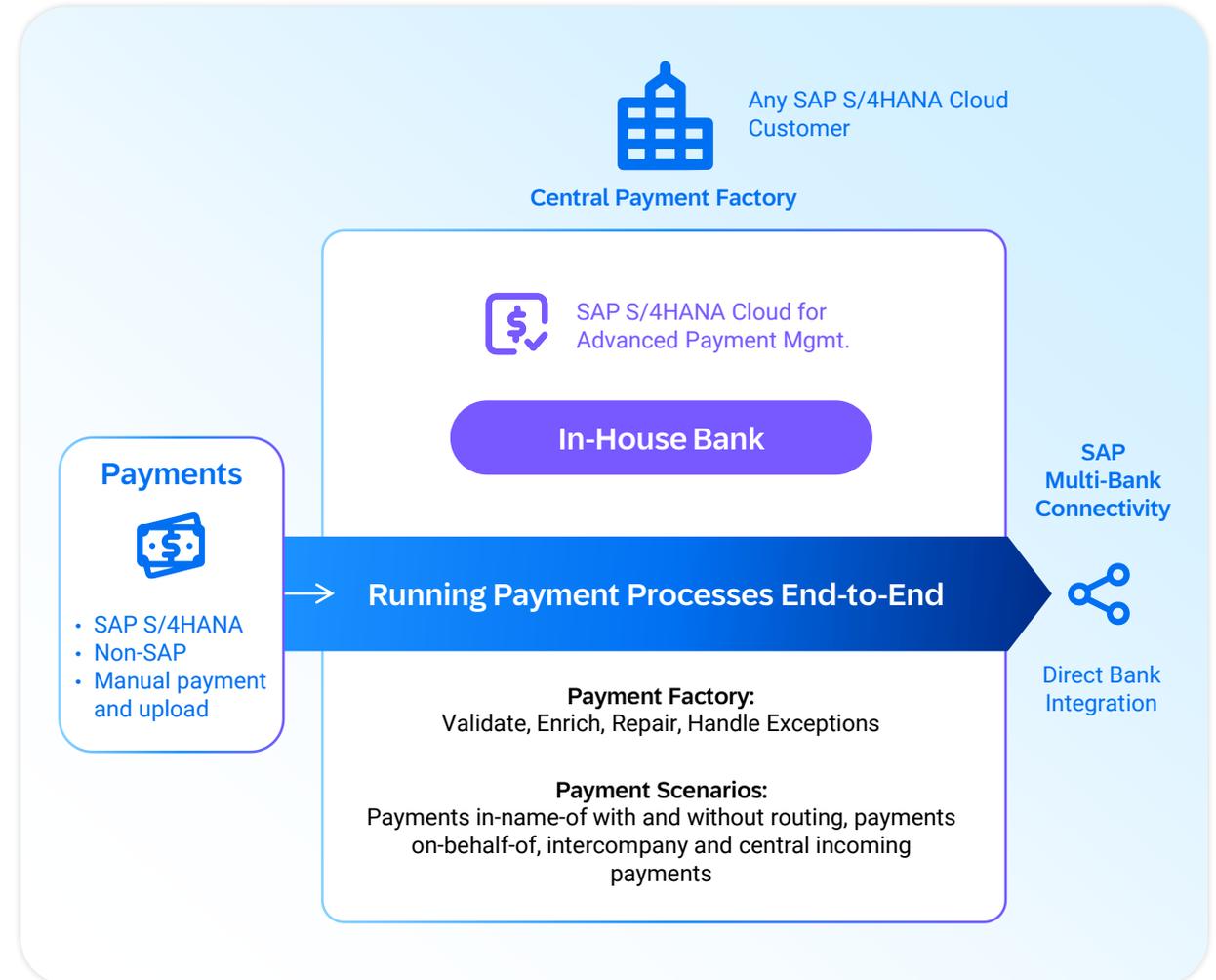


# Centralize Payments Factory

## Solution Capabilities

Centralize all payment activities of a corporate group and streamline payment processes from subsidiaries and/or multiple source system

- **Set up In-House Bank** to optimize banking fees and cost and to avoid external banking transactions.
- **Fully functional Advanced Payment Factory** in the cloud.
- **Payment verification** against sanctioned party list.
- **Central payment** processing, validation and monitoring.
- **Automatic notifications** for events during payment lifecycle.
- **Format mapping tools** for ISO conversion.
- **Enable Payment scenarios** like on behalf payments, intercompany payments or payments in the name of.



# Real Time Cash Management

## Solution Capabilities



### Bank Account Management

Centrally manage global bank accounts, correspondence and signatories.



### Cash Operation

Full visibility on cash positions and cash forecast.



### Liquidity Planning

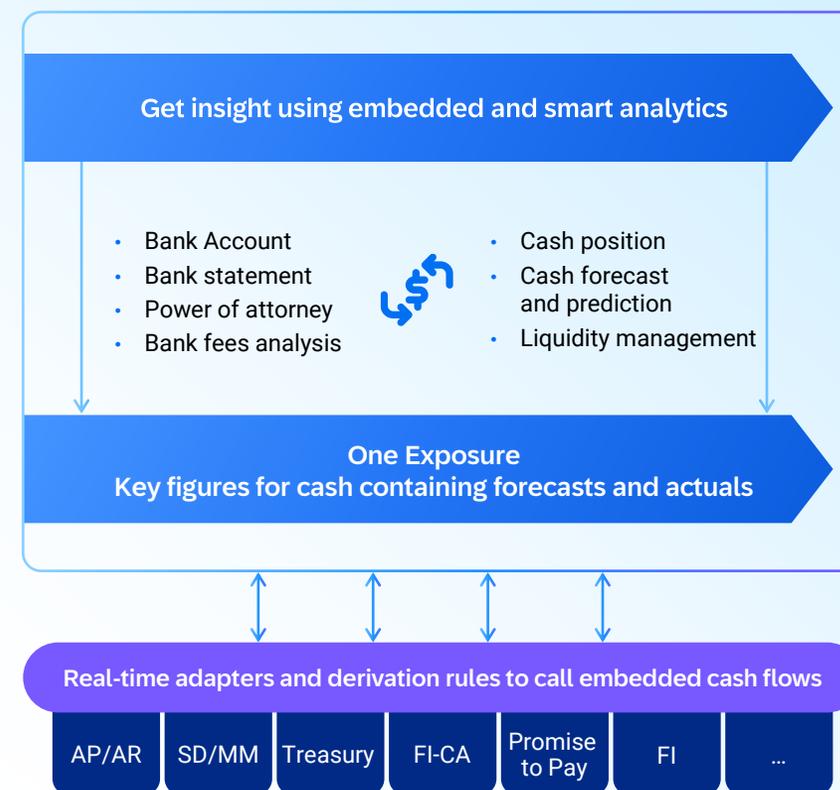
Unleash the power of SAP Analytics Cloud for Predictive Liquidity planning.



### Seamless Integration to Trading Platform Integration

Initiate FX and MM request out of cash flow analyzer.

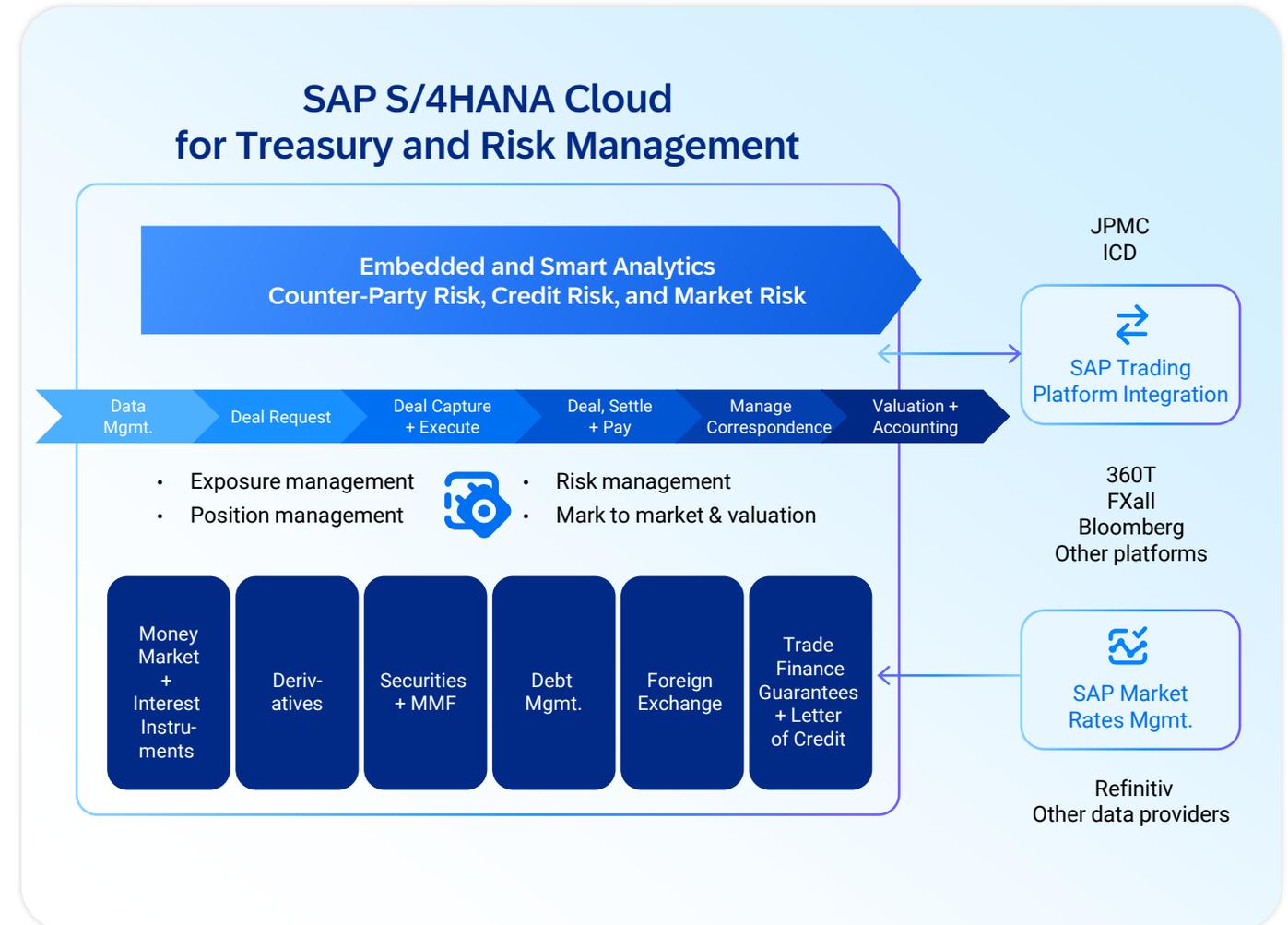
## SAP S/4HANA Cloud for Cash Management



# Embedded Treasury and Risk Management

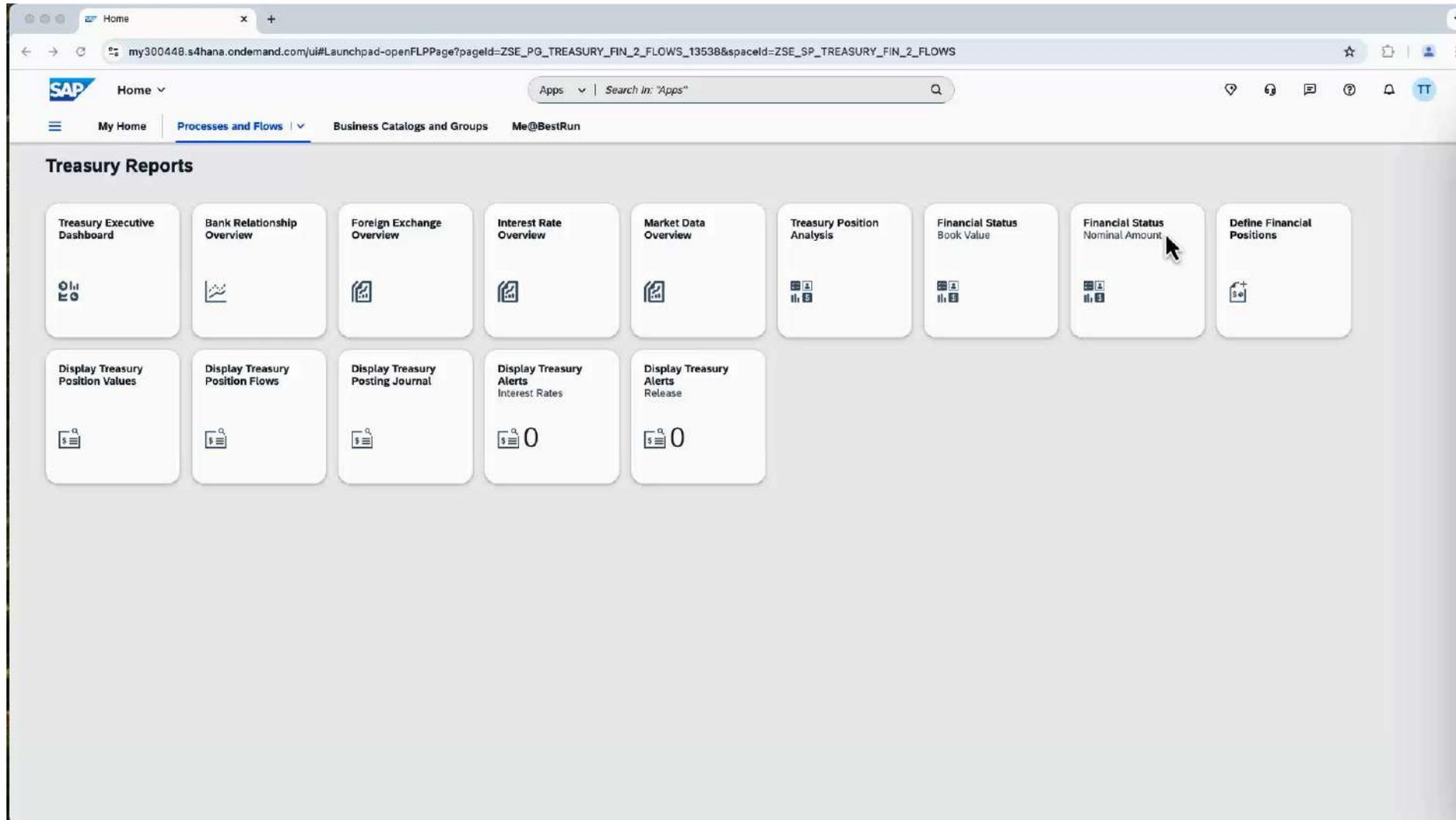
## Solution Capabilities

- **On-the-fly analysis** with extensive overviews and deep drill-downs.
- **Real-time views** of positions, risks, and valuations.
- **Smart trading** with standard-delivered automation and trading portals.
- **Built-in** market data integration.
- **End-to-end** deal lifecycle management for debt, investment, and risk management transactions.
- **Large number** of pre-set financial products.
- **Hedge accounting** for FX risk with support for IFRS and GAAP requirements.
- **Business integrity** management through GRC.



# SAP Treasury Management

Unleash the Power of Analytics with SAP S/4HANA Treasury and SAP Analytics Cloud



# Predictive liquidity forecast with SAP Analytics Cloud

Historical and Actual cash flows

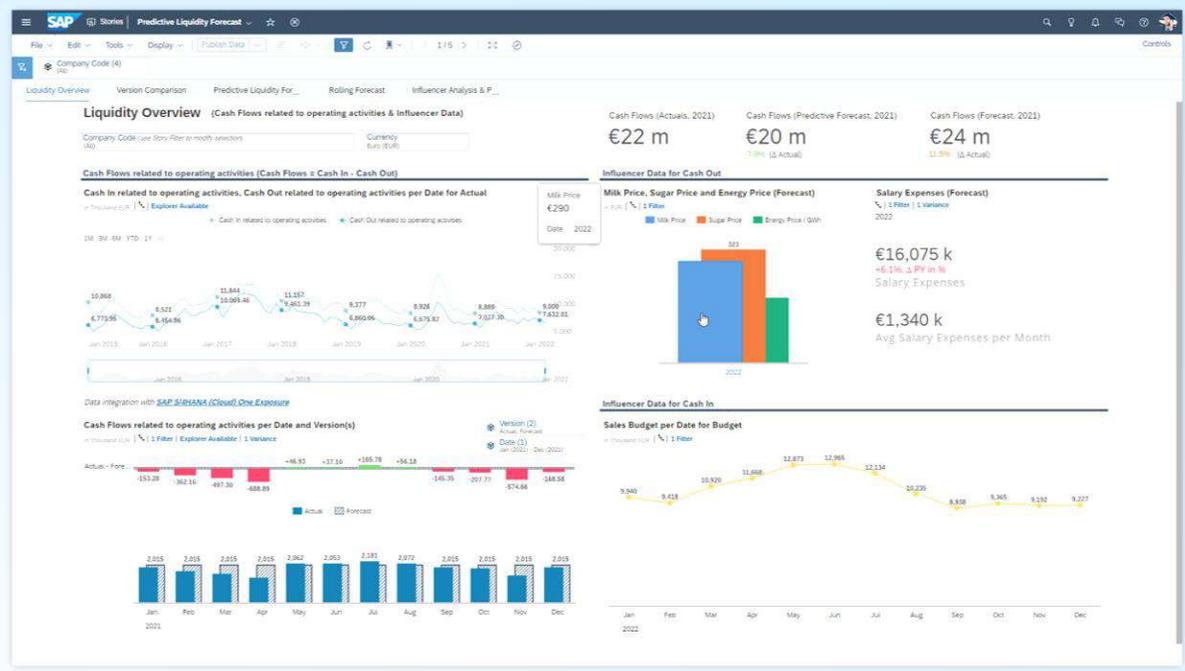
Cash forecast

Market Price

Influencers

Trends

Adjustable Data



Predictable and forecast liquidity planning

## SAP Analytics Cloud Planning and Prediction

Automated Forecast

Ensured Quality

Add Human Intelligence

Understand the Machine Intelligence

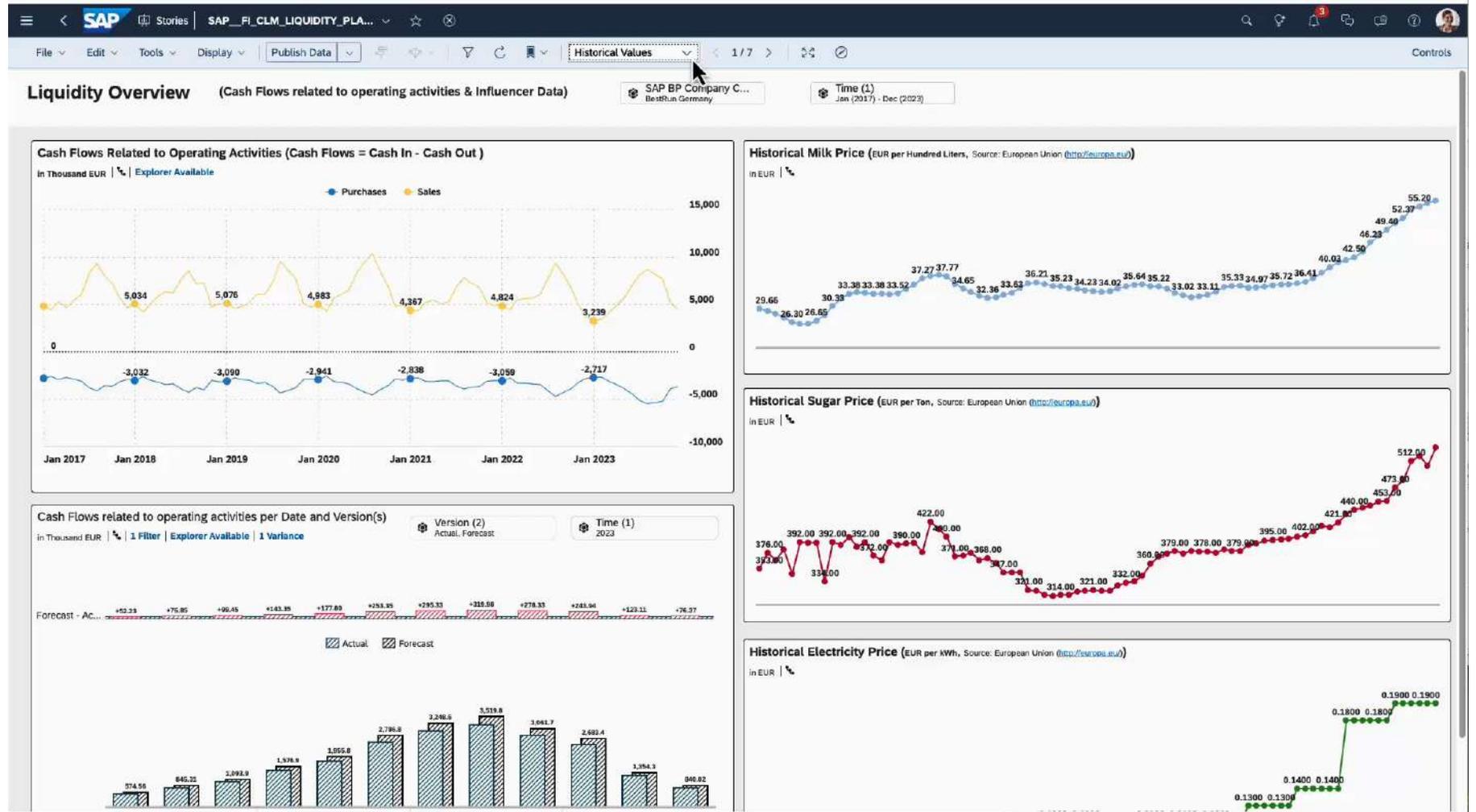
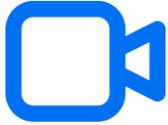
Transparency and auditability

Benchmark your forecast results

Simulate unexpected business situations

Insights into the driving factors of the business

# Demo: predictive planning using SAP Analytics Cloud smart predict

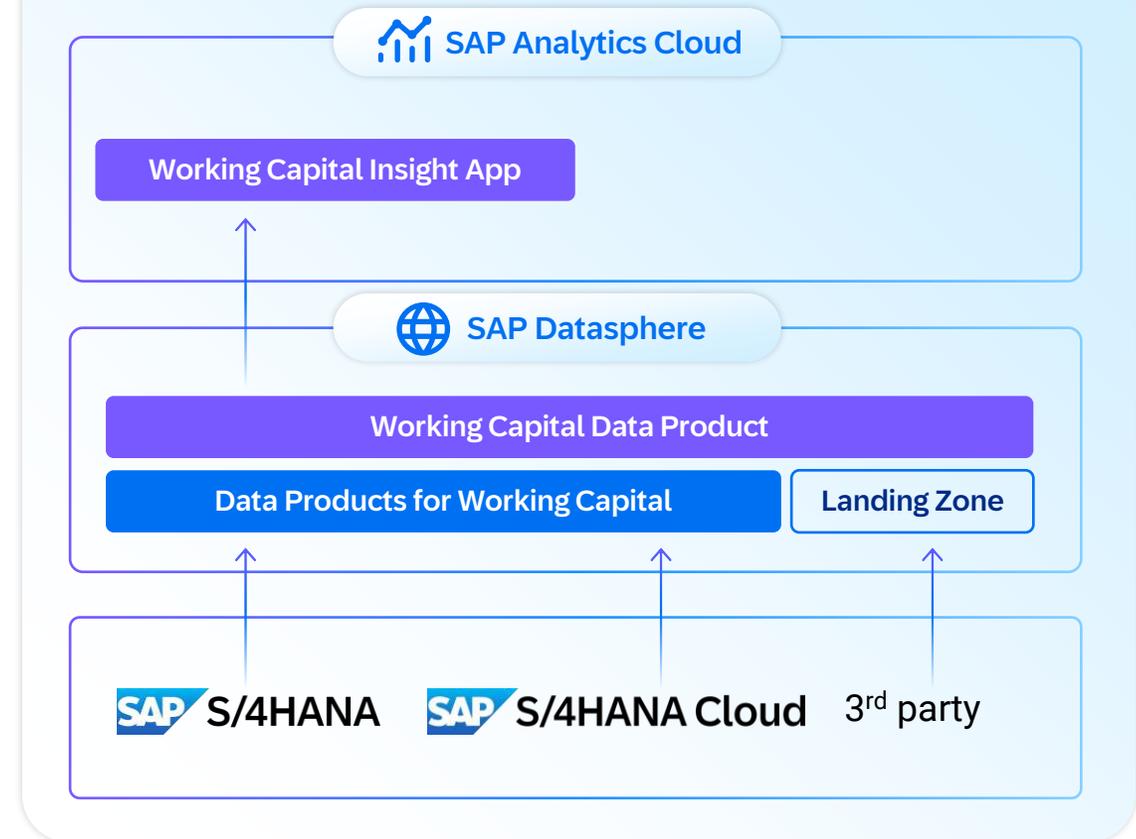


# Working Capital Dashboard Insight app

SAP Business Data Cloud unlocks the power of business data

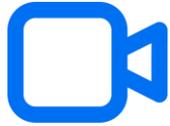


## SAP Business Data Cloud



# Working Capital Dashboard Insight app

SAP Business Data Cloud unlocks the power of business data



The screenshot displays the SAP Business Data Cloud dashboard for user Arif Esa on Jan 31, 2025. The dashboard is organized into several key sections:

- Header:** Includes the SAP logo, user name 'Hello, Arif Esa', date 'Jan 31, 2025', and controls for 'Auto Refresh Data' (OFF) and 'Customize'.
- Hero Section:** A banner with the text 'Unleash the power of business data' and a 'Learn More' button.
- SAP Datasphere Blog:** A section for recent posts, including 'Details of SAP Data and Analytics Advisory Methodology Phase IV' and 'Minimum Viable Product with Seamless Planning'.
- Data Integration Tasks:** A list of recently started tasks, such as 'sap.s4h.TF\_NWCRollingTmeS...' (Completed) and 'Remote.S4H.CostCenter.v1.Rep...' (Running).
- Spaces:** A table showing storage usage for various spaces, including 'AC\_BDC\_0002' (Critical) and 'BDC\_RANGA' (Working).
- Data Builder:** A section for recently accessed objects, currently showing 'You don't have any recent objects'.
- Quick Actions:** A section for quick actions, currently showing 'No quick action selected'.

Name	Priority	Storage	Status
AC_BDC_0002	5	Used 975.31 MB of 1 GB	Critical
BDC_RANGA	5	Used 1.75 GB of 2 GB	Working
QA_E2E_JOURNAL_ENT...	5	Used 1.55 GB of 2 GB	Working
BDC_LAMINE	5	Used 2.87 GB of 5 GB	Working
AC_BDC_0010	5	Used 570.83 MB of 1 GB	Working

# SAP Taulia

Solution suite spanning multiple stakeholders

*"With SAP Taulia, companies can execute working capital management programs to accelerate cash flow. The SAP Taulia platform is focused on enabling buyers and suppliers to choose when to pay and get paid, freeing up cash for every business to thrive"*

**SAP S/4HANA**

SAP Treasury & Risk Management

Payments & Bank  
Communication

Cash  
Management

Accounts Payables &  
Receivables Management

**Plan & Analyze**

*"SAP Finance and Treasury provides comprehensive insights based on ERP data, allowing companies to analyze cash flows in real-time and plan working capital needs in order to create holistic working capital programs"*

**Execute**

**taulia**

Payables Finance  
Dyn Disc | SCF | vCard

Receivables Finance

Cash and Liquidity

Cash Analytics | Sustainable Supplier Finance

**SAP Business Network**

- Funders
- Suppliers
- Sustainability Partners

**Collaborate**

*"SAP Business Network connects people, processes, and devices across multiple enterprises, digitizes transactions and creates transparent, resilient, and sustainable supply chains"*

# The next generation of Shared Service

Finance Automation with SAP Enterprise Service Management Finance

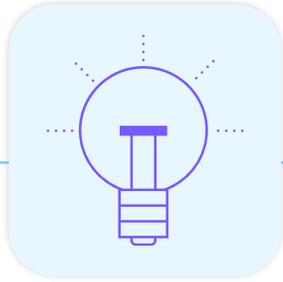
## Solution Capabilities

Centralized and automated service delivery to automate common finance inquiries

- **Establish a Finance Shared Services platform** to handle common finance queries
- Automate **payment advise processing**
- **Handle customer invoice inquiries**, rapidly route and approve and execute the inquiry
- **Automate** manual accruals and manual general ledger postings
- **Reduce cost, increase accuracy and maximize productivity** in your finance department



# Treasury and Working Capital with SAP Business Suite



## Your opportunity

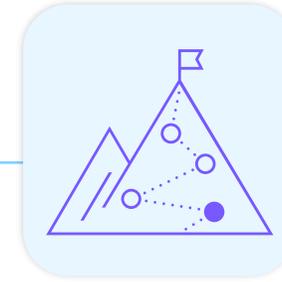
- Achieve a streamlined, efficient process that enhances liquidity, minimizes risks, and improves working capital management using SAP
- Real-time visibility into cash flows
- Accurate forecasting and liquidity planning
- Efficient cash management and risk mitigation
- Improved working capital cycles



## With SAP Business Suite

Create and operate the end-to-end process from Treasury and Working Capital

- with an integrated, yet modular suite
- providing harmonized applications, data and AI
- continuously updated and infused by SAP



## To become your best

Gain your competitive advantage with

- **Accelerated Innovation**  
Reduce complexity with an Integrated Treasury and Working Processes
- **Best in class TCO**  
Run SAP Business Suite from the cloud and get started soon
- **Faster Time to Value**  
Automate Low Value Tasks and Personalize High Value Tasks with Business AI and a Modern UX/UI

# SAP Suite Pitch: Treasury and Working Capital

## Suite Pitch – Business View.

In today's rapidly changing business environment, it's more crucial and complex than ever to effectively prepare for the future. SAP offers the right tools to secure cash flow, manage liquidity, mitigate financial risks, and optimize working capital, while ensuring compliance with evolving regulations. Built on a single source of truth for financial data, SAP's comprehensive portfolio of treasury and working capital management solutions helps organizations build financial resilience, master today's challenges, and confidently navigate challenges ahead.



### Solution Value (table stakes)

- **SAP Treasury & Working Capital Management solutions** deliver actionable insights from your e2e business processes, to secure cash flow, manage liquidity, mitigate financial risks, and optimize working capital, while ensuring compliance with evolving regulations
- Automated bank relationship management, flexible cash operation and predictive cash forecasting to unlock cash and invest confidently
- Advanced treasury and risk management to make informed investment decisions and mitigate various risks
- Streamlined, automated and integrated treasury trading activities into trading platforms for secured and STP process
- Various option to optimize your working capital using SAP Taulia
- Using Smart predict and embedded Analytics to gain insights and trigger appropriated actions

### Suite Value (right to win)

But the real value lies in deploying SAP Treasury Management as part of the SAP Business Suite:



Using **Treasury Management to manage treasury payment SAP GRC-Process control** enable set up authorization and role based segregation of duties and to adhere to internal treasury policy and be compliant with external legislations, i.e. SOX, etc.



Using **Treasury Management with SAP SD-Sales Order** enables organizations to manage treasury-related sales orders cash flow effectively using **SAP Cash Flow Analyzer**



Using **Treasury Management with SAP SD-Invoicing and Billing** ensures accurate and timely invoicing, improves cash flow, and enhances customer



Using **Treasury Management with SAP SD-Credit management** ensures effective credit risk management and reduces the risk of non-payment satisfaction

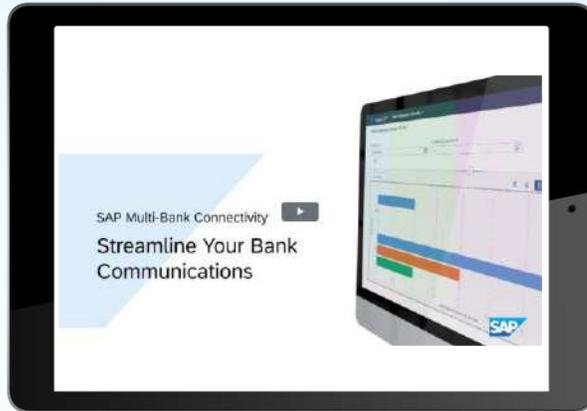


Using **Treasury Management with SAP GTS-Trade Finance** helps to reduce credit risk and support financing of the goods flows using **SAP Treasury Letter of credit and bank guarantees**

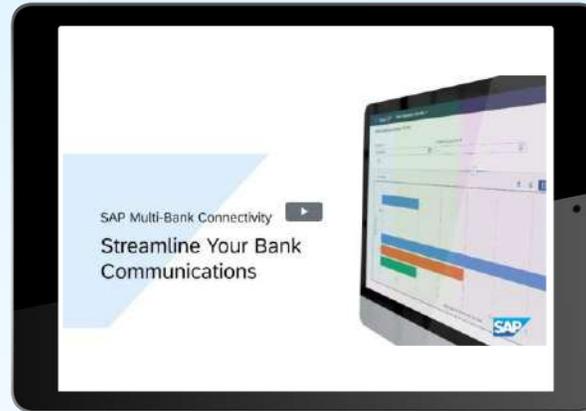


Using **Treasury Management with SAP Taulia provides you** alternative investment options and optimized working capital

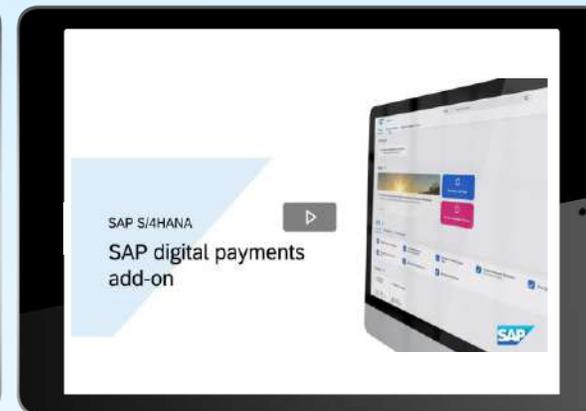
# Demo Videos



Invoice to Pay



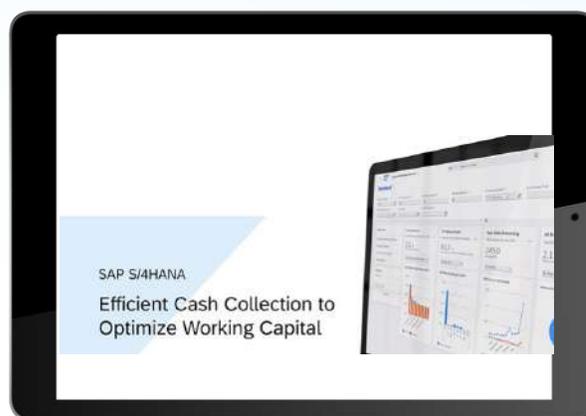
SAP Multi-Bank Connectivity



SAP Digital Payments



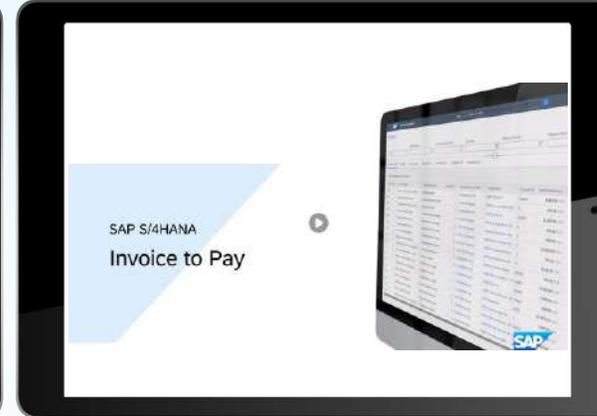
SAP Advanced Payment Management



Order to cash



SAP Cash Management



SAP Taulia



SAP Treasury & Risk Management



# Where to find more info

## SAP Multi Bank Connectivity

[here](#) Solution overview page

[here](#) SAP Help

[here](#) Solution Video

## SAP Cash Management

[here](#) Solution overview page

[here](#) SAP Help

[here](#) Solution Video

## SAP Taulia

[here](#) Solution overview page

[here](#) Solution Video

[here](#) Content Discovery

## SAP Market Rates Management

[here](#) Solution overview page

[here](#) SAP Help

## DDA (Digital Discovery Assessment)

[here](#) Solution overview page for Treasury

[here](#) Solution overview page for working Capital

## SAP Digital Payments Management

[here](#) Solution overview page

[here](#) SAP Help

[here](#) Solution Video

## SAP Treasury & Risk Management

[here](#) Solution overview page

[here](#) SAP Help

[here](#) Solution Video

[here](#) Content Discovery

## SAP Digital Payments

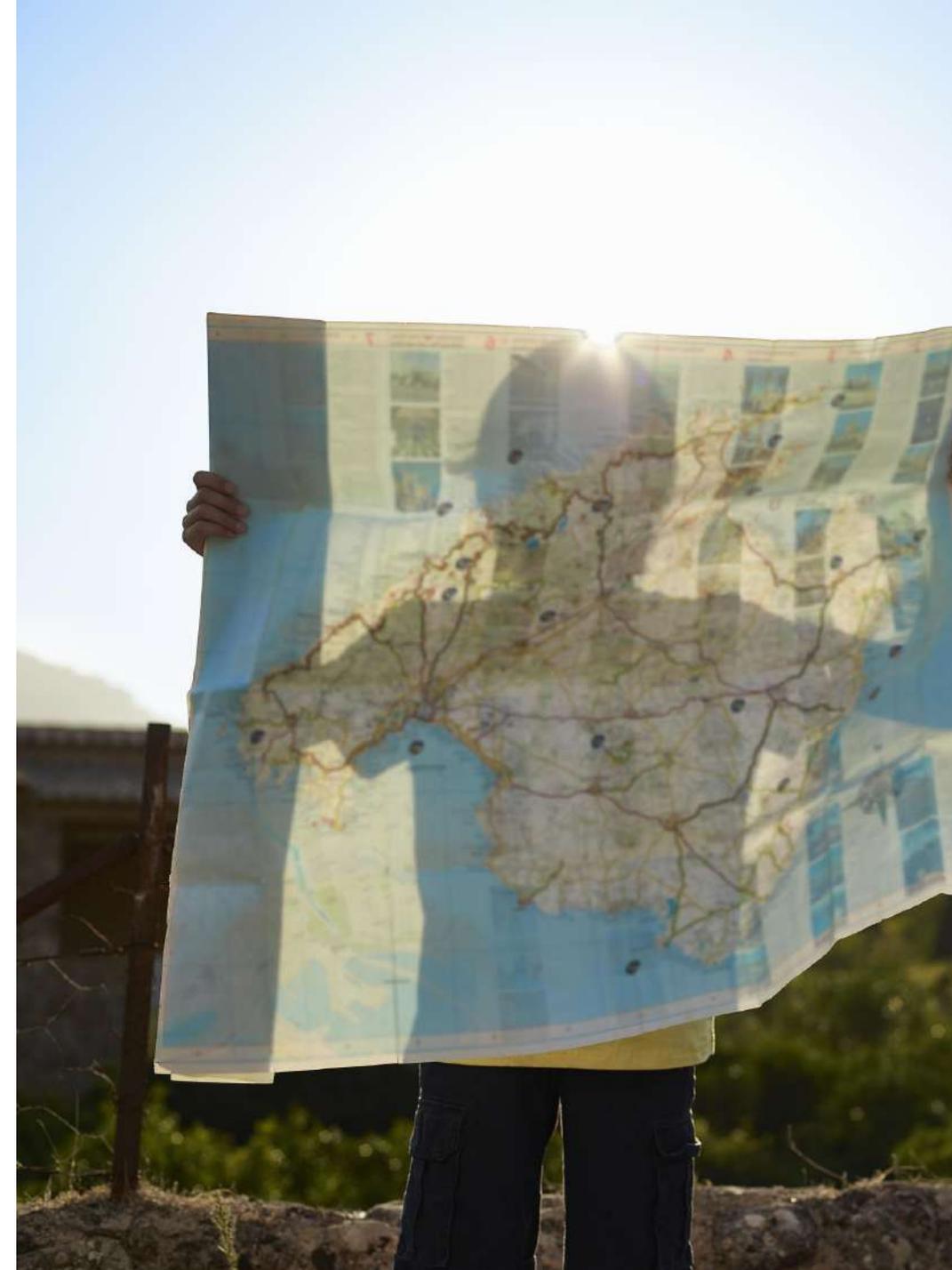
[here](#) SAP Help

[here](#) Demo Scenario

## SAP Trading Platform Integration

[here](#) Solution overview page

[here](#) SAP Help



# Treasury & Working Capital Management customer references

**Sony**

## [Sony Group's Global Treasury Transformation](#)

Learn how Sony Group's transformed its FX and cash management worldwide with cutting-edge technologies such as SAP S/4HANA and SAP Cloud Trading Platform Integration.

**jetBlue**

## [JetBlue Hits its Cruising Altitude with SAP Treasury](#)

Learn how JetBlue automated its treasury processes in the middle of a pandemic with SAP Multi-Bank Connectivity as its central hub.

**AutoDesk**

## [AutoDesk's SAP In-House Cash Journey](#)

Learn how AutoDesk replaced manual, latent, and error-prone intercompany loan processes into a newly updated in-house bank.

**Otto Group**

## [Otto Group's Introduction of a Payment Factory](#)

Learn How Otto Group is standardizing and simplifying payment transactions for their highly diversified treasury operations with SAP S/4HANA

**Accenture**

## [Accenture's implementation of cash application](#)

Learn how professional services company Accenture boosted growth by providing resources with scalable AI that tackles value-added tasks more efficiently

# Thank you.

Contact  
information:

